**DOTAZNÍK K VYPRACOVÁNÍ NABÍDKY NA FACTORINGOVOU SPOLUPRÁCI S ČSOB Factoring, a.s.**

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| **Klient:** |  | | | | | | | | | | | | | | | | | | | | | | | | | |  | |
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| **Činnost:** |  | | | | | | | | | | | | | | | | | | | | | | | | | |  | |
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| Obrat 2014 celkem: Kč | |  | | mil | | Obrat 2013 celk.: Kč | | | | | | | | |  | | | mil | | Obrat 2012 celk.: Kč | | | | |  | mil |  |
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| **Údaje v tomto rámečku se týkají pouze odběratelů pro zahrnutí do factoringové spolupráce:** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Obrat ČR: |  | | | | Obrat SR: | | | |  | | | | | | | | | | Obrat export: | | | | |  | | |  | |
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| Obvyklé platební podmínky (ve dnech): | | | | | | | | | |  | | | | | | | | | | | | | | | | |  | |
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| Skutečná průměrná návratnost (ve dnech): | | | | | | | | | |  | | | | | | | | | | | | | | | | |  | |
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| Min./max. hodnota faktury (v tis. Kč): | | | | | | | | | |  | | | | | | | | | | | | | | | | |  | |
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| Počet odběratelů: | | | | | | | | | |  | | | | | | | | | | | | | | | | |  | |
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| Očekávaný počet faktur (za rok): | | | | | | | | | |  | | | | | | | | | | | | | | | | |  | |
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| Podíl dobropisů a zápočtů (v %): | | | | | | | | | |  | | | | | | | | | | | | | | | | |  | |
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| **ODBĚRATELÉ:** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Analýza pohledávek k** | | | | |  | | | **/** | | |  | | | **/** | | | **2015 v tis. Kč** | | | | |  | | | | | | | |
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| Před splatností | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
| Po splatnosti do 30 dnů | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
| Po splatnosti 31-60 dnů | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
| Po splatnosti 61-90 dnů | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
| Po splatnosti 91-180 dnů | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
| Po splatnosti nad 181 dní | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
| CELKEM | | | | | | |  | | | | | | | | |  | | | | |  | | |  | | | | |
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| **Pět největších odběratelů: Pět největších odběratelů:** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Firma | | | % z obratu za rok 2014 | | | | | | | | |  | Firma | | | | | | | | | | % ze salda otevřených pohledávek k  / / 2015 | | | | |
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| **Objem nedobytných pohledávek (v Kč):** | | | |  | | | | | | | | | | | | | | | | |
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| Odběratelé s kapitálovou či jinou | | | |  | | | | | | | | | | | | | | | | |
| **účastí klienta:** | | | |
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| Firmy s kapitálovou či jinou | | | |  | | | | | | | | | | | | | | | | |
| **účastí klienta:** | | | |
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| **Existuje u některého odběratele, jehož pohledávky budou postoupeny,** | | | | | | | | | | | | | | | | | | | | | |
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| **1. možnost koncentrace nad 20 % stavu postoupených pohledávek?** | | | | | | | | | | | | | |  | | | | | | |
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| **2. uplatnění zákazu postoupení pohledávek?** | | | | | | | | | | | | | | |  | | | | | |
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| DODAVATELÉ / VĚŘITELÉ | | | | | | | | | | | | | | | | | | | | |
| **Struktura závazků k** | | |  | | | / |  | / | | **2015 v tis. Kč** | | | | | | | |  | | |
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|  | | | | | ČR / SR | | | | | | | | PŘ. IMPORT | | | CELKEM | | | | |
| Před splatností | | | | |  | | | | | | | |  | | |  | | | | |
| Po splatnosti do 30 dnů | | | | |  | | | | | | | |  | | |  | | | | |
| Po splatnosti 31-60 dnů | | | | |  | | | | | | | |  | | |  | | | | |
| Po splatnosti 61-90 dnů | | | | |  | | | | | | | |  | | |  | | | | |
| Po splatnosti 91-180 dnů | | | | |  | | | | | | | |  | | |  | | | | |
| Po splatnosti nad 181 dní | | | | |  | | | | | | | |  | | |  | | | | |
| CELKEM | | | | |  | | | | | | | |  | | |  | | | | |
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| **Pět největších dodavatelů - tuzemsko i import:** | | | | | | | | | | | | | | | | | | | | | |
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| |  |  | | --- | --- | | Firma | Objem obchodu za uplynulý rok v tis. Kč | |  |  | |  |  | |  |  | |  |  | |  |  | | | | | | | | | | | | | | | | | | | | | | |
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| **Závazky vůči fin. úřadu, zdravotní pojišťovně, správě soc. zabezpečení (po splatnosti) v Kč:** | | | | | | | | | | | | | | | | | | | | | |
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| **Závazky vůči bankám a nebankovním institucím (factoring, leasing)** | | |  | | | **/** |  | | **/** | | **2015 v tis. Kč** | | | | | | | |  | |
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| **Banka/Factoring/Leasing** | **Typ úvěru** | | | | | **Aktuální stav** | | | | | | **Splatnost** | | | | | **Zajištění** | | | |
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| K dotazníku prosím přiložte : | | | | | | | | | | | | | | | | | | | | |
| 1. Rozvahu a výsledovku za rok 2015- aktuální, 2014, 2013 (kopie předávané Finančnímu úřadu včetně úplného daňového přiznání) + zpráva auditora pokud existuje 2. Seznam odběratelů (název firmy, IČO, sídlo, měsíční obrat, poskytovaná doba splatnosti, maximální předpokládaný stav pohledávek na vrcholu sezóny) 3. Sestavu otevřených pohledávek dle odběratelů, sestava otevřených závazků dle dodavatelů 4. Základní informace o firmě (historie, popis produktu, vlastníci, management, pozice na trhu, plány na příští rok) 5. Výpis z obchodního rejstříku (ne starší 3 měsíců) | | | | | | | | | | | | | | | | | | | |  |
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| Razítko firmy + podpis jednatele | | | | | | | | | | | | | | | | | | | | |
| ***V případě potřeby připojte samostatný list.***  ***Analýzu pohledávek, salda otevřených pohledávek pěti největších odběratelů, analýzu závazků a strukturu čerpaných úvěrů zpracujte prosím ke stejnému datu!*** | | | | | | | | | | | | | | | | | | | | |