

3Q 2006 ČSOB Group Results

IFRS Unaudited Consolidated
23 November 2006, Prague



Contents

Highlights

Financial Results

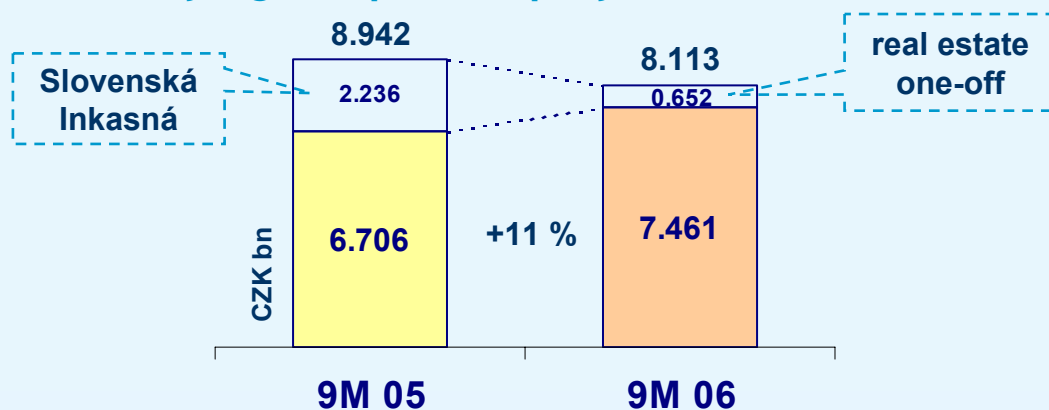
Business Results

Quality of Credit Portfolio



Financial Highlights

Underlying net profit up by 11 %



Net profit exceeded CZK 8.1 bn

Underlying net profit in 9M 2006 was CZK 7.5 bn, i.e. 11 % above 9M 2005.

Financial ratios improved Y/Y

	9M 05 incl. SI* one-off	9M 05 excl. SI* one-off	9M 06 incl. RE* one-off	9M 06 excl. RE* one-off
ROAE	24.4 %	18.3 %	21.0 %	19.3 %
C/I Ratio	47.3 %	54.6 %	52.0 %	53.9 %
Loan/Asset Ratio**	31.7 %		35.5 %	
NIM***	2.2 %		2.3 %	
CAD Bank**	12.09 %		9.94 %	

CAD increased Q/Q from 9.0 % to 9.9 % as a result of CZK 5 bn subordinated debt received from KBC Ireland in September. Another up to CZK 7 bn can be taken by the end of 2007.

Notes:

* SI = Slovenska Inkasna, RE = real-estate

** Level at the end of period

*** Net interest margin on interest bearing assets



Business Highlights, 3Q 2006

Assets side - strong growth in lending activities

(CZK bn)	30/09/2005	30/09/2006	Change Y/Y
Total Group lending *	240	291	+22 %
Group business lending (CZ+SK)	220	290	+32 %
Retail CZ - Housing loans **	80.5	109.0	+35 %
Retail CZ - Consumer lending (incl. Amer. mortgages)	6.1	8.9	+47 %
SME loans CZ	26.6	40.0	+50 %
Corporate loans Bank CZ	68.7	83.4	+21 %
Leasing CZ	22.4	26.4	+18 %
Total lending SK	27.5	38.6	+41 %

Quality of loan portfolio remained on a very high level

NPL / Total Group lending	1.64 %	1.66 %	+2 bp
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Note: * "Total Group lending" is the sum of Group business lending, ALM (securities), and historical bad debts, minus eliminations.

** "Housing loans" is the sum of mortgages to individuals (HB+ČSOB+PSB) and construction loans to individuals (ČMSS 100%).

ČSOB's Innovation Leadership in 3Q 2006

ČSOB continues in its Innovation Leadership:

Product innovations to enhance client comfort:

- **FINANCING HOUSING NEEDS**

- In August, ČSOB launched a **mortgage innovation**. A mortgage can be transferred to the new buyer of the property without adjustment of the mortgage parameters, incl. fixed interest rate. The seller gets money immediately and the buyer gets a cheaper mortgage.

- **BANCASSURANCE**

- In August, ČSOB Bank launched a **new insurance policy** for cases of death, full invalidity, inability to work and even for the loss of employment. This insurance is available for those who take a ČSOB consumer loan up to CZK 1 m.



ČSOB's Innovation Leadership in 3Q 2006

ČSOB continues in its Innovation Leadership:

Distribution innovations to enhance client comfort:

• NEW ELECTRONIC SOLUTIONS

- THE FIRST to offer **CashBack** in the Czech market. Since November 2006, ČSOB/PSB card holders are able to withdraw cash at the AHOLD super- and hypermarkets' cashiers. All CashBack withdrawals are secured by PIN.
- THE ONLY to provide a payment system for the country-wide highway e-toll. In September, ČSOB introduced the **TollTool** and the **Fleet Card Centrum**, enabling it to service a central e-toll system in CZ. In addition to bank cards, ČSOB is ready to accept so-called fleet cards. Besides, ČSOB creates and maintains a network of distribution and contact places for e-toll customers.
- THE FIRST in the country to provide on-line processing of export/ import documentary transactions. **ČSOB Flexims** is going to speed up and simplify these services making them on-line.



3Q Innovations (CZ+SK)

Other innovations

• CZECH BUSINESS:

- Since August, all income payments within **ČSOB Student Account Plus** are free of charge. This adds to free maintenance of the account, an embossed payment card with no limit on debit withdrawals from ČSOB ATMs, and some free operations.
- In July, EIB provided EUR 5 m credit to ČSOB to be channelled further to municipalities and private companies to finance infrastructure projects from **EU structural funds**.

• SLOVAK BUSINESS:

- In September, ČSOB SK launched a **ČSOB Student Account - FUN Account** to attract young clients via offering some free services, free issuance of an international payment card, higher deposit interest rate, and permitted overdraft with zero interest rate up to SKK 5,000.
- Since September, ČSOB SK offers a **Children Account Elephant** that has been successfully offered by ČSOB CZ so far. The Account includes advantageous interest rate, accident insurance and a free payment card for children of the age above 8 years.



3Q Achievements (CZ)

Focal areas of ČSOB Group addressed

- **ADVISORY AND ASSET MANAGEMENT:**

- In August, **ČSOB Pension Funds** reached the level of **500,000 clients** and have thus surpassed their goal for this year already in the 3Q. In terms of number of clients ČSOB is the fourth largest provider of supplementary pension insurance in CZ.

- **MULTIBRANDING AND CROSS-SELLING:**

- In September, **PSB** rolled out distribution of products (e.g. accounts, credit cards) **through tied agents of ČMSS** atop of distribution of mutual funds and pension insurance schemes.

- **BRAND ČSOB:**

- In August, **O. B. HELLER** and its Slovak subsidiary **O. B. HELLER Factoring** both changed their names to **ČSOB Factoring**. This was another significant step to follow after ČSOB became 100 % owner of the Czech company in April 2006. ČSOB Factoring keeps its 3rd position in the Czech market with a market share of 17.8 %.



Trespassed Thresholds (CZ+SK)

General business achievements

- Business Lending exceeded **CZK 250 bn** (+6% Q/Q) in CZ and **CZK 38 bn** in SK (+8% Q/Q).*
- Corporate lending (CZ+SK) exceeded **CZK 100 bn**, as it went up by CZK 4.3 bn within 3Q.*
- SME lending (CZ+SK) exceeded **CZK 40 bn**, as it went up by CZK 4.7 bn within 3Q.*

- Number of ČSOB PF clients exceeded **500,000**.
- ČSOB penetration ratio (Retail+SME) exceeded **4.1 products per customer**.



Note: * in outstanding volumes.

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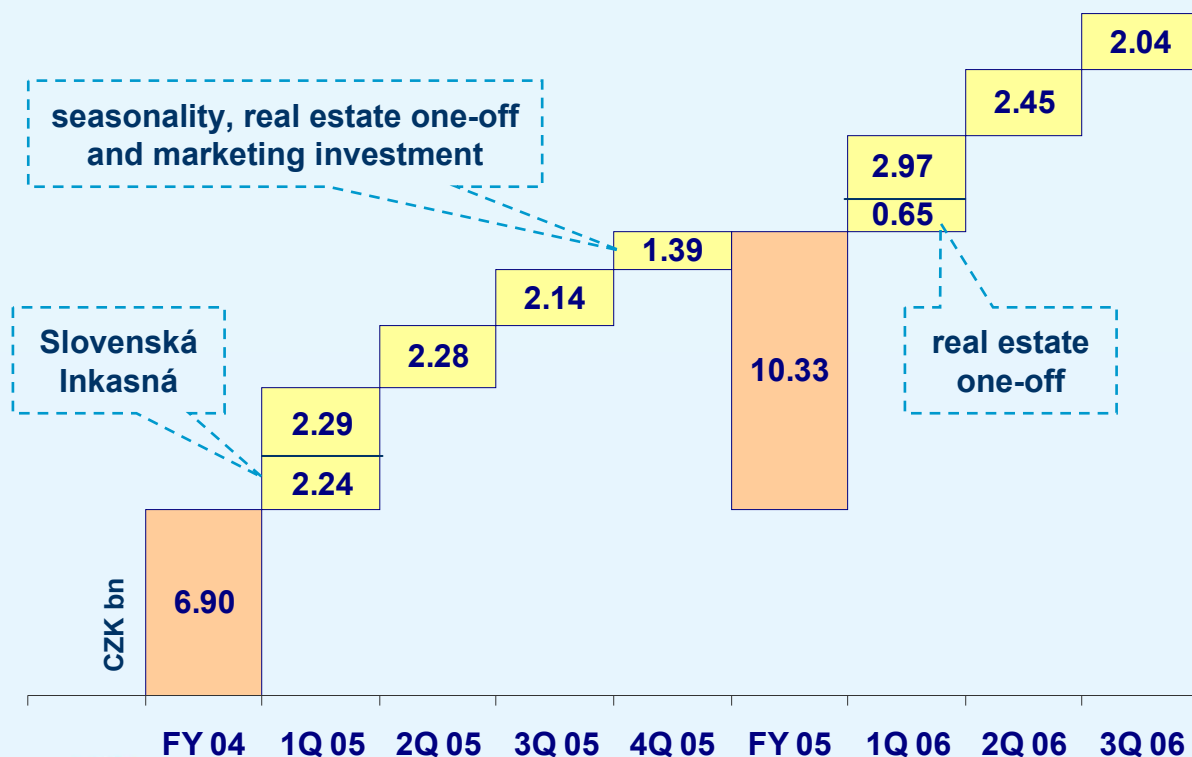
Business Results

Quality of Credit Portfolio



Net Profit Development

Quarterly profit above CZK 2 bn for the third time in a row



In 3Q 2006, ČSOB Group generated net profit of CZK 2.04 m, which adds to the CZK 5.42 m profits in 1H 2006 and one-off profit of CZK 0.65 bn from the sale of buildings in the center of Prague in 1Q.

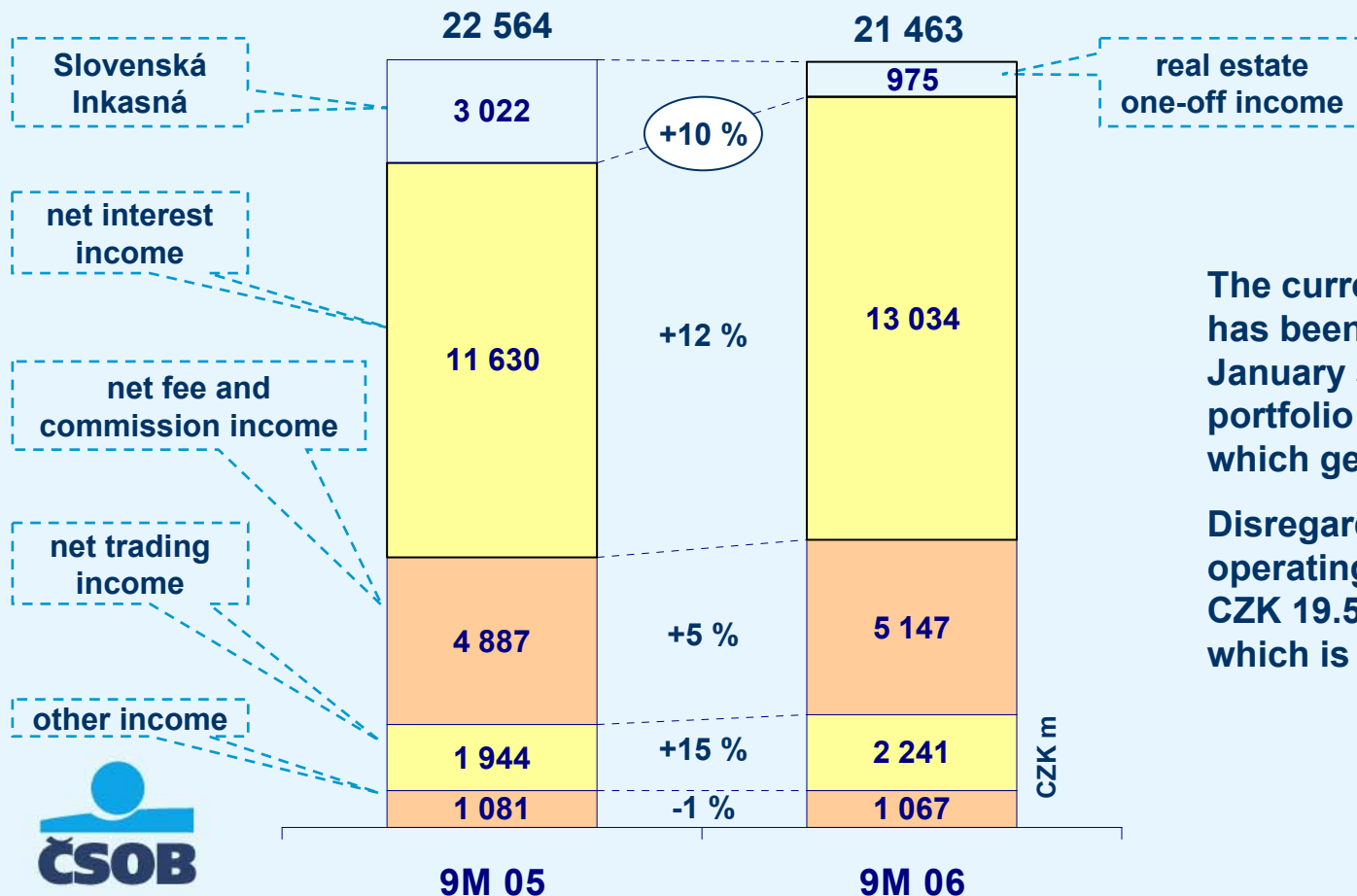
In addition to the CZK 652 m real estate one-off in 1Q, there were also some minor *ad hoc* extraordinary costs related to the sale of buildings. However, these one-off costs altogether did not exceed couple of tens of CZK million. Thus, for the sake of simplicity, they are not presented separately.

Important note: The Y/Y decrease of 3Q profit reflects the fact that expenses in 2006 are differently timed through quarters than those in 2005.



Operating Income

Business growth boosts activity-based operating income by 10 % Y/Y



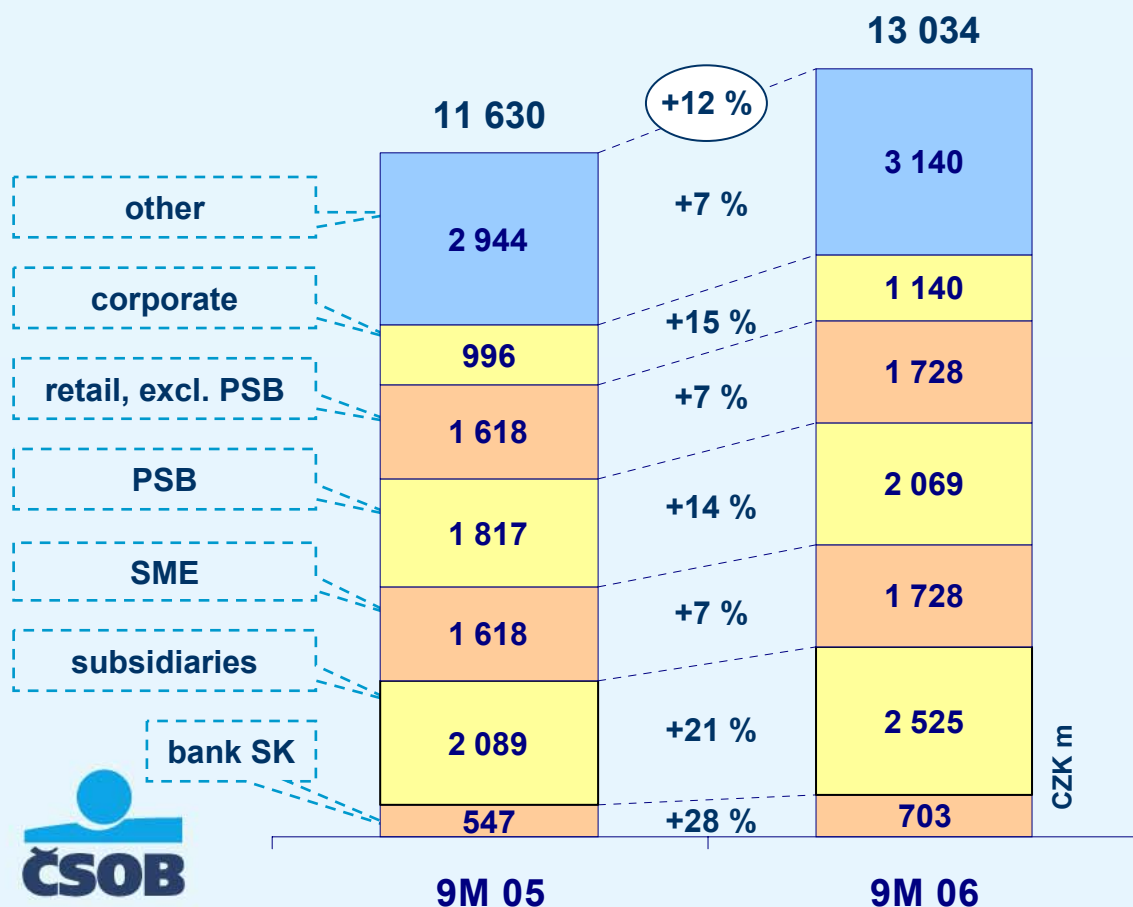
The current operating income has been influenced by the January sale of real estate portfolio in the center of Prague which generated CZK 975 m

Disregarding the one-off items, operating income grew from CZK 19.5 bn to CZK 21.5 bn, which is a 10% increase Y/Y.



Net Interest Income

Growth in all segments continues



Net interest income increased by 12 % thanks to good business results in all business segments. The result is driven by volumes of loans and deposits.

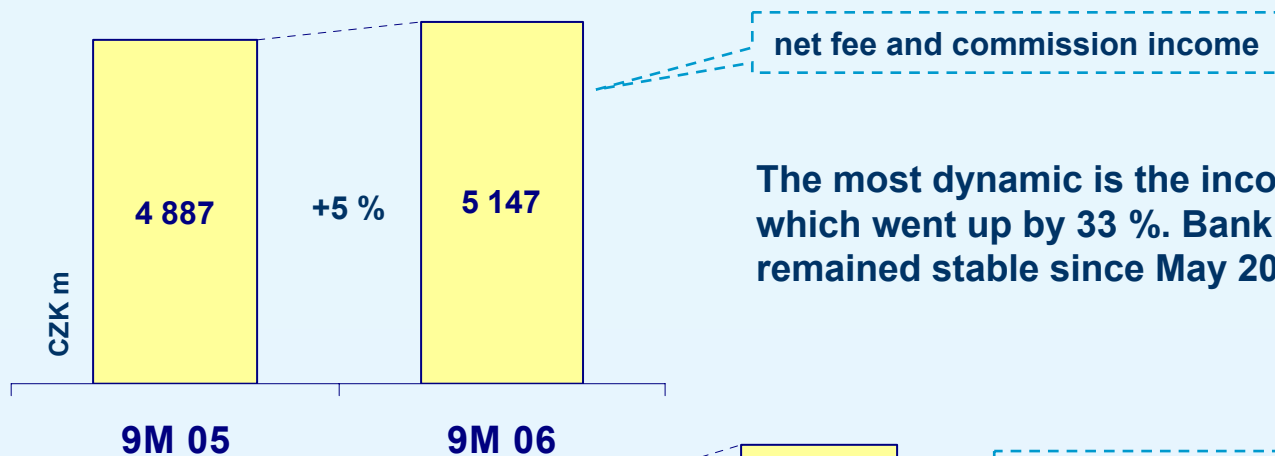
The strongest growth of NII has been recorded by the Slovak branch and by subsidiaries, especially Hypoteční banka (Mortgage Bank) and ČMSS (Building Society).

Two-digit growth has been also shown by corporate banking and retail in PSB.

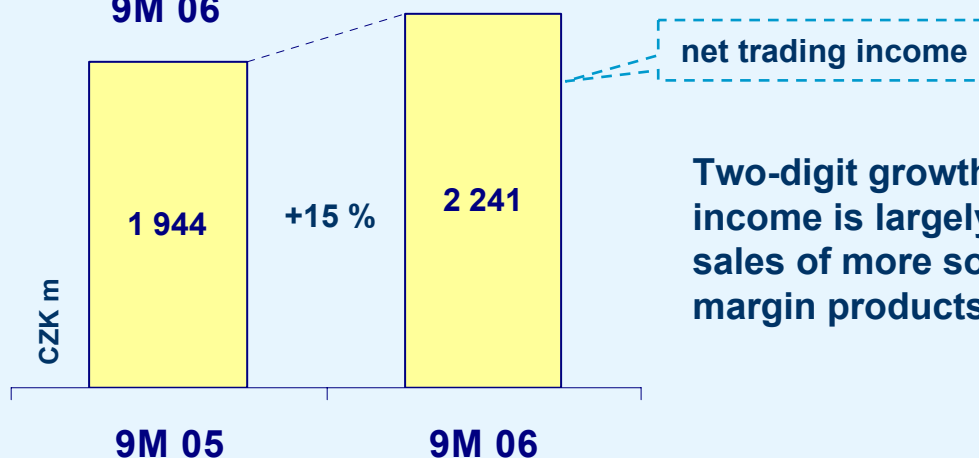


NFCI and NTI

Strong growth driven by outstanding business growth



The most dynamic is the income from AUM fees which went up by 33 %. Bank account fees have remained stable since May 2004.

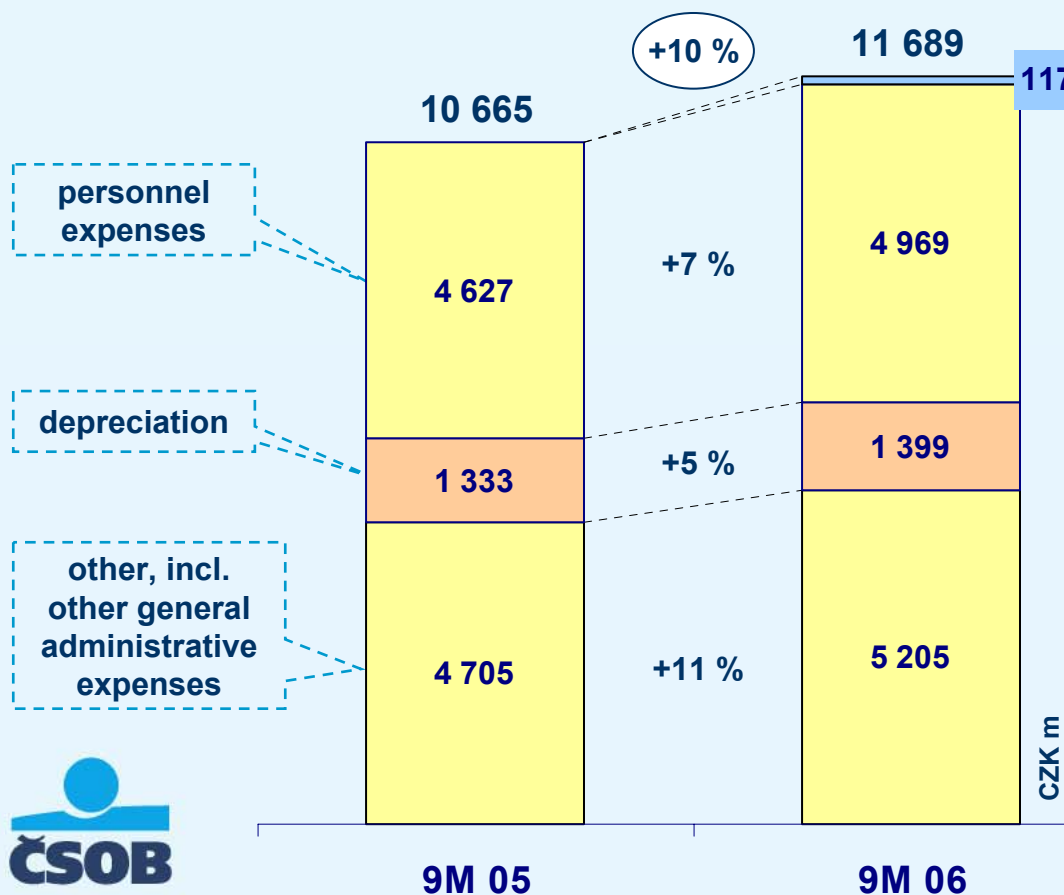


Two-digit growth in Net trading income is largely result of active sales of more sophisticated, higher-margin products.



Operating Expenses

Operating expenses growth is under control



real estate one-off expenses

Without the CZK 117 bn real estate one-off, operating expenses increased Y/Y by 9 %.

Y/Y personnel cost increase is driven by new acquisitions (PFs, factoring), increased FTEs in some subs and higher performance-related pays.

More than a half of the Y/Y increase in other op. expenses consists of exceptional marketing expenses and incentive fees paid to the Czech Post in line with the new contract.

Another CZK 105 m is the Y/Y increase in contingent items regarding rent related to the sale of buildings in the center of Prague.*

Note: * This CZK 35 m expense per quarter is not included in the 117 m real estate one-off as it will be further incurred until ČSOB is using the buildings.



Profit & Loss Statement

Including one-offs (SI and real estate)

(CZK m)

	9M 2005 reclassified*	9M 2006	Y/Y
Interest income	19 360	21 773	12%
Interest expense	-7 730	-8 739	13%
Net interest income	11 630	13 034	12%
Net fee and commission income	4 887	5 147	5%
Net trading income	1 944	2 241	15%
Other operating income	4 103	2 042	-50%
General administrative expenses	-10 542	-11 486	9%
Other operating expenses	-139	-203	47%
Profit before impairment losses, provisions, contribution to pension fund clients and income tax	11 883	10 774	-9%
Impairment losses on financial assets	281	-266	-
Provisions	-264	167	-
Contribution to pension fund clients	-253	-238	-6%
Profit before income tax	11 646	10 437	-10%
Income tax expense	-2 646	-2 275	-14%
Profit for the year	9 001	8 162	-9%
Profit attributable to minority interests	59	49	-16%
Profit attributable to equity holders of the Bank	8 942	8 113	-9%



Note: * Deposit insurance premium was reclassified from Other expenses into Net fee and commission income and contribution to pension fund clients from Other expenses into a new item Contribution to pension fund clients.

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Interest expense	-7 730	-8 739	13%
Net interest income	11 630	13 034	12%
Net fee and commission income	4 887	5 147	5%
Net trading income	1 944	2 241	15%
Other operating income	1 081	1 067	-1%
General administrative expenses	-10 542	-11 369	8%
Other operating expenses	-139	-203	47%
Profit before impairment losses, provisions, contribution to pension fund clients and income tax	8 861	9 916	12%
Impairment losses on financial assets	281	-266	-194%
Provisions	-264	167	-
Contribution to pension fund clients	-253	-238	-6%
Profit before income tax	8 625	9 579	11%
Income tax expense	-1 860	-2 069	11%
Profit for the year	6 765	7 510	11%
Profit attributable to minority interests	59	49	-16%
Profit attributable to equity holders of the Bank	6 706	7 461	11%

2005: CZK 3022 m income from SI arbitration and
2006: CZK 975 m income from the sale of buildings

2006: CZK 117 m expense related to the sale of buildings

For the calculation of the effects of one-off items on the income tax, 24 % tax rate is assumed



Note: * Deposit insurance premium was reclassified from Other expenses into Net fee and commission income and contribution to pension fund clients from Other expenses into a new item Contribution to pension fund clients.

Balance Sheet

Assets

(CZK m)	31/12/2005 restated*	30/09/2006	Ytd. change
Cash and balances with Central banks	15 017	10 837	-28%
Due from banks	81 713	52 811	-35%
Fin. assets at fair value through profit or loss	190 555	255 482	34%
Investment securities	174 613	177 773	2%
Loans and leases (nett)	239 357	284 708	19%
Pledged assets	3 968	3 133	-21%
Property and equipment	9 296	10 995	18%
Goodwill	3 555	3 673	3%
Other assets, including tax assets	14 799	14 637	-1%
Prepayments and accrued income	5 133	5 621	9%
Total assets	738 007	819 669	11%



Note: * Former accounts of NHQ-related company „Centrum Radlická“ newly included in Due from banks, Property and equipment, Other assets, Due to banks, and Other liabilities.

Balance Sheet

Liabilities

(CZK m)	31/12/2005 restated*	30/09/2006	Ytd. change
Due to banks	23 664	27 734	17%
Subordinated debt	200	5 181	2491%
Fin. liabilities at fair value through profit or loss	122 684	176 429	44%
Due to customers	472 431	490 249	4%
Debt securities in issue	38 848	39 338	1%
Other liabilities, including tax liabilities	23 579	25 723	9%
Accruals and deferred income	1 695	3 641	115%
Provisions	1 429	1 029	-28%
Total liabilities	684 530	769 324	12%
Share capital	5 105	5 105	0%
Share premium account	2 259	2 259	0%
Statutory reserve	18 687	18 687	0%
Cumulative gains not recognized in income stmt	1 459	703	-52%
Retained earnings	25 441	23 251	-9%
Equity attributable to equity holders of the Bank	52 950	50 004	-6%
Minority interests	527	341	-35%
Total liabilities and equity	738 007	819 669	11%



Note: * Former accounts of NHQ-related company „Centrum Radlická“ newly included in Due from banks, Property and equipment, Other assets, Due to banks, and Other liabilities. Subordinated debt was reclassified from Due to customers into a new item Subordinated debt.

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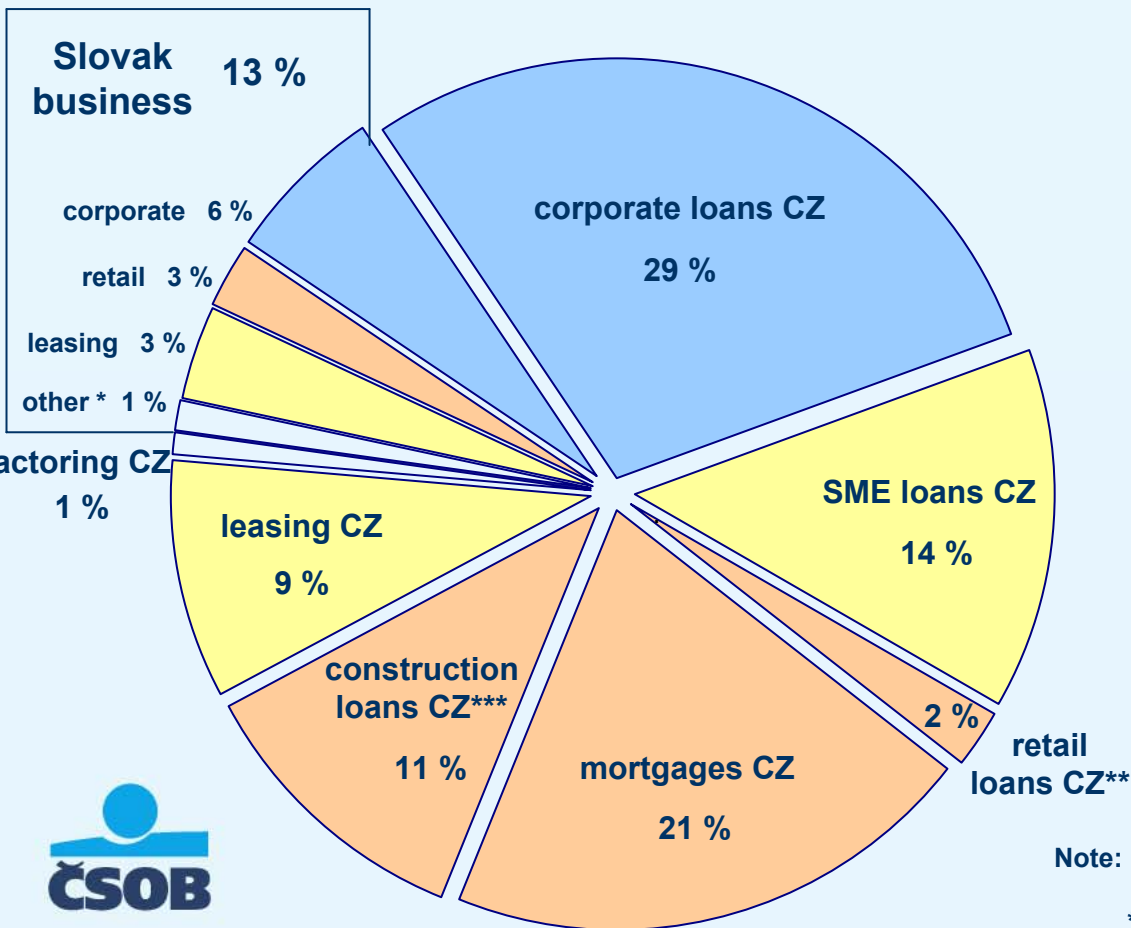


Note: * "Total Group lending" is the sum of Group business lending, ALM (securities), and historical bad debts, minus eliminations.

** "Housing loans" is the sum of mortgages to individuals (HB+ČSOB+PSB) and construction loans to individuals (ČMSS 100%).

Group Business Lending

Up by 6 % during 3Q 2006



Total Group Business Lending rose by 32 % Y/Y and topped almost CZK 290 bn. This strong Y/Y rise was supported by the improvement of SME loans CZ (+50 %), mortgages CZ (+41 %), and total business lending in Slovakia (+41 %).

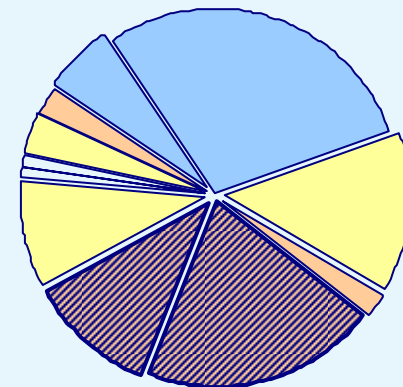
In 3Q 2006 mortgages CZ increased by 9 % and SME loans CZ by 12 % to reach outstandings of CZK 60 bn and CZK 40 bn, respectively. Corporate loans (CZ+SK) grew by 4 % in 3Q 2006 and exceeded outstanding level of CZK 100 bn.

Note: * incl. factoring, SME loans, and construction loans
 ** excl. mortgages and construction loans
 *** ČMSS consolidated proportionally by 55 %



Housing Loans (CZ)

Keeping the strong dynamics

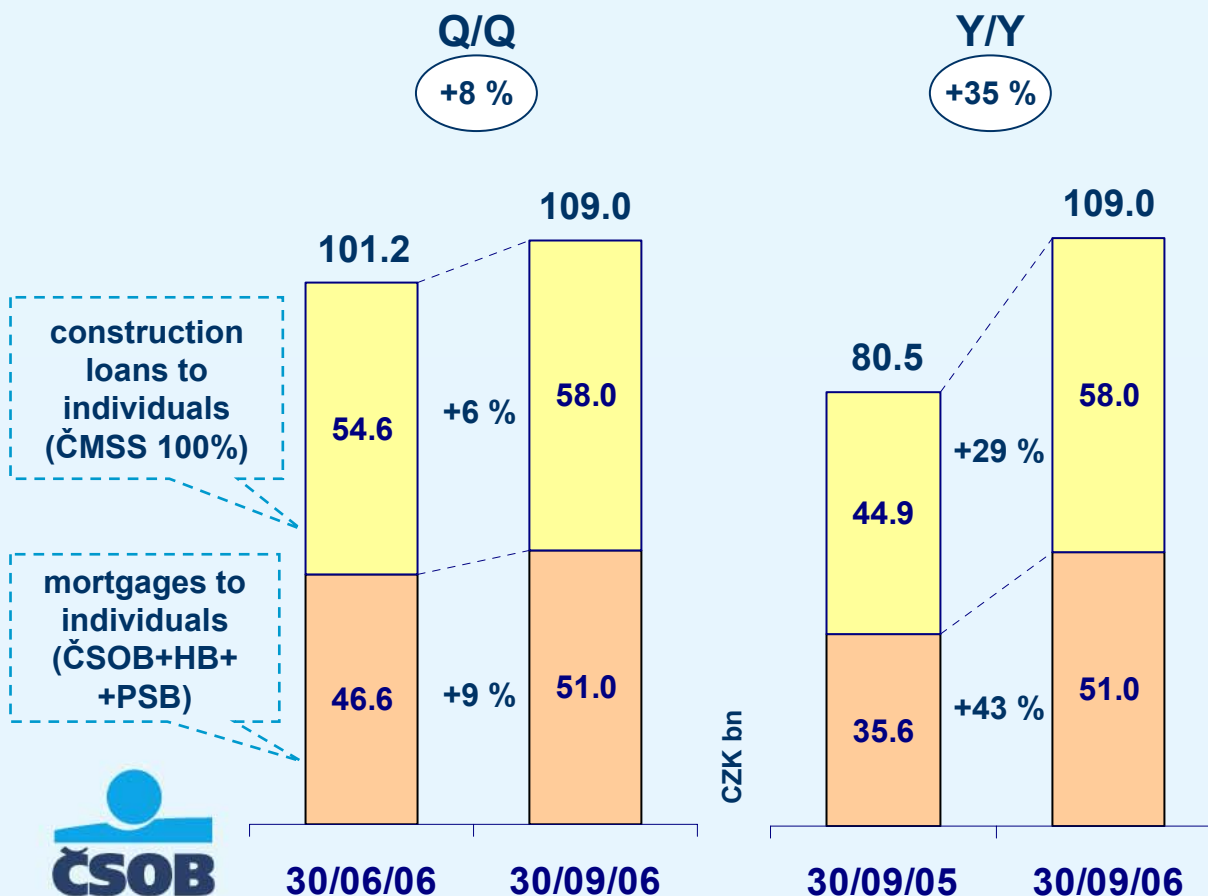


Q/Q

+8 %

Y/Y

+35 %



The outstanding volume of housing loans reached CZK 109 bn as of 30/09/2006 and improved by 35 % Y/Y.

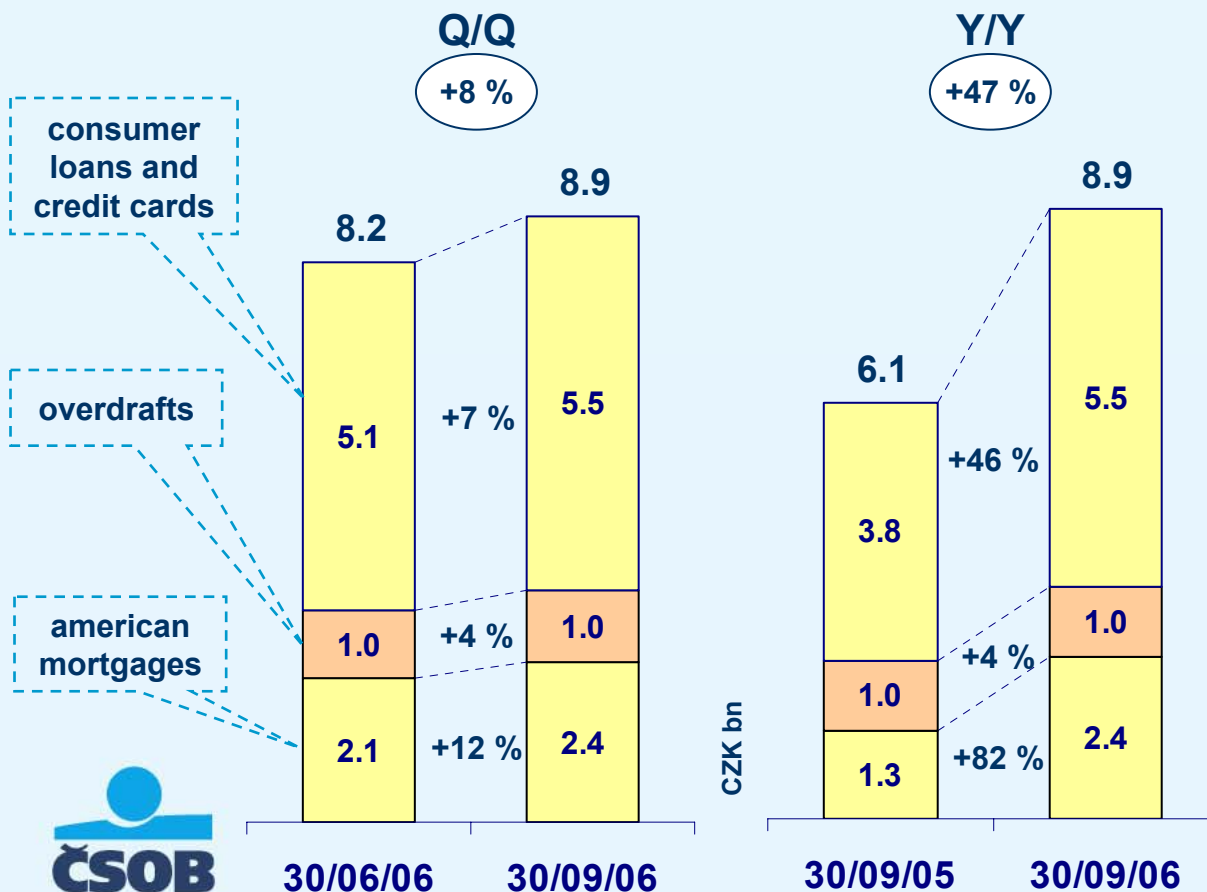
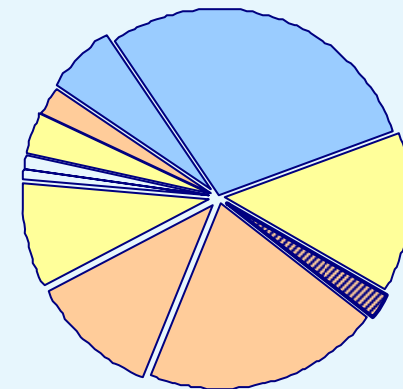
The sale of mortgages improved its dynamics in 3Q 06 compared to the same period last year. In 3Q 06 the outstanding volume of mortgages rose by 9 %. In 9M period mortgage business rose by 30 %.

ČSOB Group keeps its first position in providing loans for housing purchase with its 31.8% market share.



Consumer Lending (CZ)

Solid growth continues

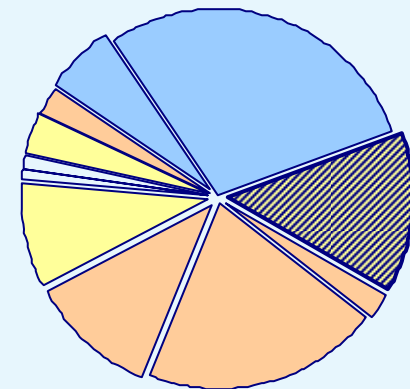


Total consumer lending rose by 47 % Y/Y and reached the amount of CZK 8.9 bn. In 9M time American mortgages rose by 51 %. The outstanding volume of consumer loans and credit cards improved in 3Q 06 by 7 %.

Outstanding volume of PSB consumer loans and credit cards rose by 37 % Y/Y. The volume improved by 13 % Q/Q.

SME Lending (CZ)

Remarkable 3Q improvement

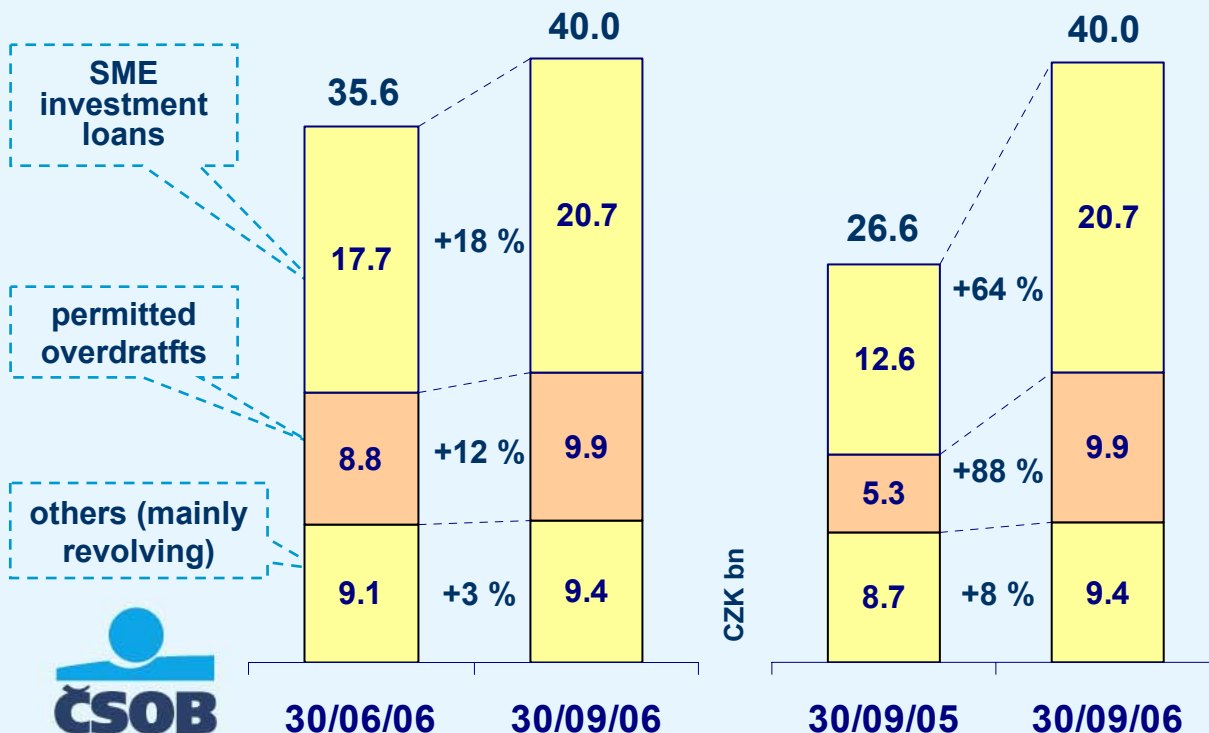


Q/Q

+12 %

Y/Y

+51 %

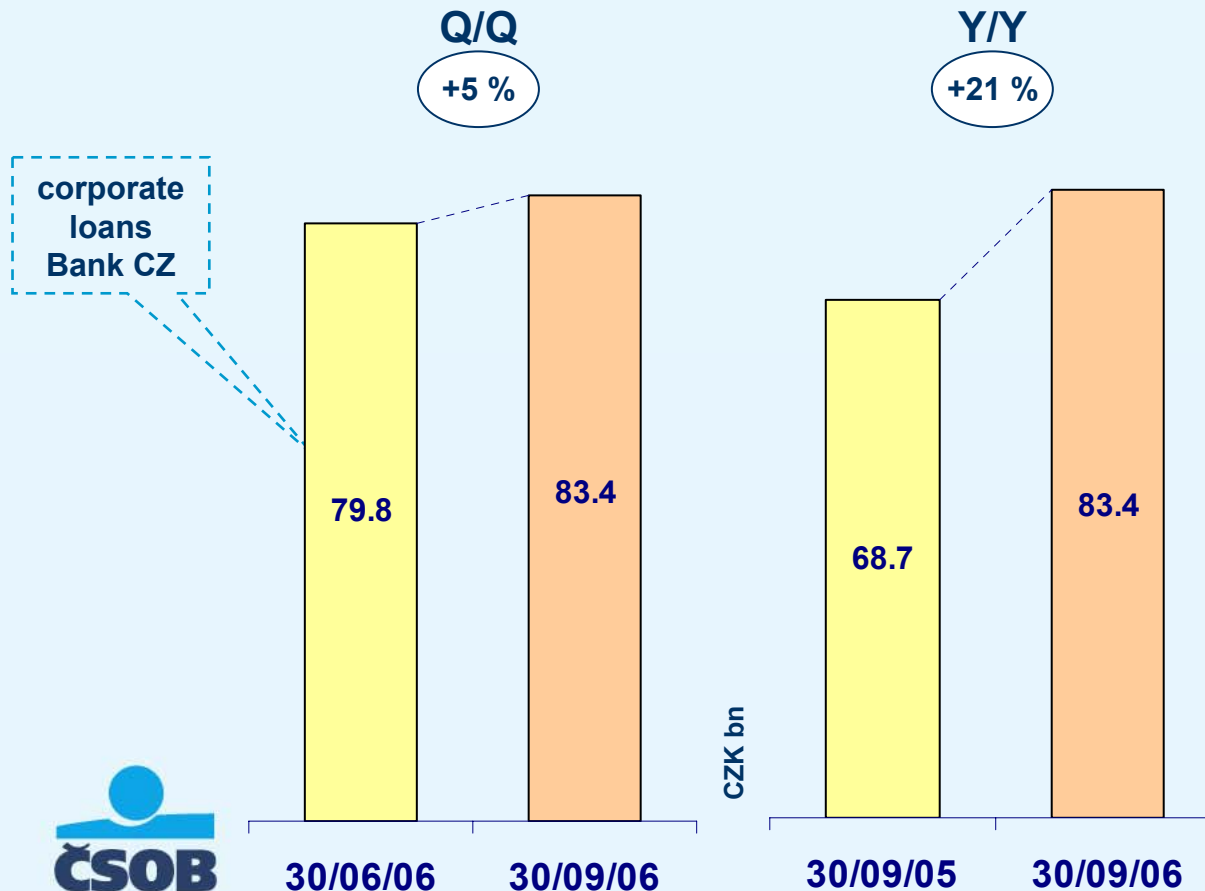
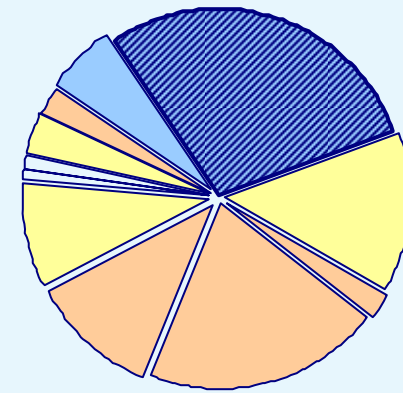


SME lending topped CZK 40 bn and improved Y/Y by 51 %. SME lending improvement in 3Q 06 was caused mainly by 18% increase of Investment loans and 12 % increase of Permitted overdrafts . Total SME Lending improved in 3Q compared to the same period last year.



Corporate Lending (CZ)

Traditionally large contributor to ČSOB's lending activities



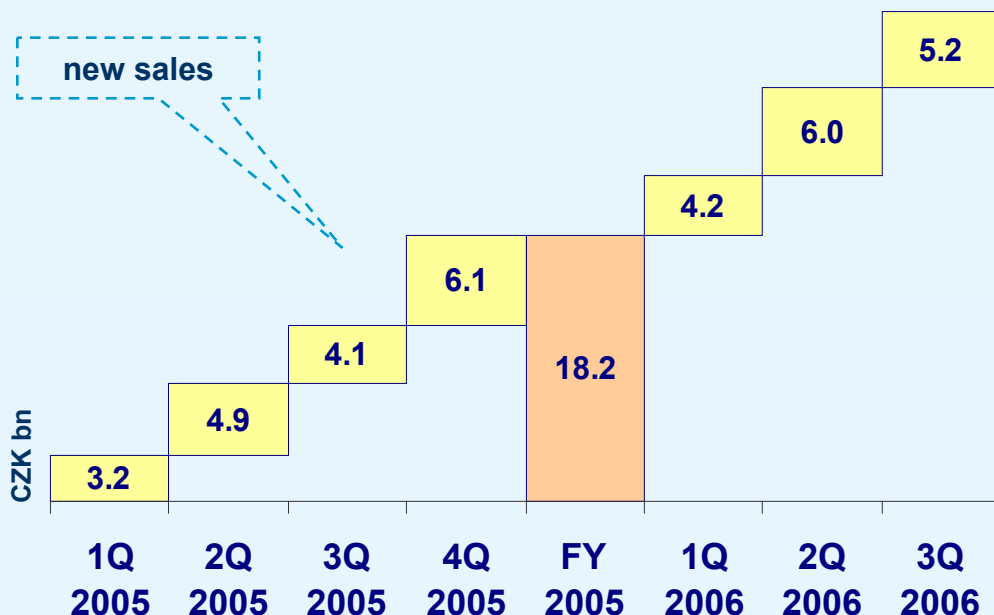
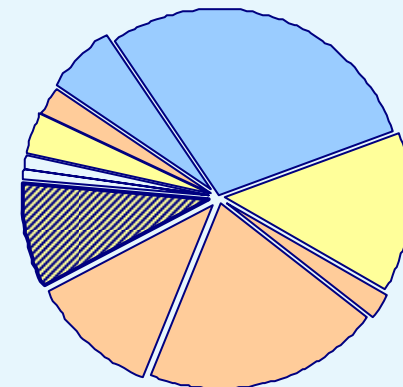
Corporate loans increased by 21 % Y/Y to exceed CZK 83 bn by the end of September 2006.

In 3Q 2006 the volume of corporate loans went up by CZK 4 bn which means a stable 5% increase.



Leasing (CZ)

ČSOB Leasing - No. 1 in CZ with a market share of 17.4 %



ČSOB's Leasing is steadily increasing its sales. New sales during 9M 2006 reached 15.4 bn CZK, which is 27 % higher compared to 9M 2005.

80 % of total new sales, i.e. CZK 12.2 bn, is represented by financial leasing. A dramatic increase occurred in operating leasing, which generated sales of CZK 0.5 bn. HitKredit for consumers and entrepreneurs reached CZK 2.5 bn.

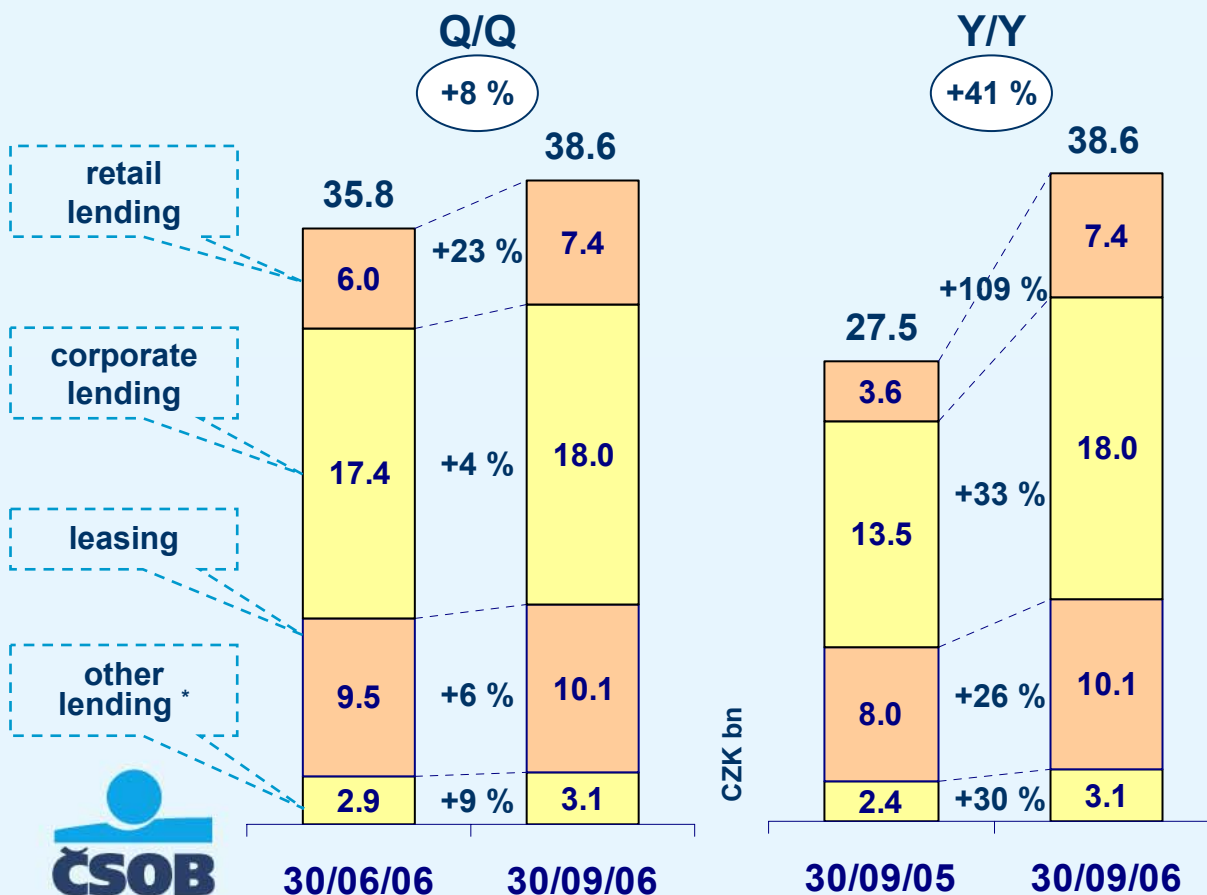
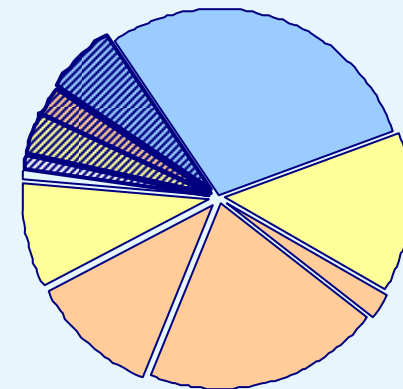


In 2006, ČSOB Leasing ranked for the fourth time in a row as No. 1 among financial intermediaries and support financial institutions in the ranking of 100 most important Czech companies.



Lending in Slovakia

Firm growth across all segments



Total Business Lending in Slovakia rose by 41 % Y/Y and reached almost CZK 39 bn. Both retail and SME loans more than doubled Y/Y (Retail +109%, SME +103%). Q/Q growth of retail and SME segments was 23 % and 26 %, respectively.

ČSOB SK serves its SME clients not only at the branches but also at 14 special business centers.

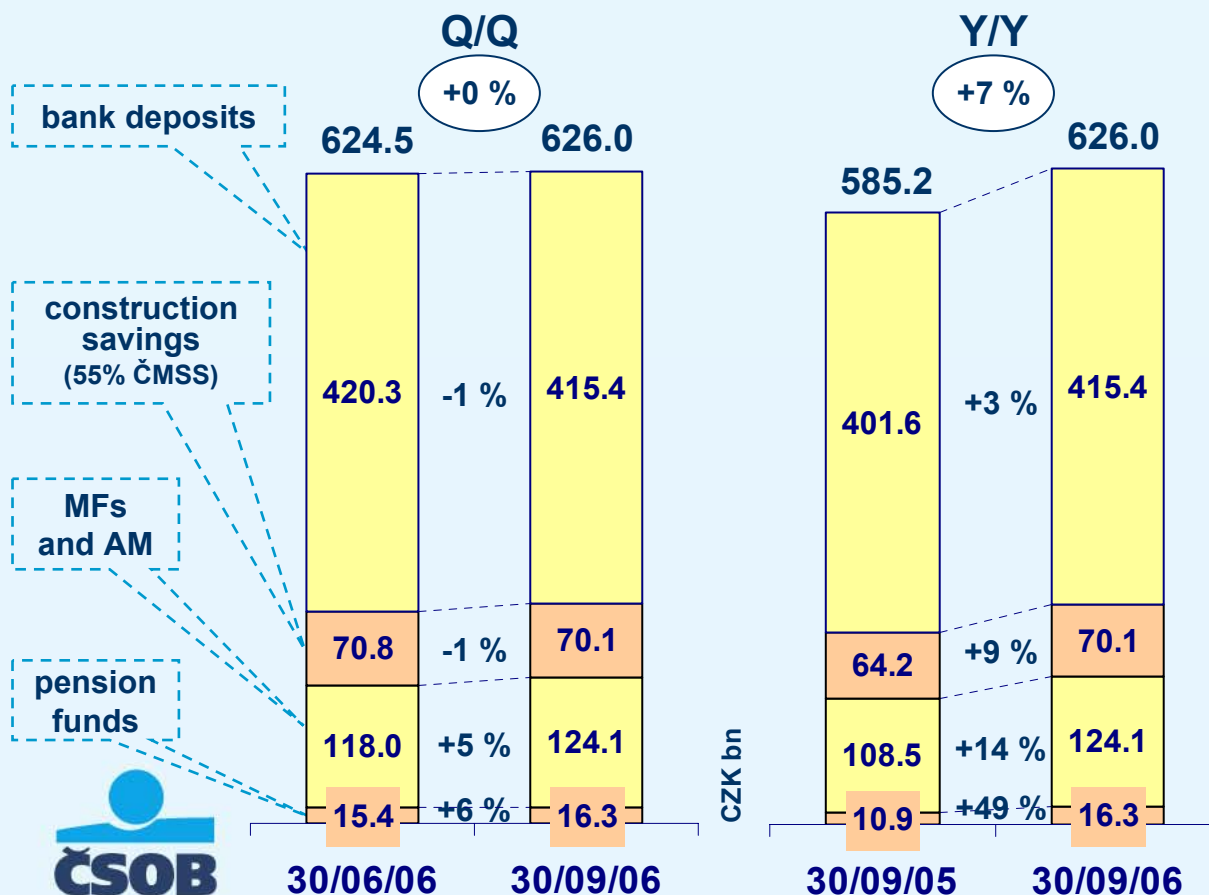
Total loans provided by ČSOB SK keep the fourth position in the market with a 7.2% share.

Note: * incl. factoring, SME loans, and construction loans



AUM and Deposits (CZ+SK) at Glance

Dynamic growth of mutual and pension funds continues

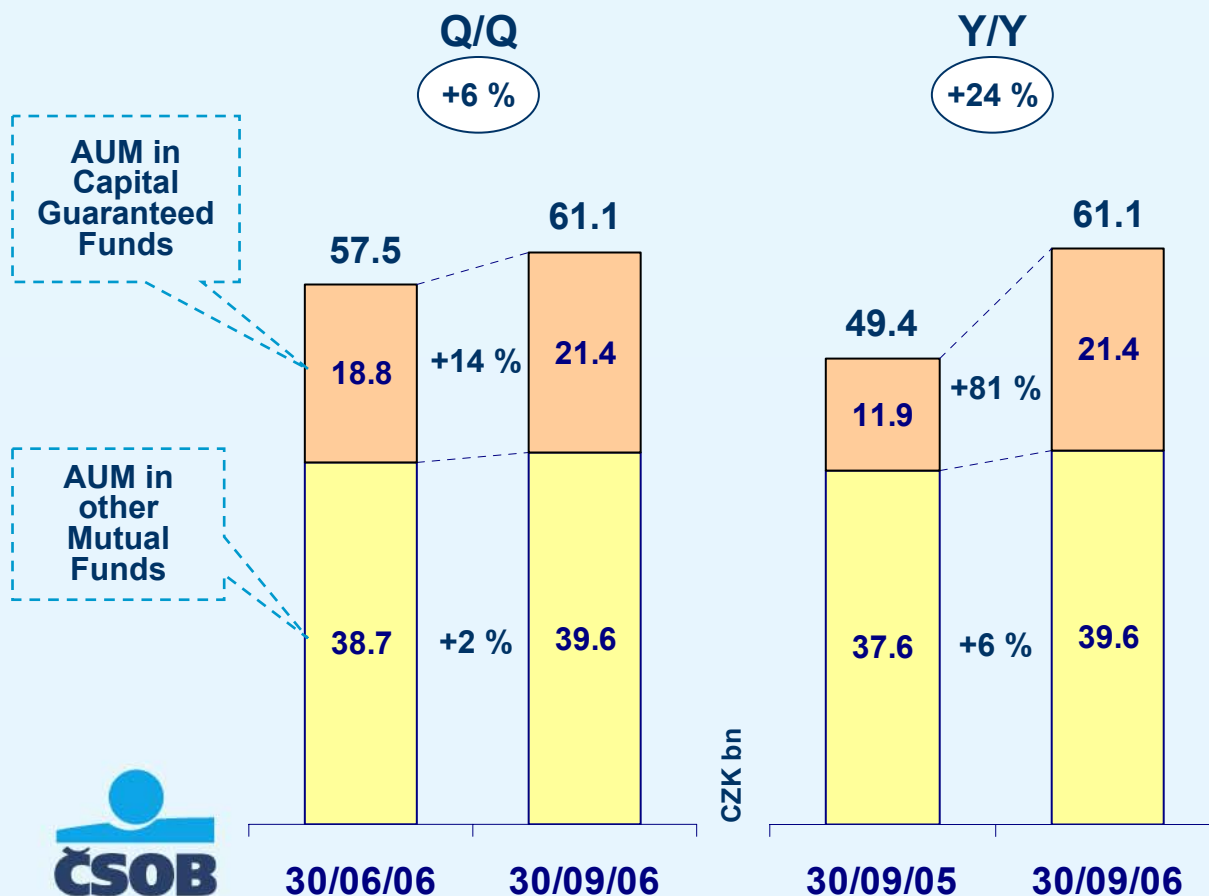


Assets under Management and deposits rose Y/Y by CZK 41 bn (+7 %) to CZK 626 bn.

While bank deposits and construction savings decreased by 1 % in 3Q, assets under management grew by 5 % within the three months and exceeded CZK 140 bn.

Mutual Funds (CZ)

Solid growth of mutual funds continues



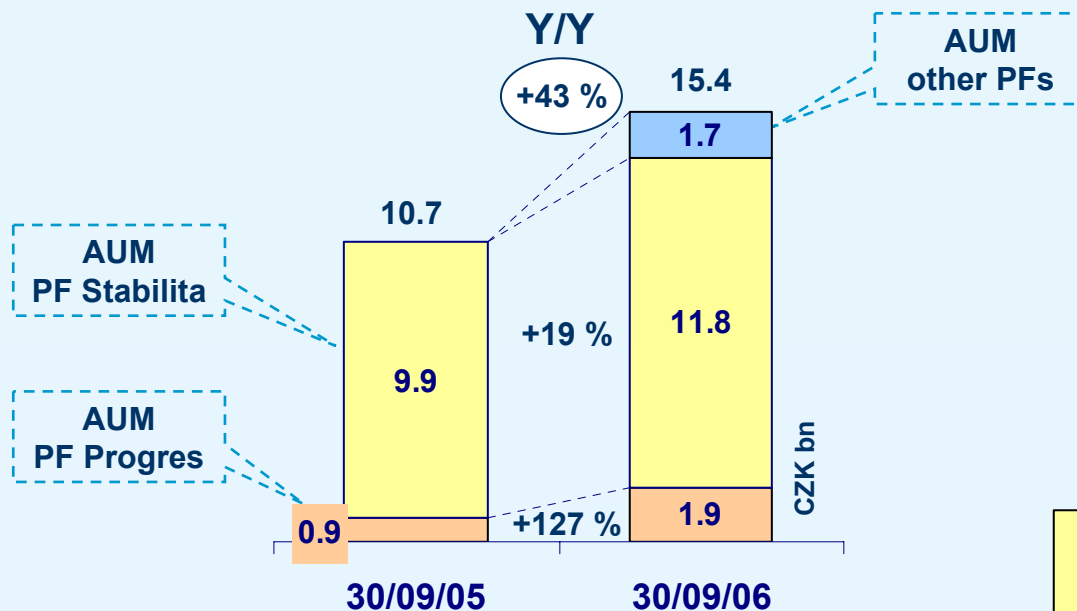
Assets in mutual funds grew by 24 % Y/Y and exceeded CZK 60 bn. New sales of mutual funds rose by 31 % in 3Q 2006.

In 3Q the volume of financial means invested in ČSOB Capital Guaranteed Funds exceeded CZK 21 bn. CGFs thus rose by 81 % Y/Y. From the beginning of the year, CGFs improved by 55 %.



Pension Funds (CZ)

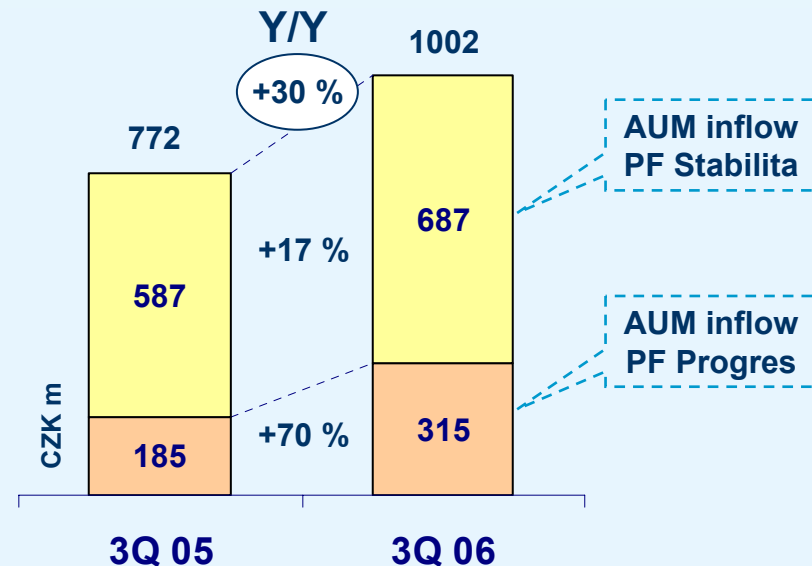
Organic growth and acquisitions



The volume of assets in PF Progres more than doubled Y/Y (+127 %) and also the AUM inflow rose by 70 % Y/Y. PF Progres with its focus on younger clients and more dynamic investment strategy increased the number of its clients by 96 % Y/Y.

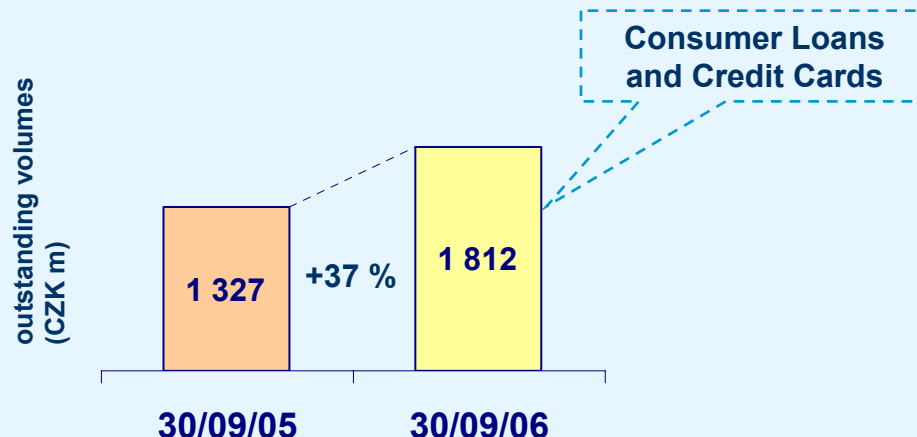
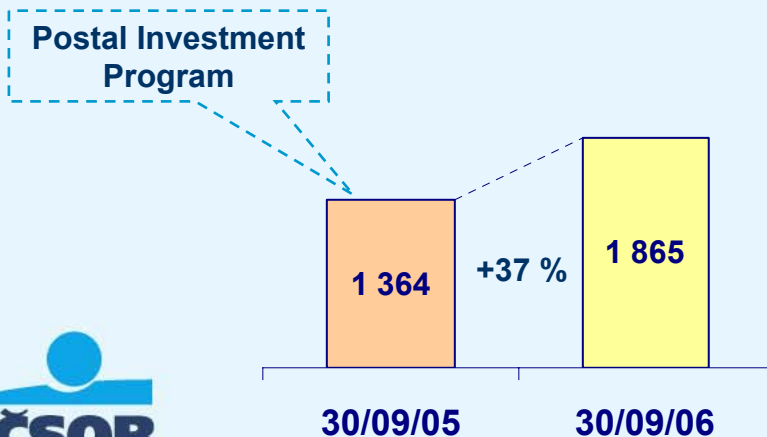
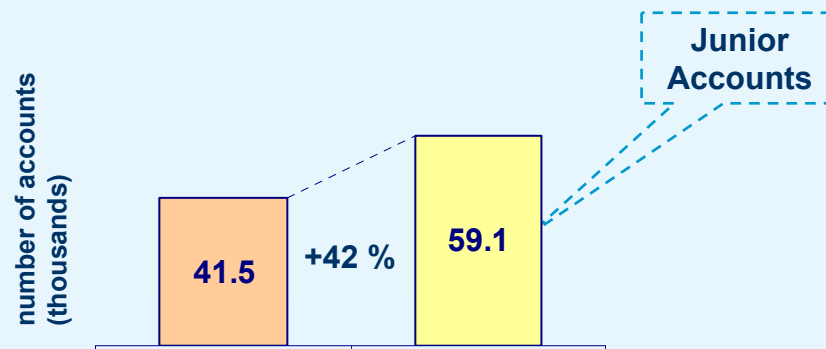
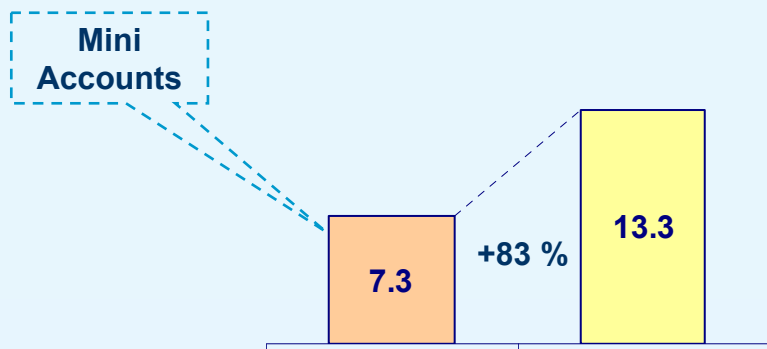
The total volume of client's assets placed in ČSOB pension funds exceeded CZK 15 bn and rose by 43 % Y/Y.

In August 2006 ČSOB Pension Funds reached the level of half of million clients. In terms of numbers of clients ČSOB is the fourth largest provider of pension insurance in the country.



Postal Savings Bank

Sales of investment products and acquisition of young clients



Penetration Ratios

Ongoing improvement in penetration ratios

	30/09/2005	30/06/2006	30/09/2006
Retail	3.71	4.19	4.28
SME	3.04	3.31	3.37
Retail+SME	3.59	4.02	4.11

Total number of products sold per customers increased in Retail as well as in SME segment.

The average ratio reached 4.11 products per customer and thus rose by 9 bp Q/Q and 52 bp Y/Y.



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Quality of Credit Portfolio



NPLs and Provisions

IFRS, consolidated, gross (in CZK bn)

	31/12/05	30/09/06	Ytd. change
Total loans of which	245.7	291.1	+19 %
NPLs	4.1	4.8	+18 %
Total provisions	6.4	6.5	+ 2 %
<hr/>			
NPLs / total loans	1.7 %	1.7 %	
Coverage of NPLs by provisions	155.2 %	133.8 %	



Loan-Loss Ratio (ČSOB Bank) *

+ 0.14 %

Loan-Loss Ratio (ČSOB Group) *

– 0.03 %

Note: * Including recoveries

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