1Q 2011 Results
ČSOB Group

Czech Republic

EU IFRS Unaudited Consolidated

Presentation for analysts
12 May 2011

Contents

1. Highlights

2. Analysis of underlying results

3. Analysis of business performance

4. Risk management

Appendix

1. Highlights

Five measures of sustainable performance

Consistent business profitability and resilience

Key indicators		2008	2009	2010	1Q 2010	1Q 2011
Profitability	underlying net profit (CZK bn)	12.6	10.5	13.0	3.6	**3.7**
	underlying RoE	21.6%	17.1%	19.6%	20.5%	**21.9%**
Liquidity	loan/deposit ratio	75.2%	71.1%	68.5%	70.4%	**69.8%**
Capital adequacy	capital adequacy ratio	10.3%	15.0%	18.0%	15.2%	**18.1%**
Cost of risk	credit cost ratio	0.59%	1.12%	0.75%	0.70%	**0.38%**
Cost efficiency	underlying cost/income ratio	46.9%	43.4%	44.7%	39.8%	**43.5%**

1Q 2011 at glance

Ever highest quarterly underlying result

- In 1Q 2011, ČSOB group's **underlying net profit reached an ever highest level of CZK 3.660 bn**, outstripping the quarterly result of 1Q 2010 by 1% Y/Y.
  - The underlying operating income was CZK 8.324 bn, slightly up from 1Q 2010. This is a result of a strong growth of NII from loans and deposits (combined +11% Y/Y) which was largely offset by investment portfolio de-risking.
  - The Y/Y decline of credit costs (CZK -0.4 bn) was partly offset by planned ICT investments (operating expenses in total up by CZK 0.3 bn).
- The **reported net profit** was CZK 3.781 bn, i.e. 3% lower than the same period a year ago due to higher positive revaluations in 1Q 2010.
- The **loan portfolio grew** by 2% Y/Y to CZK 404.3 bn and **group deposits grew** by 3% Y/Y to CZK 590.2 bn.
- The **credit cost** ratio declined Y/Y by 32 bps to 0.38%, on the back of releasing allowances as already provisioned clients performed better than expected.
- The capital position of the ČSOB group strengthened with the total capital ratio growing to 18.11% and the (core) Tier 1 ratio to 14.23% as of 31 March 2011.

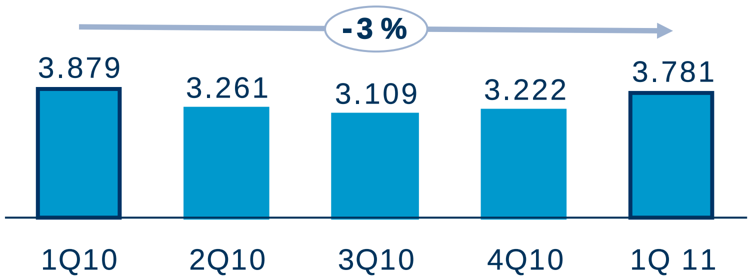
Note: ČSOB adjusted the methodology of reporting economic hedges, cash-flow hedging derivatives and depreciation of investment property in profit and loss statements. Thus 2010 statements (1Q through 4Q, both underlying and reported) are reclassified in this presentation to allow for a like-to-like comparison in time. See slide 48.

Net profit

Reported vs. underlying

Reported net profit

CZK bn

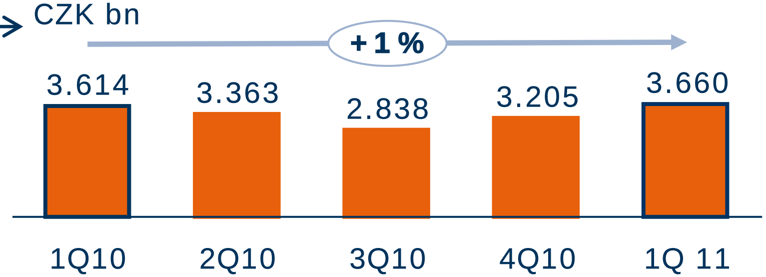


1Q 2011 underlying net profit grew by 1% Y/Y on the back of two opposite effects: a significant decline of 1Q impairments (CZK +0.4 bn before tax) vs. higher operating expenses (CZK +0.3 bn before tax).

The 1Q 2011 net profit was influenced by a positive revaluation of bonds in the FVPL portfolio and non-hedging derivatives (CZK +0.1 bn net). In 1Q 2010, the main one-off item was a positive revaluation of the CDO portfolio (CZK +0.2 bn net). The entire portfolio of CDOs held by both ČSOB and ČSOB Pojišťovna was sold in June 2010.

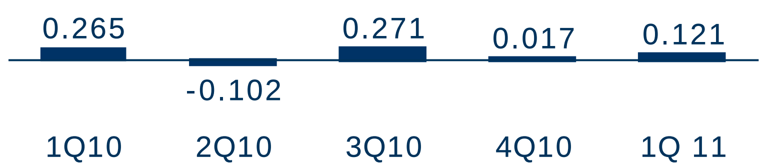
Underlying net profit

CZK bn



One-off items

CZK bn



Financial ratios

Consolidated

	1Q 2010	1Q 2011	Y/Y
Profitability (Ytd. ratios)			
Net interest margin	3.38%	3.40%	+2 bps
Cost/income (underlying)	39.8%	43.5%	+3.7 pp
Cost/income (reported)	38.3%	42.7%	+4.4 pp
RoE (underlying)	20.5%	21.9%	+1.4 pp
RoE (reported)	22.0%	22.7%	+0.7pp
RoA (underlying)	1.73%	1.65%	–0.08 pp
RoA (reported)	1.86%	1.71%	-0.15 pp

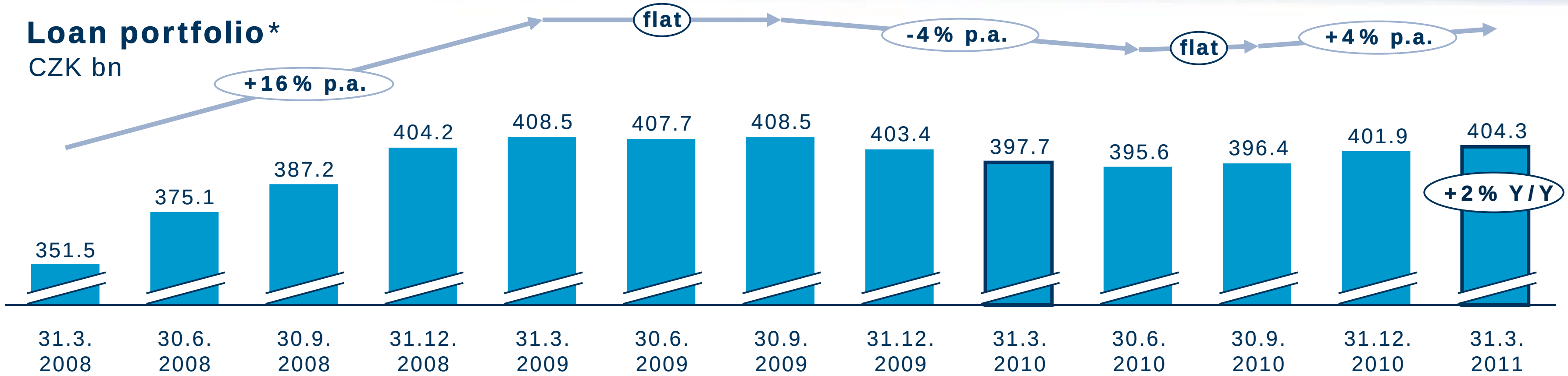
	31.3.2010	31.3.2011	Y/Y
Asset quality			
Credit cost ratio (Ytd., annualized)	0.70%	0.38%	–32 bps
NPL ratio	3.67%	4.06%	+0.39 pp
NPL coverage ratio	77.7%	76.6%	-1.1 pp
Capital adequacy (Basel II)			
Core tier 1 ratio	12.05%	14.23%	+2.18 pp
Total capital ratio	15.22%	18.11%	+2.89 pp
Solvency ratio (insurance)	272.0%	264.4%	-7.6 pp
Liquidity			
Loan to deposit ratio	70.4%	69.8%	–0.6pp

Note: For definitions of the ratios see slide 50.

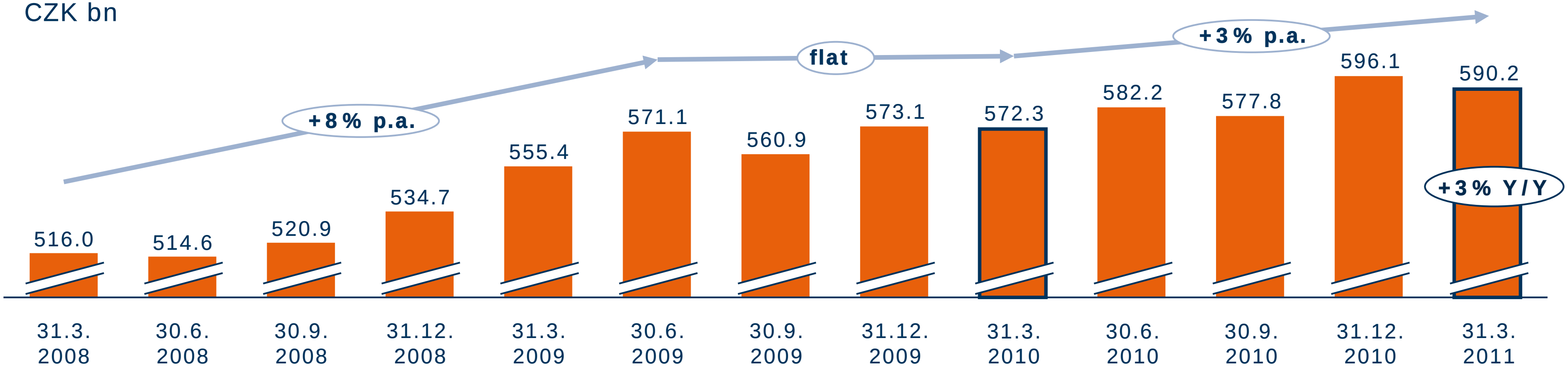
Lending and deposits

Positive trajectories

Loan portfolio*
CZK bn



Group deposits**
CZK bn

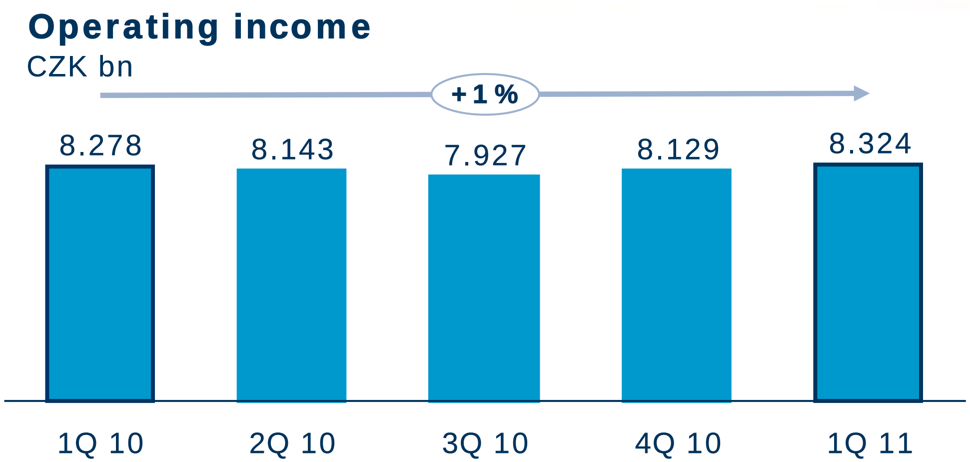


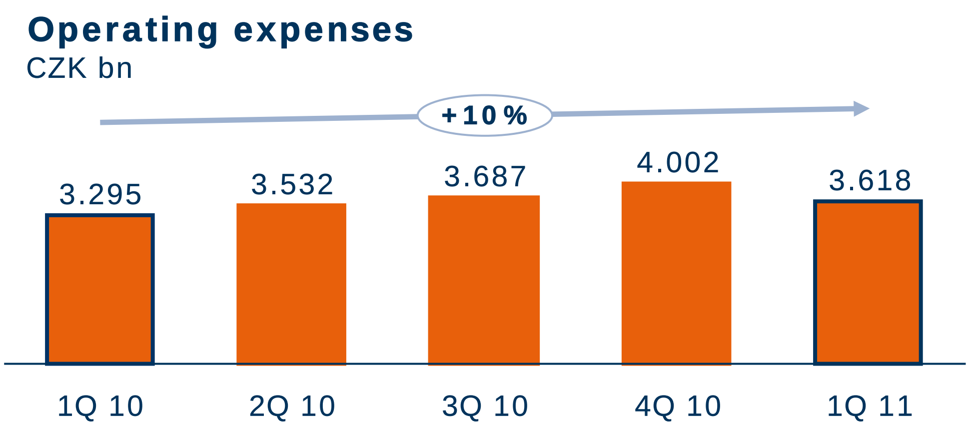
*Notes: * Item Loans and receivables minus exposure to banks from inter-bank transactions plus credit replacing bonds*
*** Item "Deposits received from other than credit institutions" from the consolidated balance sheet.*

2. Analysis of underlying results

Operating profit – underlying

Record high operating income, expenses under control





The 1Q 2010 operating income slightly increased Y/Y above the record level of 1Q 2010, as the growth of the net interest income was partly offset by a decline in the net fee and commission income (due to the increased deposit insurance premium).

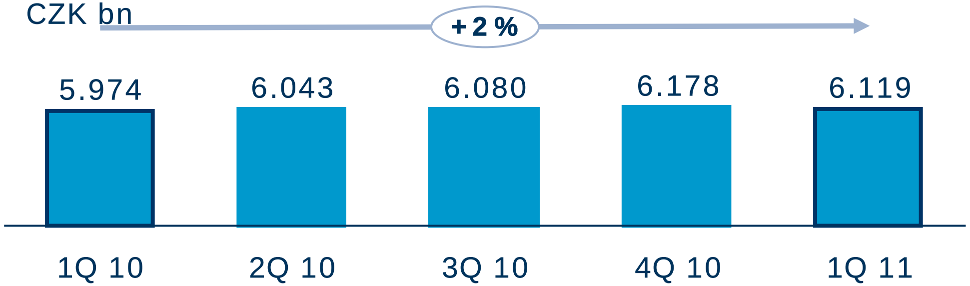
Operating expenses grew by 10% Y/Y, reflecting planned ICT investments and lower comparable basis of the same period last year.

1Q10 through 4Q10 figures were reclassified between lines "Net interest income" and "other" (both within operating income) and between „operating expenses" and „other" operating income. For details please see slide 48.

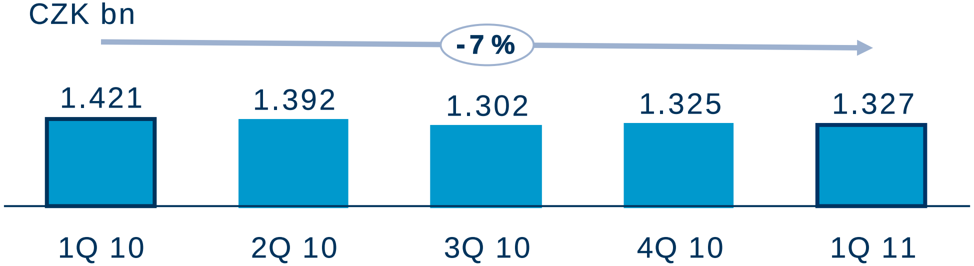
Operating income – underlying

Slightly positive development driven by net interest income

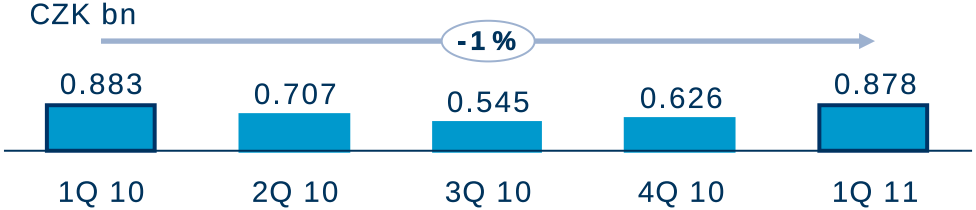
Net interest income
CZK bn



Net fee and commission income
CZK bn



Other*
CZK bn



Net interest income (NII) from loans and deposits increased by 11% Y/Y, helped especially by the growing mortgage volumes and retail deposit base. On the other hand, NII was influenced negatively by the flattening yield curve and the decreasing NII from bonds brought along by the investment portfolio de-risking. As a result, NII grew by 2%, while NIM slightly increased by 2bps Y/Y to 3.40%.

The net fee and commission income (NFCI) decreased by 7% Y/Y primarily due to higher payments to the deposit insurance fund by CZK 74 m as the annual deposit insurance premium went up from 10 to 16 bps (effective since mid-2010). Adjusting for this effect, NFCI was lower by 1% Y/Y, especially due to the slightly decreasing NFCI from the loans.

Underlying net gains from financial instruments at FVPL, representing about three quarters of the item “other”, increased by 13% Y/Y to CZK 652 m.

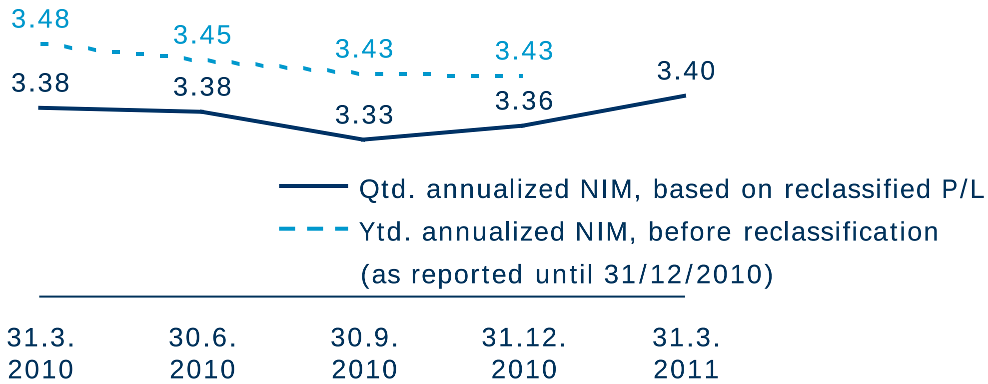
Notes:

** Other = Net gains from financial instruments at FVPL + net realized gains on available-for-sale financial assets + dividend income + other net income.*

Margin

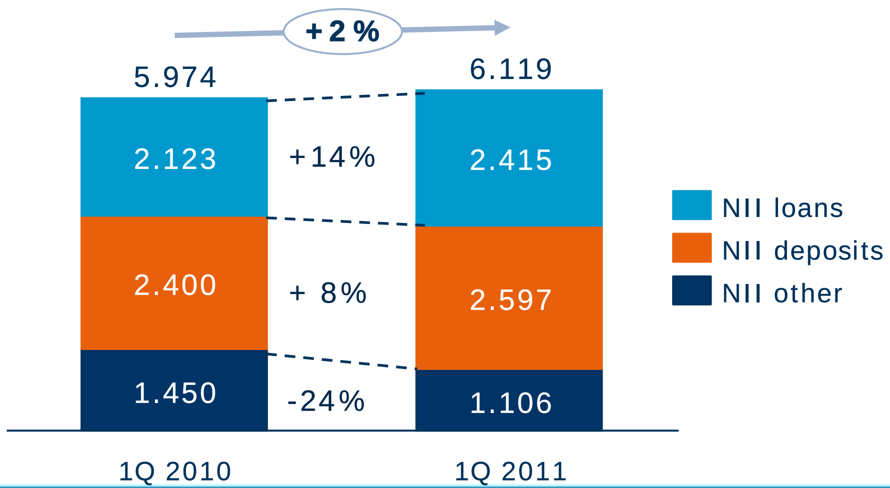
Business driven growth of NIM and NII

Net interest margin development



The net interest margin calculation was influenced by the reclassification of the 2010 P/L statements, which lowered the net interest income line (implying a downward shift of NIM line compared to previous methodology). In addition, ČSOB has started showing net interest margin in quarter-to-date annualized figures since 1Q 2011rather than year-to-date annualized figures as reported until the end of 2010.

Net interest income by source



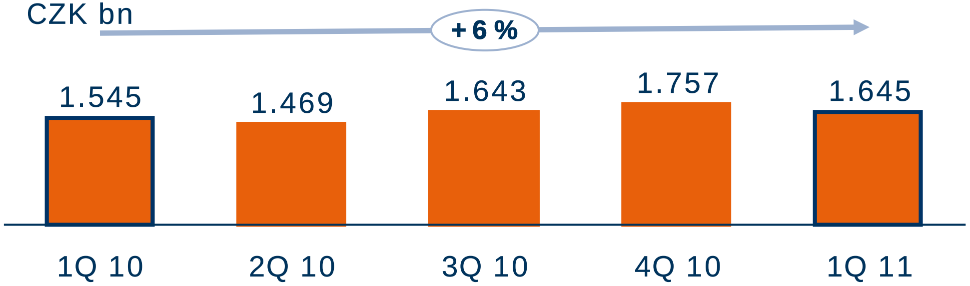
The net interest income from loans and deposits grew by 14% and 8% Y/Y, respectively. On the contrary, NII from other has declined by 24% by the effect of the flattening yield curve and balance sheet de-risking.

Operating expenses – underlying

Increase driven by planned ICT investments

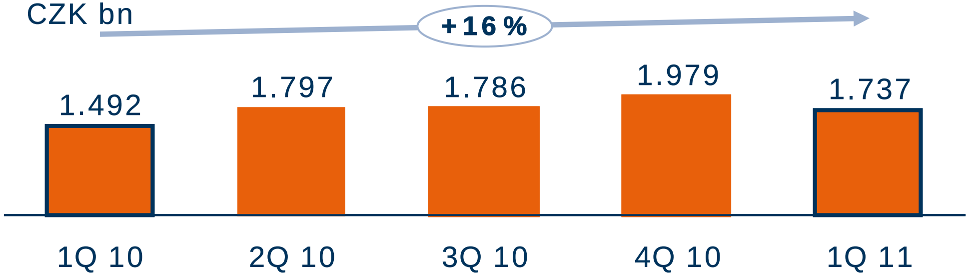
Staff expenses

CZK bn



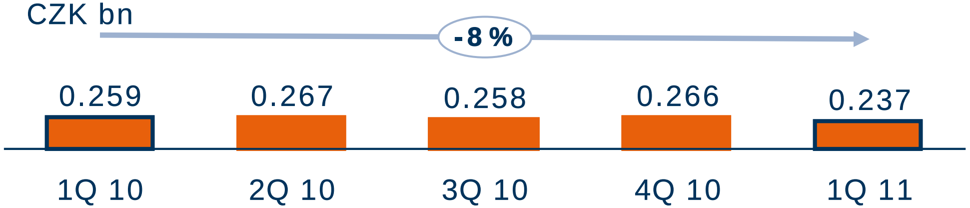
General administrative expenses

CZK bn



Depreciation and amortization

CZK bn



General administrative expenses (GAE) grew by 16% Y/Y (on a comparable basis by 7%).The Y/Y difference is mainly attributable to planned ICT-related investments which started in 2Q 2010. Since the ČSOB group uses outsourced ICT services provided by KBC Global Services Czech Branch, these investments are accounted directly through P/L. In addition, a marketing expenses increase contributed to the Y/Y growth of GAE. The rest is due to a lower comparable basis in 1Q 2010.

The 6% Y/Y (4% on a comparable basis) increase of staff expenses resulted from the regular annual salary adjustment and the growth of the overall number of employees. The adjustment on accruals explains the rest of the 6% increase.

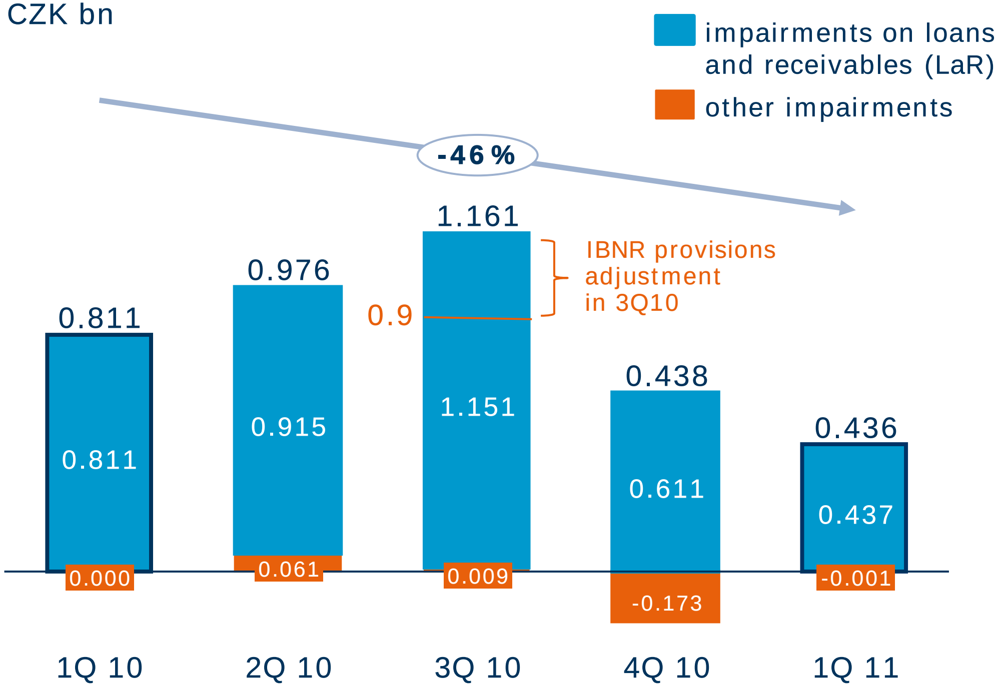
Depreciation and amortization decreased Y/Y due to lower depreciation of application software remaining in the property of ČSOB after the mid-2009 transfer of ICT services to KBC Global Services Czech Branch.

Impairments - underlying

Further decrease of credit costs

Total impairments

CZK bn



Already provisioned clients performed better than expected, which was reflected by a release of allowances. In line with this trend, quarterly impairments on loans and receivables fell to CZK 437 m and credit cost ratio contracted to 38 bps.

The strongest drop of credit costs was recorded in the corporate + SME segment and leasing. Also mortgages experienced a decline.

The NPL ratio was flat Q/Q, standing at 4.06% as of 31 March 2011, i.e. slightly below the peak level in 3Q10. While NPLs in the retail loans were still slightly increasing, the remaining part of the portfolio (corporate, SME and leasing), being in the more advanced phase of the cycle, showed an opposite trend.

*Note: *Incurred But Not Reported impairment provisions cover impairment which is already present in the not defaulted portfolio, but not identified yet.*

3. Analysis of business performance

ČSOB group's market shares

Number 1 position in housing loans and mutual funds

Insurance	market share	rank
Life[2]	↗ 18.3%	1
Non-life[2]	↗ 4.8%	6
Total[2]	↗ 11.2%	3

1st

Building savings loans[1]	↘	43.9%
Building savings deposits[1]	↗	36.1%
Mortgages[1]	↗	28.2%
Housing loans[1,4]	↗	34.6%
Mutual funds[1]	↘	30.6%

2nd

Deposits[1]	↗	22.0%
Total loans and leases[1]	↘	17.7%
Factoring[2]	↘	23.3%

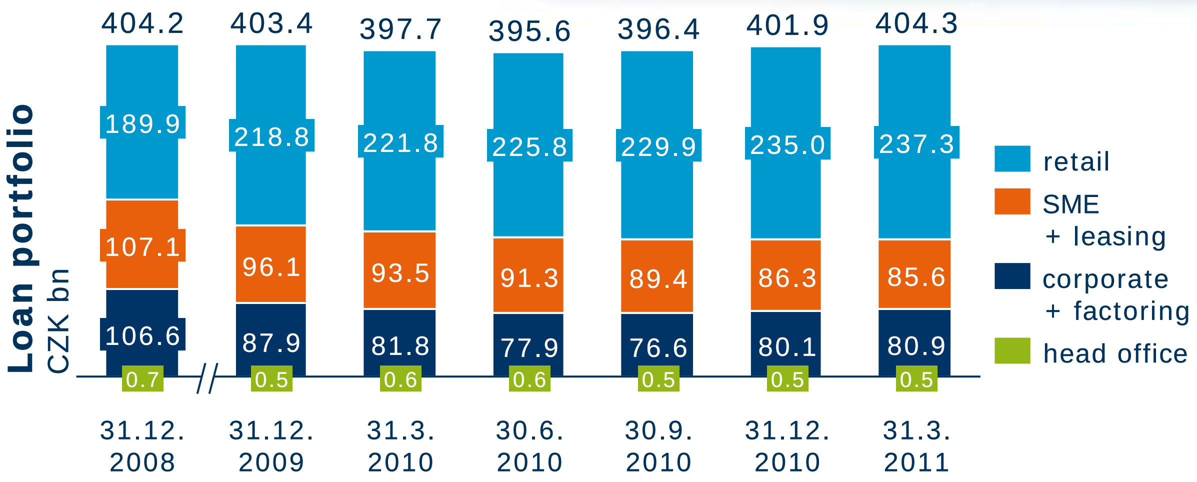
3rd

Pension funds[3]	↘	16.1%
Corporate/SME loans[1]	↘	12.9%
Other retail loans[1,5]	↘	14.8%
Leasing[2]	↘	9.7%

Notes: Arrows show Y/Y change. Market shares as of 31 December 2010 (i.e. latest available). Insurance as of 31 March 2011.
[1] Outstanding at the given date
[2] New business in the year to the given date, insurance: gross written premium to the given date
[3] Number of clients at the given date
[4] Comprise mortgages and building savings loans
[5] Retail loans excluding mortgages and building savings loans
Sources and detailed definitions are provided in Appendix, slide 49.

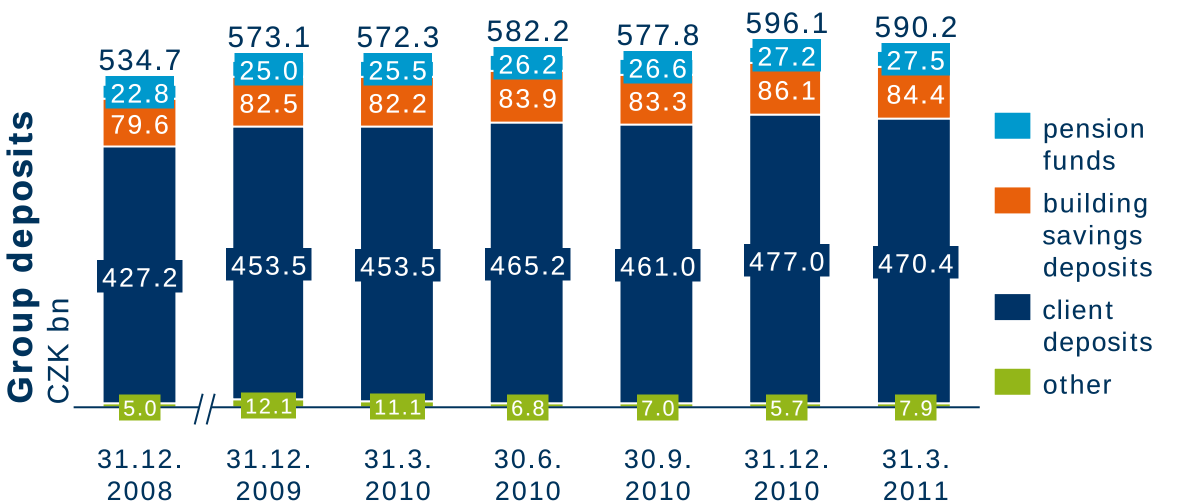
Lending and deposits development

Y/Y pace higher in deposits vs. loans



The first quarter of 2011 was the third showing a consequent growth in loan portfolio. The increase was driven especially by retail loans. The resulting Y/Y loan growth was 2%.

The share of mortgages and building savings loans (together referred to as housing loans) grew to 54% as at 31 March 2011 from 51% one year earlier.

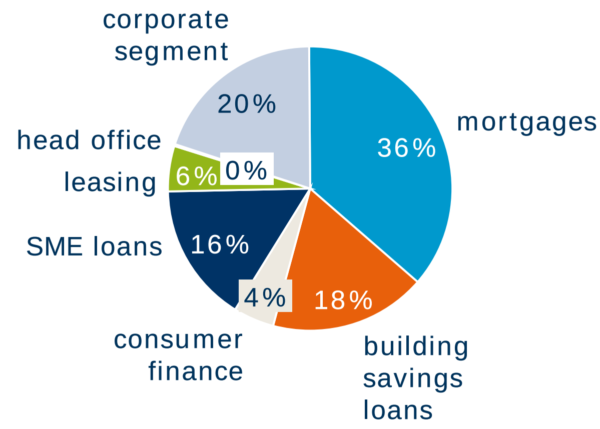


Each quarter shows a Y/Y increase, which was recorded across all major products – client deposits, building savings deposits, and pension funds. The Q/Q decrease in 1Q 2011 is due to seasonal effects and a withdrawal of a low-margin deposit by a single institutional client.

Loan portfolio at a glance

Retail and SME segment has further strengthened within ČSOB lending

Gross outstanding volumes, CZK bn	31.3.2010	31.3.2011	Y/Y
Loan portfolio	**397.7**	**404.3**	**+2%**
Retail / SME Segment			
Mortgages[1]	137.0	147.6	+8%
Building savings loans[2]	67.3	71.6	+6%
Consumer finance	17.5	18.2	+4%
SME loans	66.9	63.3	-5%
Leasing	26.6	22.3	-16%
Corporate Segment			
Corporate loans[3]	78.2	77.2	-1%
Factoring	3.7	3.7	+2%
Head Office[4]	0.6	0.5	-9%



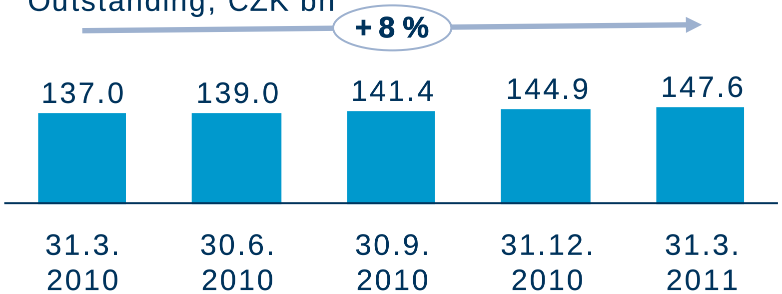
31.3. 2011

Notes:
[1] ČSOB group mortgages are in the balance sheet of ČSOB's subsidiary Hypoteční banka.
[2] ČSOB group building savings loans are in the balance sheet of ČMSS building savings company, 55%-owned by ČSOB. Volumes are reported in the 55% proportion, i.e. the way they enter ČSOB's consolidated balance sheet.
[3] Including credit-replacing bonds.
[4] Historic files.

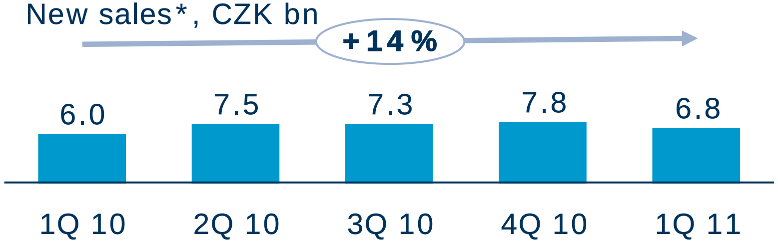
Housing loans

Mortgages

Outstanding, CZK bn



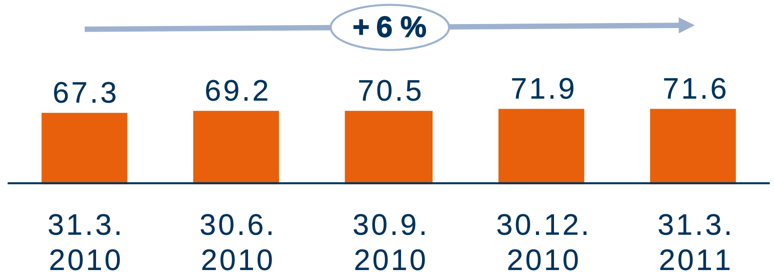
New sales*, CZK bn



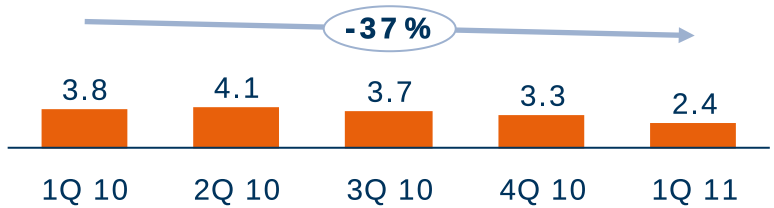
The mortgage portfolio (fully booked in HB, a 100%-owned subsidiary) has been steadily growing. In the company's view, the higher sales in 2Q, 3Q and 4Q reflected rebounding demand for residential real estate; part the increased demand may be attributed to catch-up purchases by people who were postponing their investment in previous quarters.

Building savings loans

Outstanding (ČMSS 55%), CZK bn



New sales (ČMSS 55%)*, CZK bn

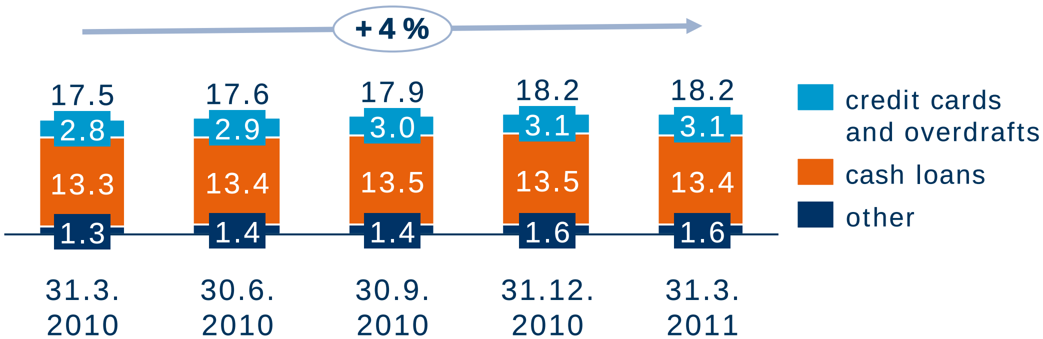


The portfolio of building savings loans (fully booked in ČMSS, a 55%-owned subsidiary) decreased Q/Q due to higher premature repayments and lower new sales. The decline in new sales is in line with the decrease of the whole market.

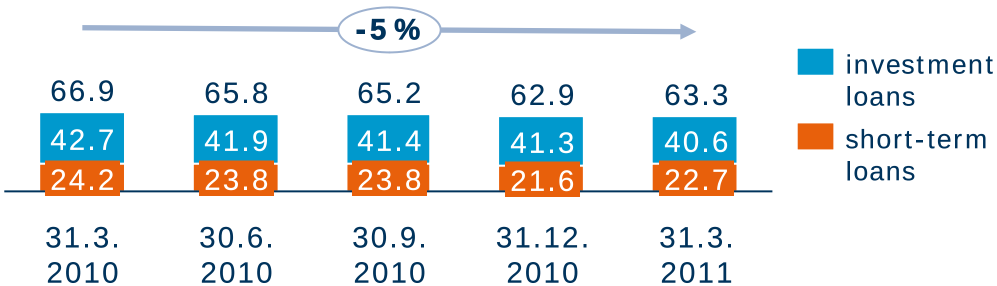
*Note: * Granted loan limits.*

Consumer finance, SME loans, leasing

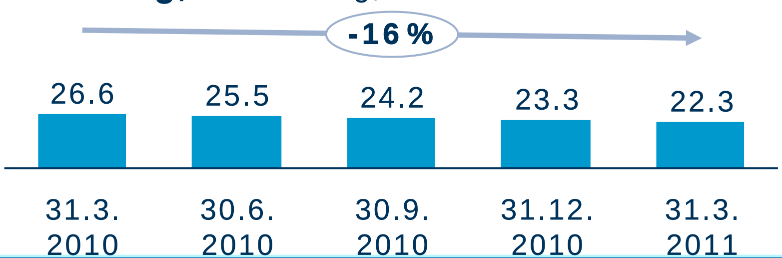
Consumer finance, outstanding, CZK bn



SME loans, outstanding, CZK bn



Leasing, outstanding, CZK bn



Consumer finance development:

The main driver of the Y/Y growth were credit cards and overdrafts which increased by 11%.

SME loans development:

SME loans decreased by 5% Y/Y as the growth of short-term loans (overdrafts, credit cards) was more than offset by a decline in investment loans. New sales are 14% above 1Q 2010.

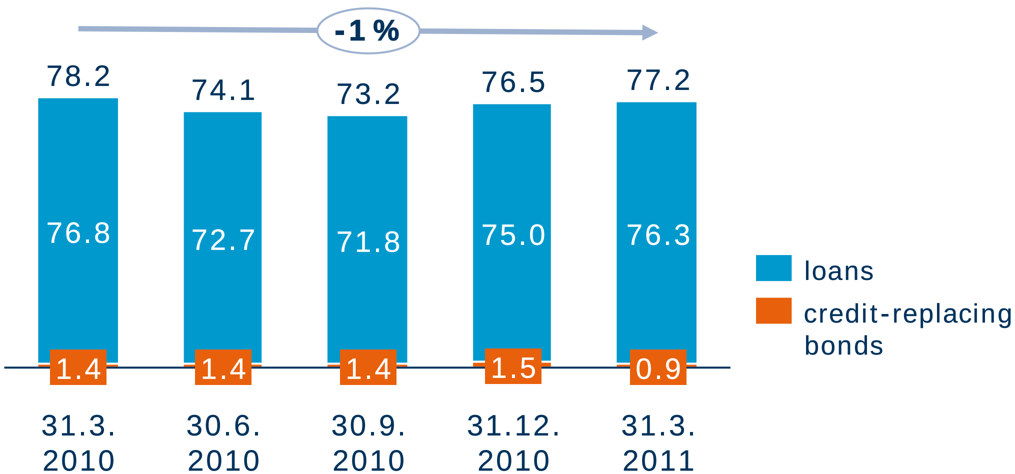
Leasing development:

The Y/Y decline of leasing was caused by prudent risk control and the present market trend under which customers increasingly prefer consumer loans to finance car purchases as an alternative to lease contracts.

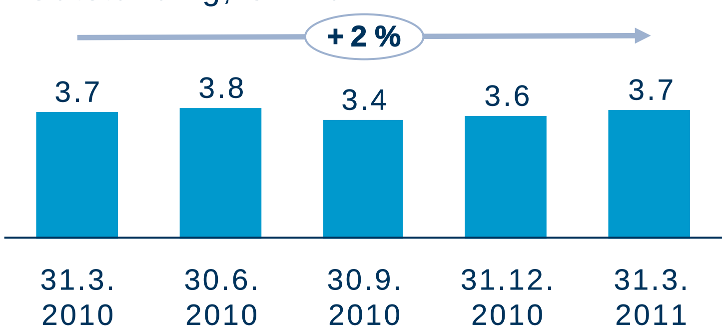
New sales of leasing went up by 143% Y/Y.

Corporate segment

Corporate loans
Outstanding, CZK bn



Factoring
Outstanding, CZK bn



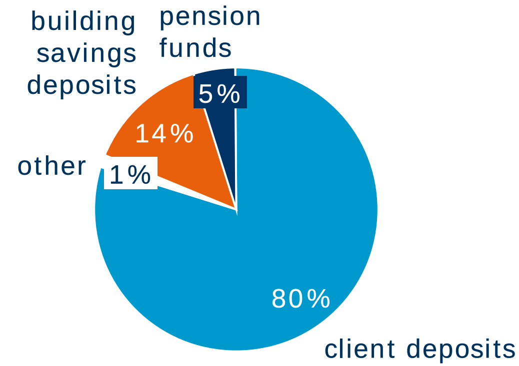
During the first quarter of 2011, corporate loans increased by 1% Q/Q and decreased by 1% Y/Y. After bottoming out in 3Q 2010, the volume of corporate loans has been picking up together with the revival of Czech companies.

Both operational and investment financing grew; new sales are significantly up (by 48% Y/Y including guarantees).

Note: The corporate segment comprises mid-cap corporate customers with an annual turnover above CZK 300 m, local subsidiaries of international groups and selected institutional clients.

AUM and deposits at a glance

Outstanding volumes, CZK bn	31.3.2010	31.3.2011	Y/Y
Group deposits	**572.3**	**590.2**	**+3%**
Client deposits	453.5	470.4	+4%
Building savings deposits[1]	82.2	84.4	+3%
Pension funds[2]	25.5	27.5	+8%
Other[3]	11.1	7.9	-29%
Mutual funds[4]	**70.2**	**60.0**	**-15%**
Other asset management	**54.1**	**57.9**	**+7%**
AUM and deposits	**696.7**	**708.1**	**+2%**

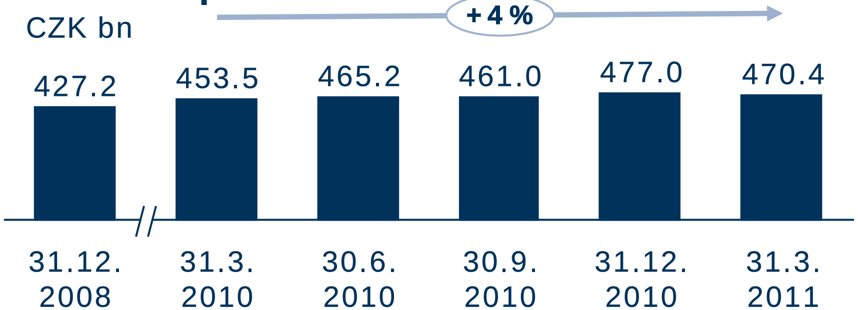


31.3.
2011

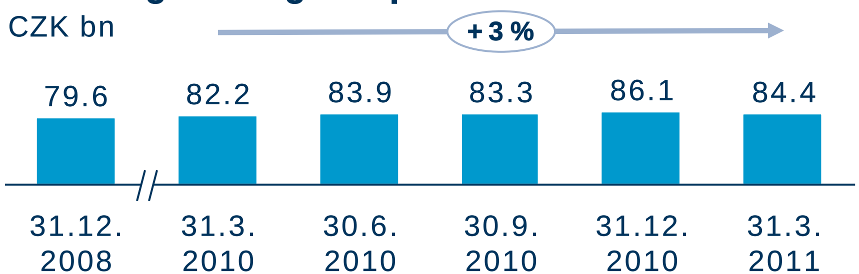
Notes:
1 ČSOB group building savings deposits are in the balance sheet of ČMSS building savings company, 55%-owned by ČSOB. Volumes are reported in the 55% proportion, i.e. the way they enter ČSOB's consolidated balance sheet.
2 Liabilities to pension fund policy holders.
3 Repo operations with non-banking financial institutions and other.
4 Only direct positions are included.

Group deposits

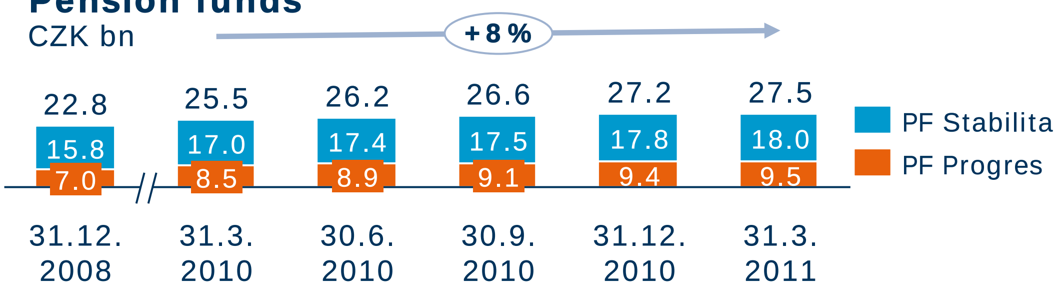
Client deposits



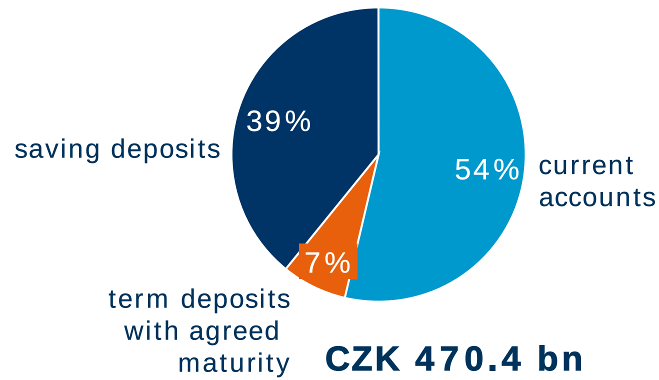
Building savings deposits



Pension funds



Client deposits as of 31.3.2011



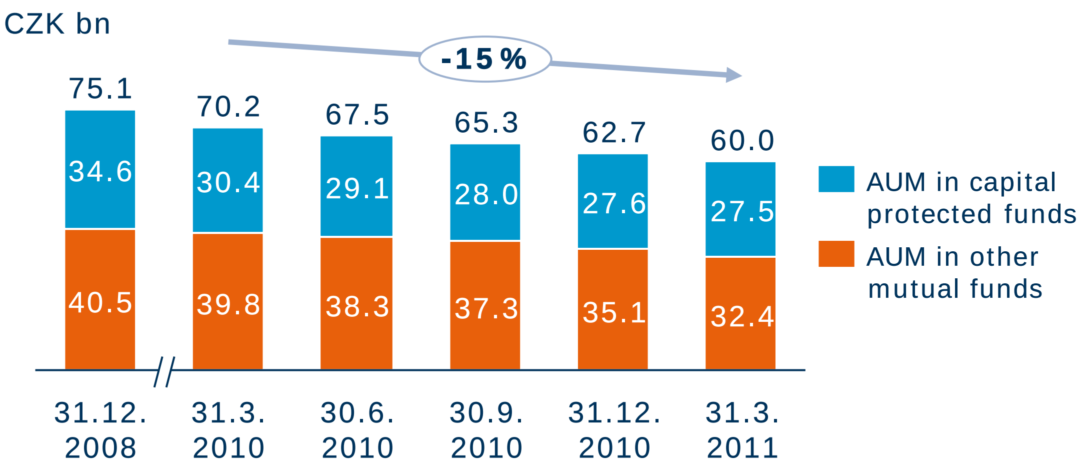
All major products of group deposits – client deposits, building savings deposits and pension funds – showed an increase Y/Y. The largest contributor were client deposits (CZK +16.9 bn, +4% Y/Y).

Within client deposits, saving deposits recorded a 20% Y/Y growth. About half of the increase can be attributed to an inflow from term deposits which decreased by 31% Y/Y. Current accounts increased by 1% Y/Y.

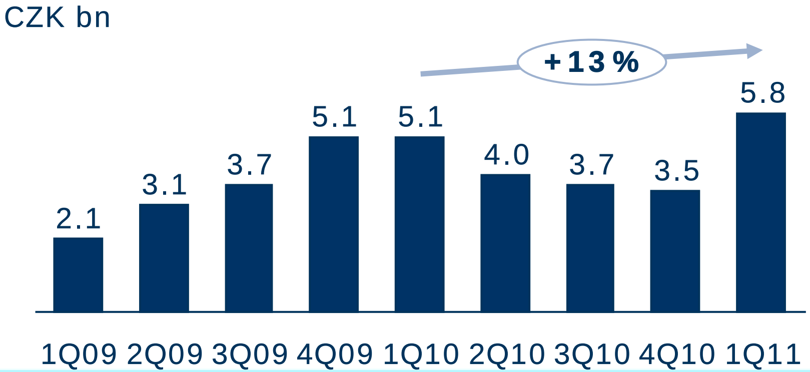
AUM in both ČSOB pension funds kept increasing Q/Q.

Mutual funds

Assets under management
(outstanding volumes)



New sales



The AUM in mutual funds decreased by 4% Q/Q and 15% Y/Y.

Outflows from money market funds were the main reason behind the Y/Y decrease in total AUM.

In 1Q 2011, AUM in capital protected funds were stable Q/Q after four quarters of a decrease; this is a result of maturing funds being replaced by new investments.

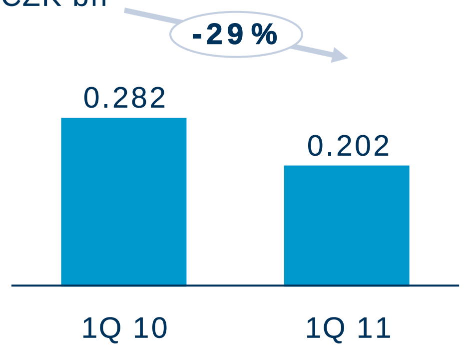
New sales of mutual funds in 1Q 2011 reached CZK 5.8 bn, which is 63% more than in 4Q 2010 and 13% above 1Q 2010. The main drivers of the increase were capital protected funds (+29% Q/Q) and mixed funds from among other mutual funds (+70% Q/Q).

Note: Only direct positions are included.

Insurance

Net profit of ČSOB Pojišťovna*

CZK bn

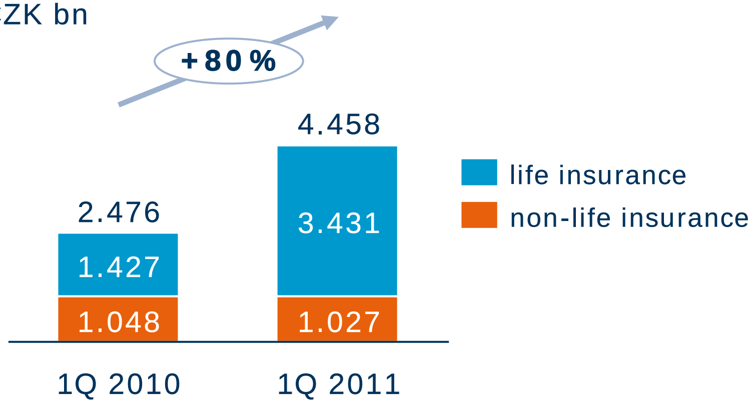


ČSOB Pojišťovna's contribution to the group underlying P/L in 1Q 2011 was CZK 50 m, compared to CZK 71 m a year ago. The decrease can be largely explained by a higher comparative base due to sale of ICT property in the 1Q 2010.

Gross written premium sharply increased due to sale of new tranches single paid life-insurance product Maximal Invest.

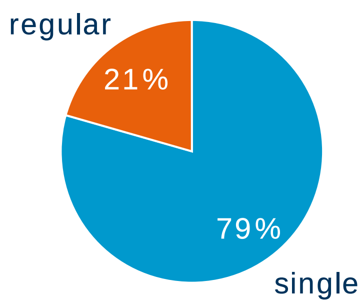
Gross written premium

CZK bn



Life insurance

as of 31.3.2011



CZK 3.431 bn

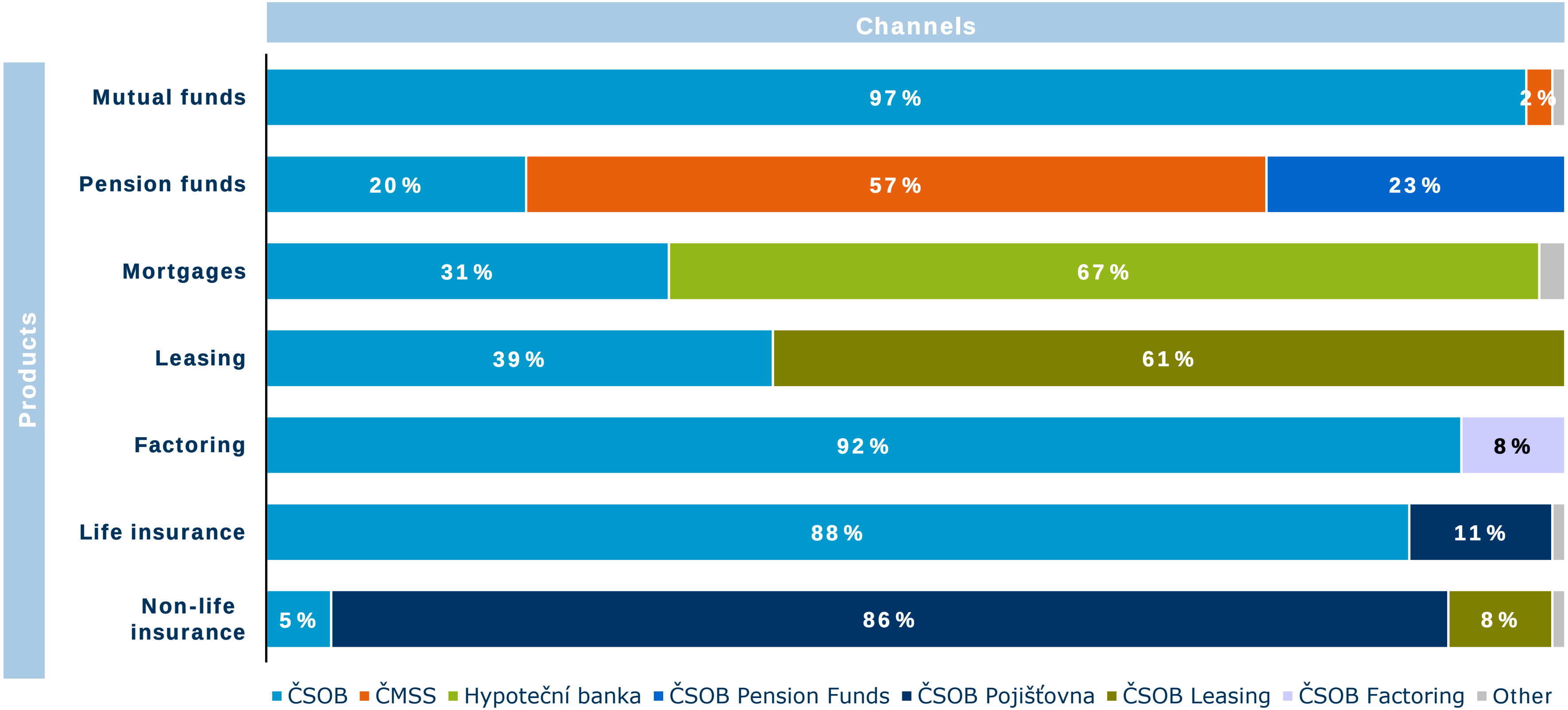
Note:

** Underlying net profit of ČSOB Pojišťovna used for consolidation purposes. 25% of the figures shown enter the ČSOB group's profit and loss statement through the line share of profit of associates.*

Group brands and channels

work together to drive cross-selling

ČSOB group has strong cross-selling capabilities, both for products within and between the respective brands. These capabilities are enhanced by the large distribution network of own branches, advisory centers, post office branches, agents, brokers, and other intermediaries.

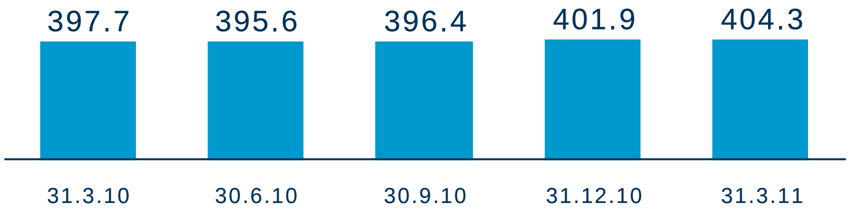


Notes: % of distribution channels per product type up to 100%.
Products represent new sales Ytd. in CZKm except for pension funds which are calculated in pieces.

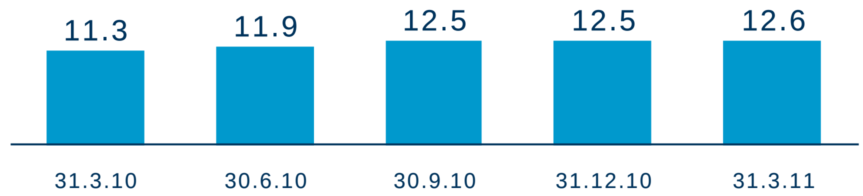
4. Risk management

Credit risk under control

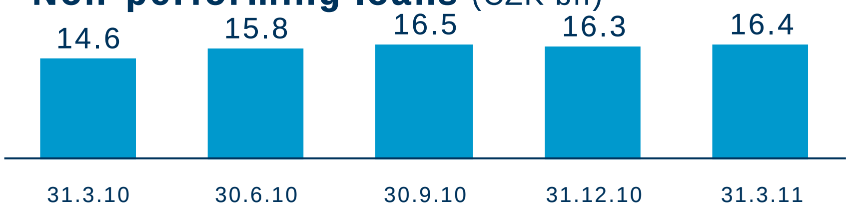
Loan portfolio[1] (CZK bn)



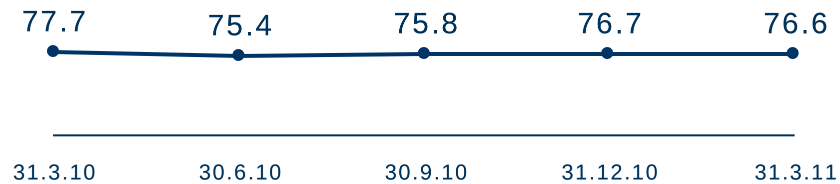
Allowances for loans and leases[3] (CZK bn)



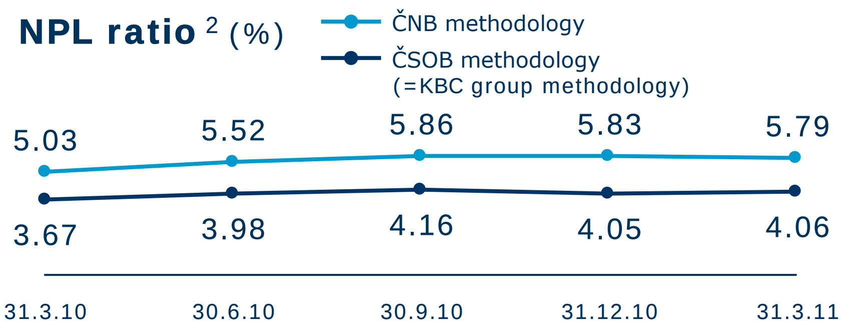
Non-performing loans (CZK bn)



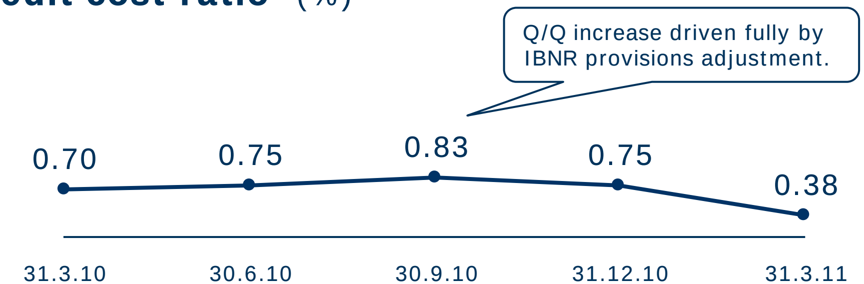
NPL coverage ratio (%)



NPL ratio[2] (%)



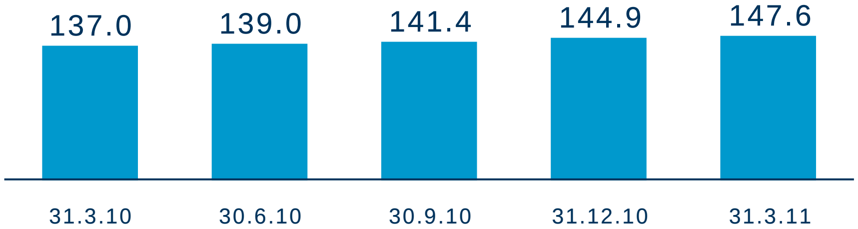
Credit cost ratio[4] (%)



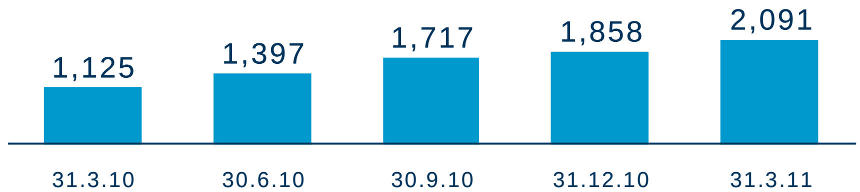
Notes: [1] *Group lending excluding "other" loans.*
[2] *ČSOB methodology in line with KBC group methodology.*
[3] *Allowances for on-balance sheet items.*
[4] *Ytd. annualized, including off-balance sheet items.*

Mortgages

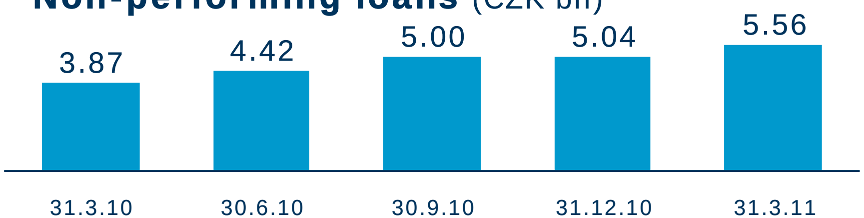
Loan portfolio (CZK bn)



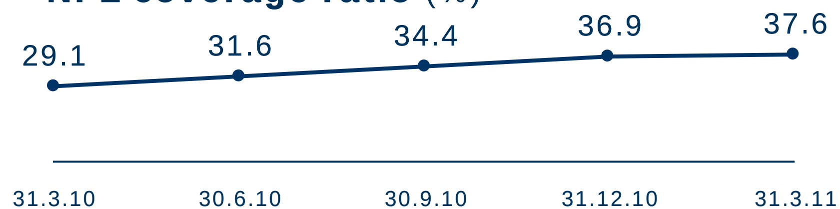
Allowances for loans and leases[1] (CZK m)



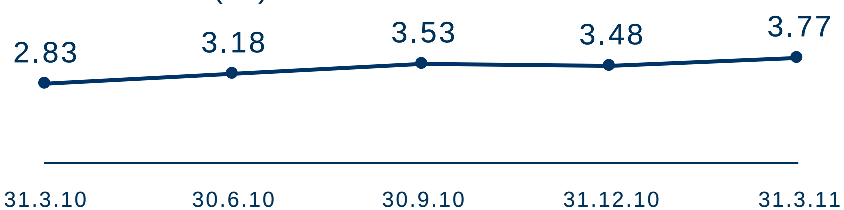
Non-performing loans (CZK bn)



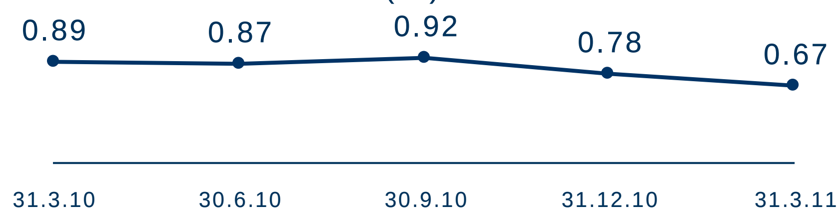
NPL coverage ratio (%)



NPL ratio (%)



Credit cost ratio[2] (%)

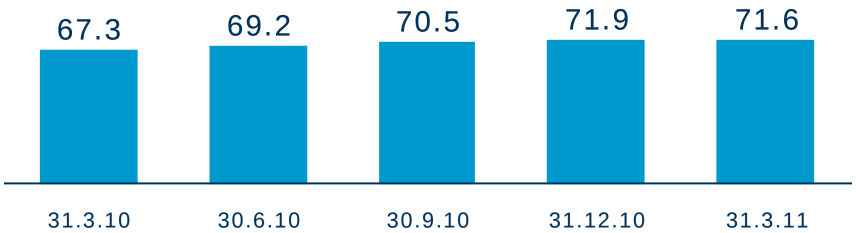


Notes: [1] Allowances for on-balance sheet items.

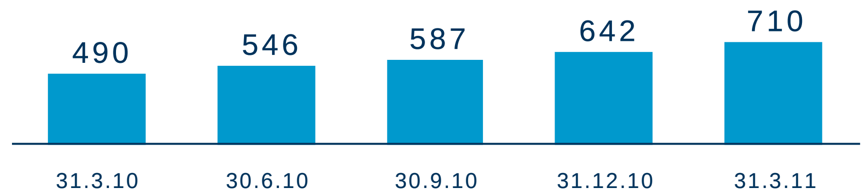
[2] Ytd. annualized, including off-balance sheet items.

Building savings loans

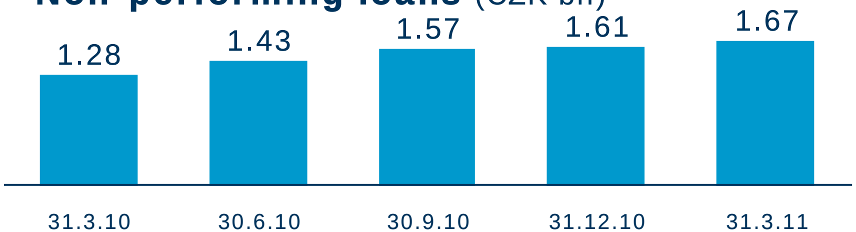
Loan portfolio (CZK bn)



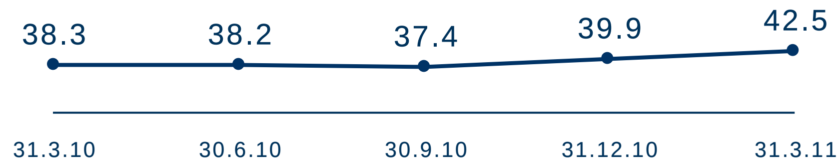
Allowances for loans and leases[1] (CZK m)



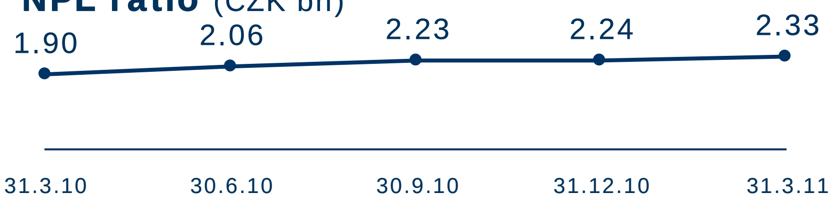
Non-performing loans (CZK bn)



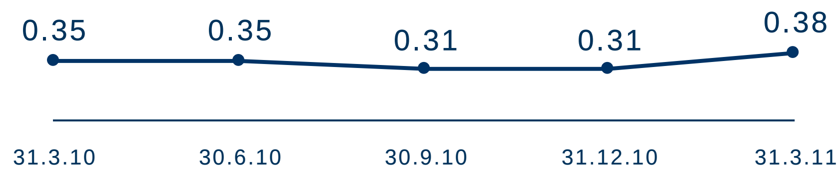
NPL coverage ratio (%)



NPL ratio (CZK bn)



Credit cost ratio[2] (%)

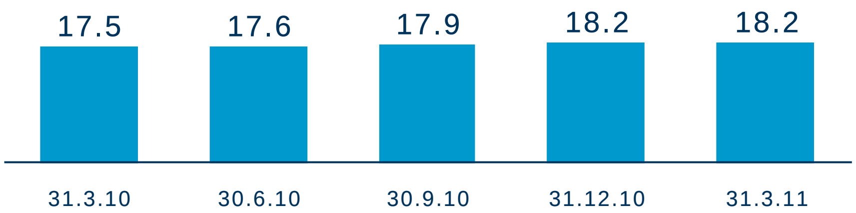


Notes: [1] Allowances for on-balance sheet items.

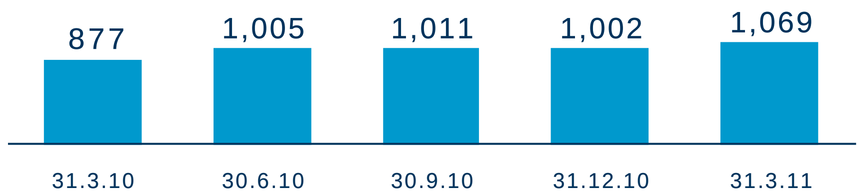
[2] Ytd. annualized, including off-balance sheet items.

Consumer loans

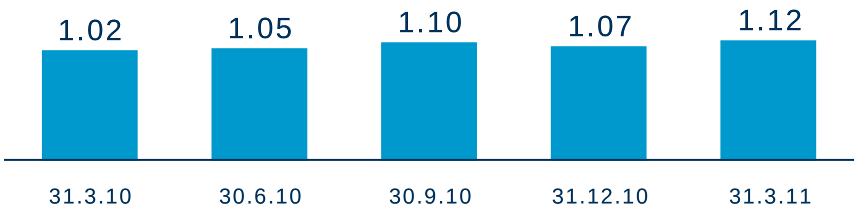
Loan portfolio (CZK bn)



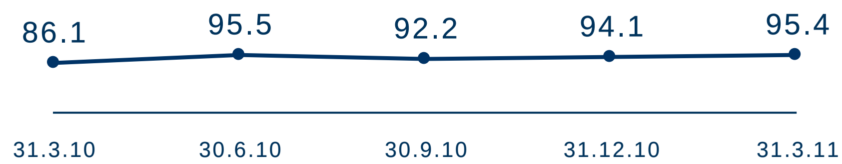
Allowances for loans and leases[1] (CZK m)



Non-performing loans (CZK bn)

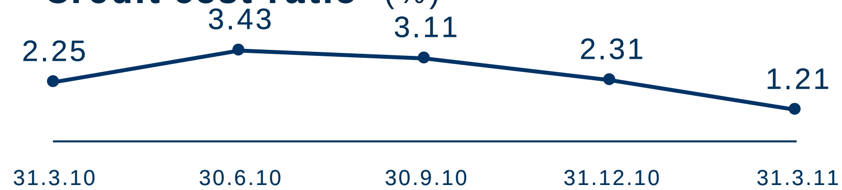


NPL coverage ratio (%)



NPL ratio (%)

Credit cost ratio[2] (%)

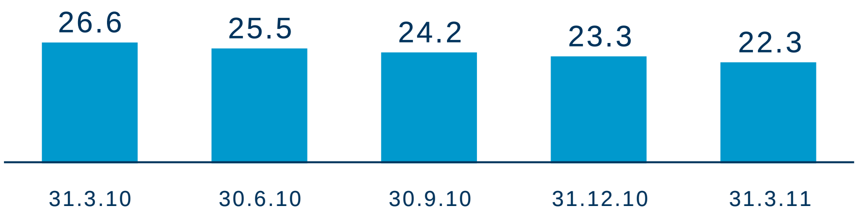


Notes: [1] Allowances for on-balance sheet items.

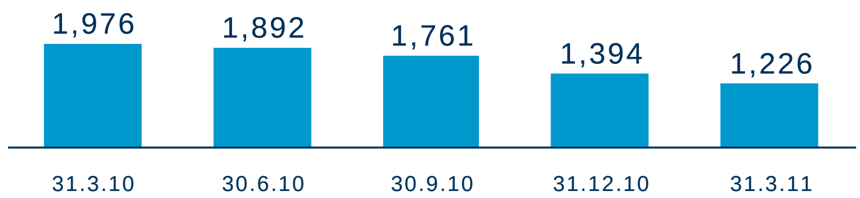
[2] Ytd. annualized, including off-balance sheet items.

Leasing

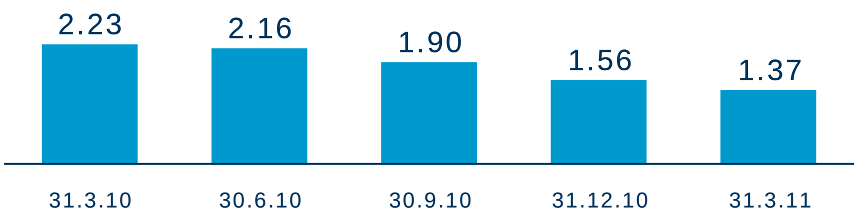
Loan portfolio (CZK bn)



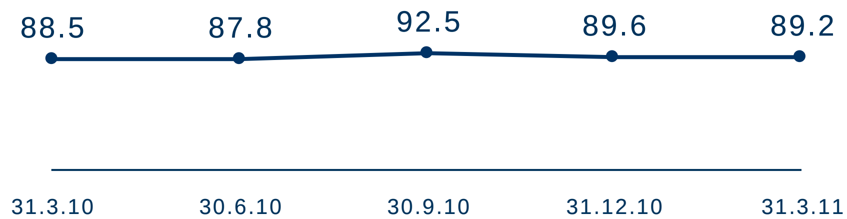
Allowances for loans and leases[1] (CZK m)



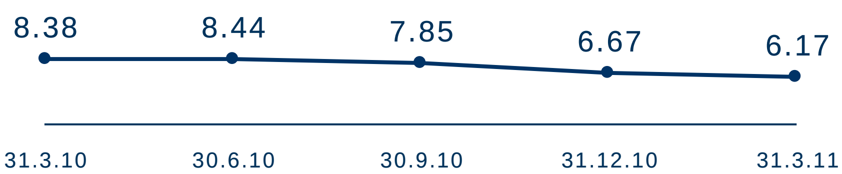
Non-performing loans (CZK bn)



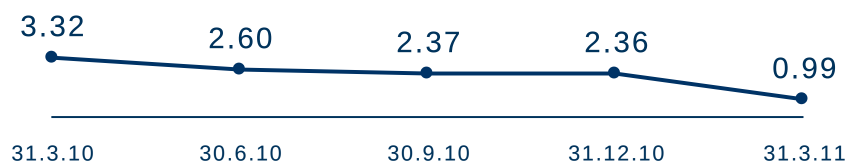
NPL coverage ratio (%)



NPL ratio (%)



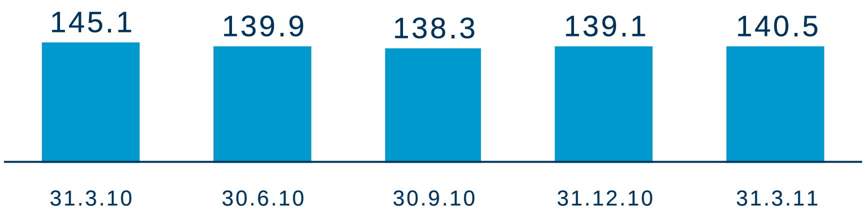
Credit cost ratio[2] (%)



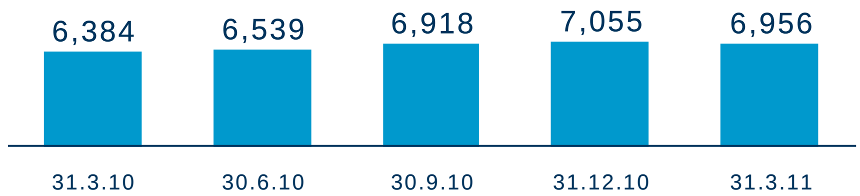
Notes: [1] Allowances for on-balance sheet items. *[2] Ytd. annualized, including off-balance sheet items.*

Corporate + SME loans

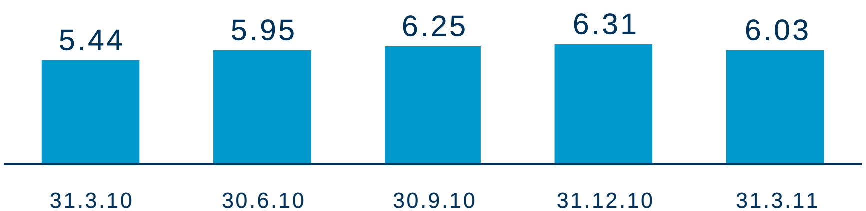
Loan portfolio (CZK bn)



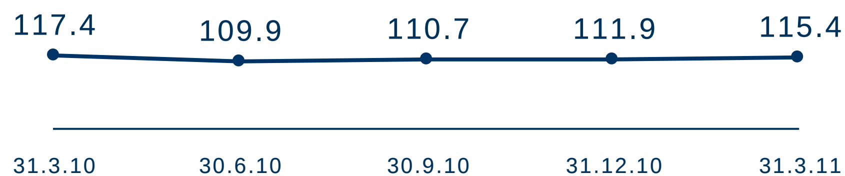
Allowances for loans and leases[1] (CZK m)



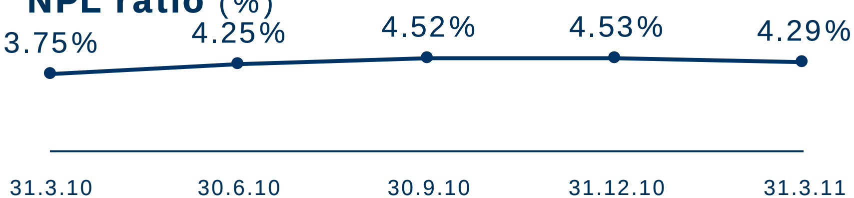
Non-performing loans (CZK bn)



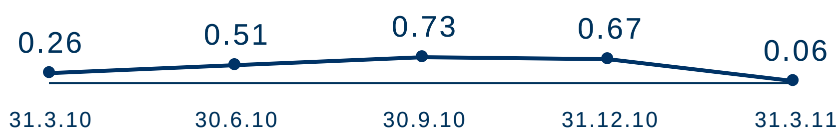
NPL coverage ratio[2] (%)



NPL ratio (%)



Credit cost ratio[3] (%)



Notes: [1] *Allowances for on-balance sheet items.*
[2] *The ratio exceeds 100% as allowances are booked also for some performing CORP+SME loans (IBNR allowances as well as allowances for defaulted but still performing loans).*
[3] *Ytd. annualized, including off-balance sheet.*

Strong capital position

Consolidated, CZK m	31.12.2010	31.3.2011
Total regulatory capital	**57 522**	**58 714**
- Tier 1 Capital	45 583	46 445
- Tier 2 Capital	12 564	12 894
- Deductions from Tier 1 and Tier 2	-625	-625
Total capital requirement	**25 530**	**25 941**
- Credit risk (IRB approach)	21 564	21 664
- Market risk (internal model)	613	617
- Operational risk (standardized approach)	3 354	3 660
Total RWA	**319 124**	**324 258**
Core Tier 1 ratio = Tier 1 ratio	**14.19%**	**14.23%**
Total capital ratio	**18.03%**	**18.11%**

Notes:

RWA (risk weighted assets) = total capital requirement / 0.08

Tier 1 capital = share capital + share premium + legal reserve funds + retained earnings – goodwill – intangible assets

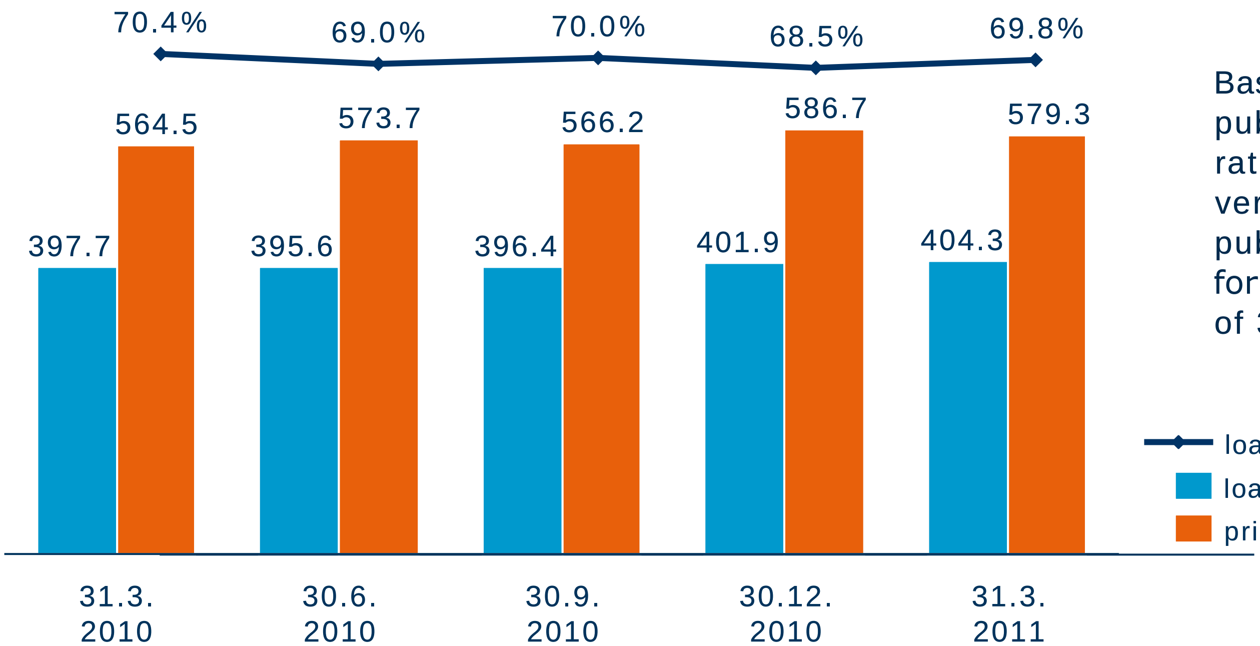
Tier 2 capital = subordinated debt

Total regulatory capital = Tier 1 + Tier 2 – deductions

*Tier 1 ratio = (Tier 1 capital – 0.5*deductions) / (total capital requirement / 0.08)*

Ample liquidity

CZK bn	31.3.2010	30.6.2010	30.9.2010	31.12.2010	31.3.2010
Excess of primary deposits over loan portfolio	166.8	178.1	169.8	184.8	175.0



Basel III will require banks to publish net stable funding ratio. Based on the latest version of Basel III rules published, the value of NSFR for ČSOB stands at 138% as of 31 March 2011.

Notes:
Primary deposits = group deposits minus pension funds minus repo operations with non-banking financial institutions (part of "other group deposits") plus deposits to credit institutions (excl. repo operations with credit institutions)
Loan portfolio = group lending minus item "other group lending" (which comprises money market placements with banks, loro/nostro accounts and other settlement accounts).

Selected exposure to bonds

Southern European countries and Ireland

Exposure to bonds of selected Southern European countries and Ireland
as at 31 March 2011
book value, CZK bn

	Sovereign	Banks	Corporates	Total
Portugal	-	-	-	-
Ireland	-	-	-	-
Italy	2.02	0.37	-	2.39
Greece	3.52	-	-	3.52
Spain	0.58	-	-	0.58
Total	6.12	0.37	0.00	6.49

Since 2Q 2010, ČSOB has been reducing selected foreign sovereign exposure. ČSOB group actively reduced the exposure to Greek and Italian sovereign bonds during 2010. During the first quarter of 2011, there has been no reduction of the above-mentioned bonds in nominal terms.

The Greek bonds are classified as available-for-sale assets measured at fair value. The book value of these bonds (which reflects their fair value) is lower than their amortized cost of EUR 180 m.

The Italian and Spanish bonds are classified as held-to-maturity investments. The book value of these bonds (which reflects their amortized cost) is equal to the fair value.

Appendix

ČSOB group's distribution platform

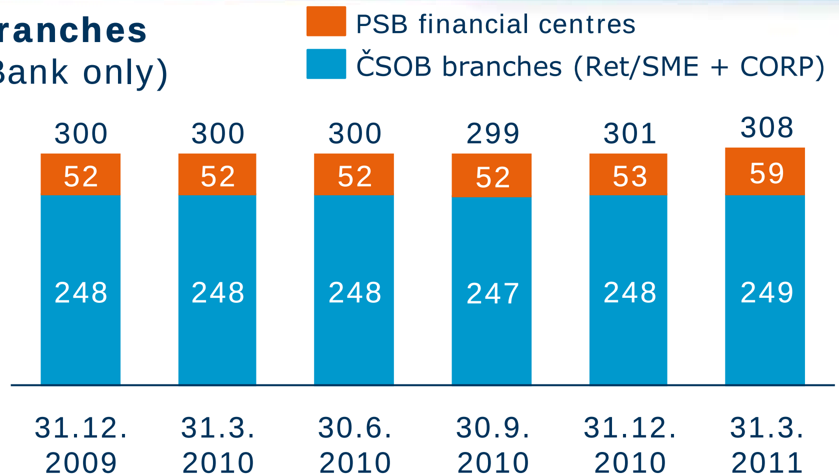
	31.3.2010	31.3.2011
Customers of the group*	> 4 m	> 4 m
of which ČSOB + PSB (ths)	3 061	3 077
Retail / SME branches and advisory centers	**556**	**563**
ČSOB Retail/SME branches	237	238
PSB branches ("Financial Centers")	52	59
ČMSS advisory centers	150	150
Hypoteční banka centers	27	27
ČSOB Pojišťovna branches	89	89
Leasing branches	**12**	**12**
Corporate branches	**11**	**11**
PSB outlets of the Czech Post network	**ca. 3 300**	**ca. 3 200**
ATMs (ČSOB+PSB)	744	799

Multi-channel distribution platform includes also wide **agent network** amounting ca 8,000 ČMSS tied agents, intermediaries and individual brokers for the Mortgage Bank, ČSOB Leasing dealers, ČSOB Pojišťovna tied agents and multi-agents and individual brokers.

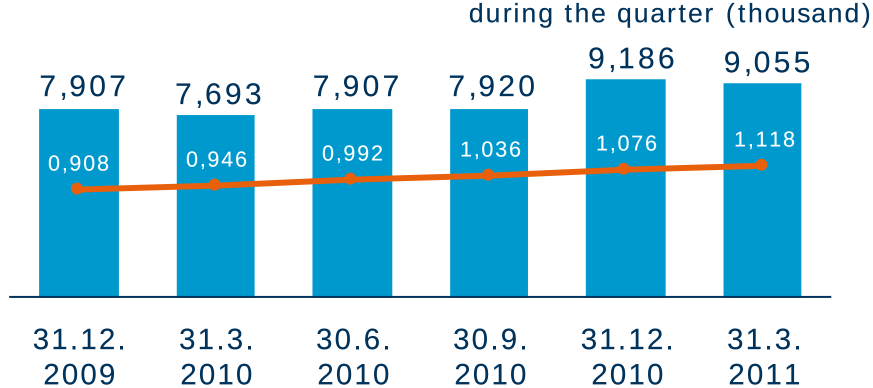
** The total number of unique clients is >4 million. Some overlap of client groups exists among different brands, esp. between ČMSS and the two full service brands. The overlap between ČSOB and PSB is very limited.*

Other information

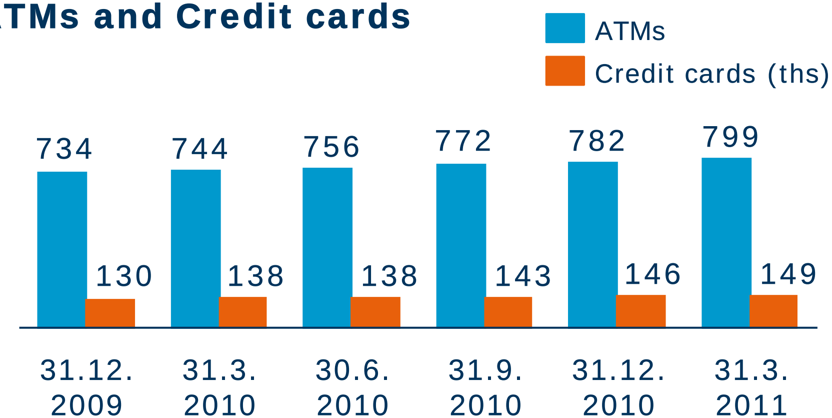
Branches (Bank only)



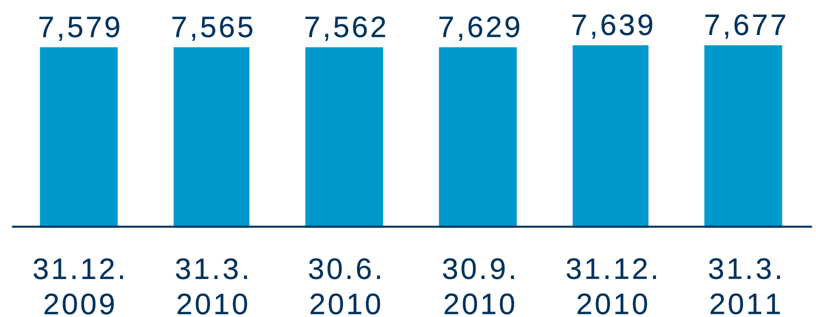
Internet banking*



ATMs and Credit cards



Group employees



* ČSOB Internetbanking 24 + Max Internetbanking PS

Credit rating and shareholder structure

ČSOB's credit ratings

As at 12 May 2011

Rating agency	Moody's		Fitch	
	Long-term rating:	**A1** (stable)	**Long-term rating:**	**A-** (stable)
	Short-term rating:	Prime-1	Short-term rating:	F2
	Financial strength:	C	Individual:	C
			Support:	1
Rating valid since		23. 2. 2007		14. 5. 2009
Last confirmation		8. 12. 2010		15. 10. 2010

Shareholder structure

As at 31 March 2011, ČSOB's share capital was CZK 5.855 bn and comprised of 292,750,000 ordinary bearer shares with a nominal value of CZK 20 each.

ČSOB is directly controlled by KBC Bank NV, whose ownership interest in ČSOB is 100%.

Management structure

- ■ Chairman of the Board of Directors, Chief Executive Officer
- ■ Members of the Board of Directors, Senior Executive Officers
- ■ B-1 units managing respective branch networks
- □ Other B-1 units

Chief Executive Officer (CEO)
Pavel Kavánek

- Internal Audit
- Legal
- PURE Program
- Compliance
- Corporate Office

Distribution
Petr Hutla

- Retail Branch Network Management
- SME Branch Network Management
- Private Banking
- Retail / SME Segment Business Development
- Retail / SME Marketing and Segments
- Business Support

Corporate Banking
Petr Knapp

- Corporate and Institutional Banking
- Financial Markets
- Facilities Management

Mass Market
Jan Lamser

- Mass Market Sales and Distribution
- Direct Financial Services
- Mass Market Segment Management
- Mass Market Strategic Management
- Mass Market Business Support
- Operations

Finance Mgmt (CFO)
Bartel Puelinckx

- Finance
- Central Procurement
- Credits
- Assets and Liabilities Management

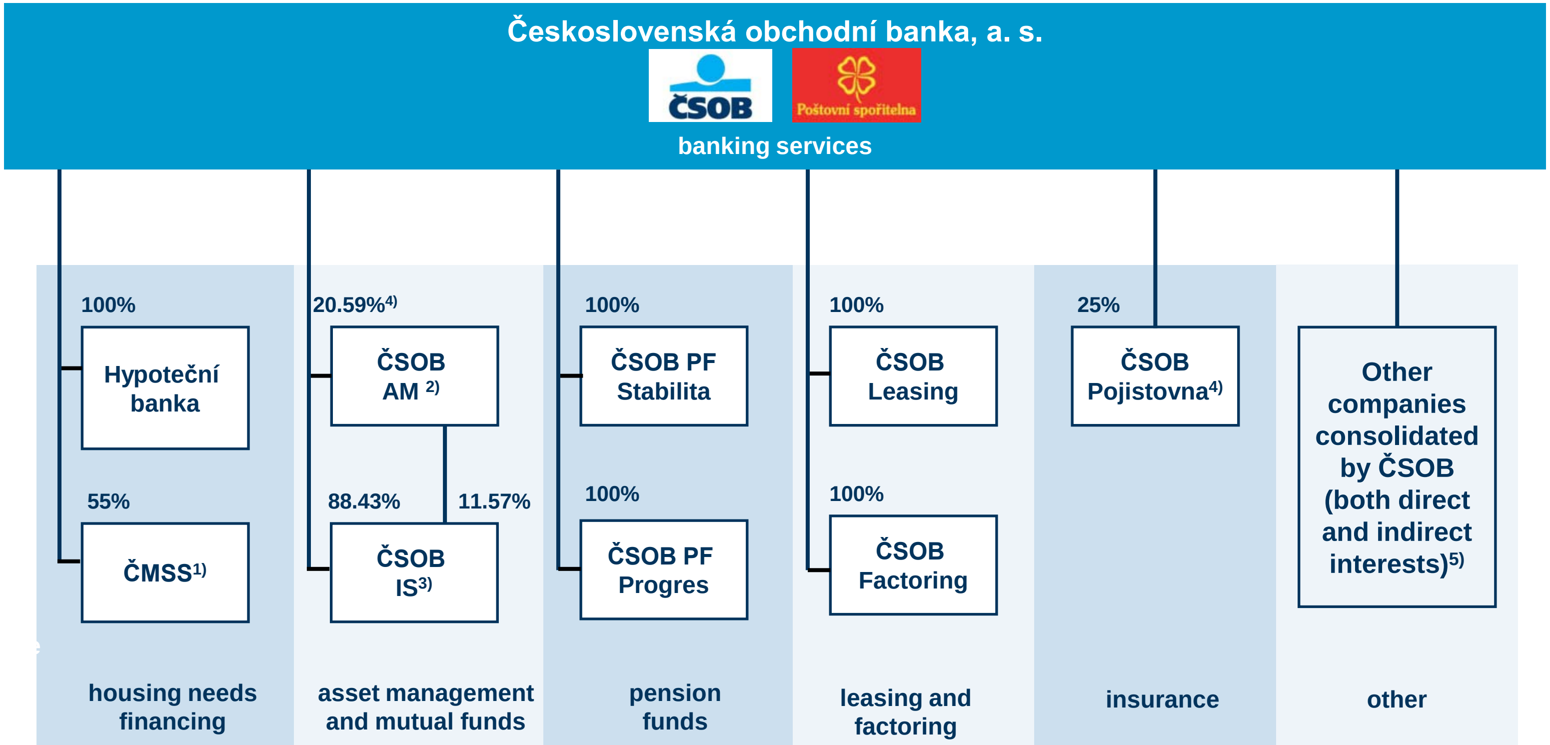
Risk Mgmt (CRO)
Koen Wilmots

- Integrated Risk Management
- Risk Shared Services
- Risk Specific Management

Staff Functions and Products (CSO)
Jiří Vévoda

- Human Resources Management
- Communication
- Management Consulting
- Consumer Finance
- Payment Products and Services

ČSOB group in the Czech Republic



Notes:
Percentages show ownership interests on company's equity as of 31-Dec-2010
1) 45% of shares owned by Bausparkasse Schwäbisch Hall; a proportional consolidated subsidiary of ČSOB.
2) 79.41% of shares owned by Renta Conseil Holding; a fully consolidated subsidiary of ČSOB
3) 73.15% of shares owned direct by ČSOB and 15.28% of shares owned indirect via subsidiary Auxilium; a fully consolidated subsidiary of ČSOB
4) 75% of shares owned by KBC Insurance; subsidiary consolidated in ČSOB by an equity method
5) A complete list of companies consolidated by ČSOB is stated in ČSOB Annual Report

Awards for ČSOB group

Accolades received in 2011

EMEA Finance magazine: Best Bank Czech Republic in 2010

Best in acquisition finance in Eastern Europe 2011

Profit and loss statement – quarterly

Reported

(CZK m)	1Q 2010	4Q 2010	1Q 2011	Y/Y	Q/Q
Interest income	*8 213*	*8 196*	*8 077*	*-2%*	*-1%*
Interest expense	*-2 239*	*-2 018*	*-1 958*	*-13%*	*-3%*
Net interest income	5 974	6 178	6 119	+2%	-1%
Net fee and commission income	1 421	1 325	1 327	-7%	+0%
Net gains from financial instruments at FVPL*	910	463	799	-12%	+73%
Other operating income*	307	160	226	-26%	+41%
Operating income	**8 612**	**8 126**	**8 471**	**-2%**	**+4%**
Staff expenses	-1 545	-1 756	-1 645	+6%	-+6%
General administrative expenses	-1 492	-1 979	-1 736	+16%	-12%
Depreciation and amortisation	-258	-267	-237	-8%	-11%
Operating expenses	**-3 295**	**-4 002**	**-3 618**	**+10%**	**-10%**
Impairment losses*	-818	-438	-437	-47%	0%
Impairment on loans and receivables	*-811*	*-611*	*-437*	*-46%*	*-28%*
*Impairment on available-for-sale securities**	*-7*	*0*	*-3*	*-57%*	*N/A*
*Impairment on other assets**	*0*	*173*	*3*	*+/-*	*+/-*
Share of profit of associates	71	57	52	-27%	-9%
Profit before tax	**4 570**	**3 743**	**4 468**	**-2%**	**+19%**
Income tax expense*	-672	-509	-665	-1%	+31%
Profit for the period	**3 898**	**3 234**	**3 803**	**-2%**	**+18%**
Attributable to:					
Equity holders of the parent	**3 879**	**3 222**	**3 781**	**-3%**	**+17%**
Minority interest	19	12	22	+16%	+83%

Notes: FVPL = fair value through profit and loss.
Other operating income = Net realised gains on available-for-sale fin. assets, dividend income, other net income.
** Lines designated by asterisk as reported differ from underlying figures.*

Profit and loss statement – quarterly

Underlying

(CZK m)	1Q 2010	4Q 2010	1Q 2011	Y/Y	Q/Q
Interest income	*8 213*	*8 196*	*8 077*	*-2%*	*-1%*
Interest expense	*-2 239*	*-2 018*	*-1 958*	*-13%*	*-3%*
Net interest income	5 974	6 178	6 119	+2%	-1%
Net fee and commission income	1 421	1 325	1 327	-7%	+0%
Net gains from financial instruments at FVPL*	576	482	652	+13%	+35%
Other operating income*	307	144	226	-26%	+57%
Operating income	**8 278**	**8 129**	**8 324**	**+1%**	**+2%**
Staff expenses	-1 545	-1 756	-1 645	+6%	-6%
General administrative expenses	-1 492	-1 979	-1 736	+16%	-12%
Depreciation and amortisation	-258	-267	-237	-8%	-11%
Operating expenses	**-3 295**	**-4 002**	**-3 618**	**+10%**	**-10%**
Impairment losses*	-811	-438	-437	-46%	+0%
Impairment on loans and receivables	*-811*	*-611*	*-437*	*-46%*	*-28%*
*Impairment on available-for-sale securities**	*0*	*0*	*-3*	*N/A*	*N/A*
*Impairment on other assets**	*0*	*173*	*3*	*N/A*	*+/-*
Share of profit of associates	71	37	50	-29%	+35%
Profit before tax	**4 243**	**3 727**	**4 319**	**+2%**	**+16%**
Income tax expense*	-610	-510	-637	4%	+25%
Profit for the period	**3 633**	**3 217**	**3 682**	**+1%**	**+14%**
Attributable to:					
Equity holders of the parent	**3 614**	**3 205**	**3 660**	**+1%**	**+14%**
Minority interest	19	12	22	+16%	+83%

Notes: FVPL = fair value through profit and loss.
Other operating income = Net realised gains on available-for-sale fin. assets, dividend income, other net income.
** Lines designated by asterisk as reported differ from underlying figures.*

Balance sheet

Assets

(CZK m)	31/12 2010	31/03 2011	Ytd
Cash and balances with central banks	21 164	37 472	+77%
Financial assets held for trading	173 810	181 530	+4%
Financial assets designated at fair value through P/L	11 132	10 989	-1%
Available-for-sale financial assets	102 521	100 001	-2%
Loans and receivables - net	399 741	404 438	+1%
Loans and receivables to credit institutions - gross	*14 137*	*13 181*	*-7%*
Loans and receivables to which other than credit institutions - gross	*397 445*	*403 011*	*+1%*
Allowance for impairment losses	*-12 466*	*-12 569*	*+1%*
Accrued interest income	*625*	*815*	*+30%*
Held-to-maturity investments	150 240	148 413	-1%
Derivatives used for hedging	9 437	9 455	0%
Current tax assets	39	47	+21%
Deferred tax assets	488	484	-1%
Investments in associate	1 163	1 190	+2%
Investment property	713	699	-2%
Property and equipment	8 057	8 025	0%
Goodwill and other intangible assets	3 625	3 570	-2%
Non-current assets held-for-sale	140	147	+5%
Other assets	2 785	3 560	+28%
Total assets	**885 055**	**910 020**	**+3%**

Increase due to reverse repo operations with ČNB

Balance sheet

Liabilities and equity

(CZK m)	31/12 2010	31/03 2011	Ytd
Financial liabilities held for trading	21 096	19 142	-9%
Financial liabilities at fair value through P/L	117 774	145 703	+24%
Financial liabilities at amortised cost	663 418	656 377	-1%
of which Deposits received from credit institutions	*30 442*	*27 186*	*-11%*
of which Deposits received from other than credit institut.	*596 078*	*590 203*	*-1%*
of which Debt securities in issue	*24 105*	*25 709*	*+7%*
of which Subordinated liabilities	*11 974*	*11 975*	*+0%*
of which Accrued interest expenses	*819*	*1 304*	*+59%*
Derivatives used for hedging	5 567	4 767	-14%
Current tax liabilities	1 203	1 528	+27%
Deferred tax liabilities	830	890	+7%
Provisions	651	638	-2%
Other liabilities	8 676	11 484	+32%
Total liabilities	**819 215**	**840 529**	**+3%**
Share capital	5 855	5 855	0%
Share premium account	7 509	7 509	0%
Statutory reserve	18 687	18 687	0%
Retained earnings	30 560	34 342	+12%
Available-for-sale reserve	2 422	1 958	-19%
Cash flow hedge reserve	-2	307	+/-
Foreign currency translation reserve	0	0	N/A
Parent shareholders' equity	**65 031**	**68 658**	**+6%**
Minority interest	809	833	+3%
Total equity	**65 840**	**69 491**	**+6%**
Total liabilities and equity	**885 055**	**910 020**	**+3%**

Increase especially due to repo loans from non-banking institutions and money-market deposits from banks

Increase of liabilities from unsettled transactions with clients

Increase by 1Q 2011 profit

Methodological note

Reclassification of the profit and loss statement:

This presentation shows 2010 quarters' profit and loss statement items reclassified in accordance with the current accounting methodology in order to ensure comparability of IFRS financial statements in time. There are following reclassifications:

- Between interest income and interest expenses, there are changes in accounting of net interest income realized on cash-flow hedging derivatives.
- Interest income and expenses realized on financial derivatives used as economic hedges were reclassified from Net gains from financial instruments recognized at fair value through profit or loss into Net interest income.
- Depreciation of investment property was reclassified from Operating expenses into Other net income.

Reconciliation of business volumes:

ČSOB changed the way of showing lending volumes. Instead of term „group lending" shown in last year presentations defined as item „loans and receivables – gross" from the consolidated balance sheet plus credit–replacing bonds, ČSOB newly uses throughout the whole presentation the term „loan portfolio" defined as loans and receivables to other than credit institutions plus loans and receivables to credit institutions minus exposure to banks from inter-bank transactions plus credit replacing bonds (in HTM, AFS and FVPL portfolios).

Market shares definitions and sources

Sources for slide 16

Item	Definition	Source
Deposits	Total bank deposits (Retail and COR/SME) excl. repo operations, comprise current accounts and bills of exchange	ČNB (Time series ARAD), ČSOB
Building savings loans	Outstanding volumes of building savings loans, ČMSS 100%	ČNB (ARAD), ČMSS
Building savings deposits	Deposits of buildings savings clients, ČMSS 100%	ČNB (ARAD), ČMSS
Housing loans	Outstanding volumes; building loans + mortgages	ČNB (ARAD), HB, ČSOB, ČMSS
Mutual funds	AUM in both Czech and foreign funds at the given date, including institutional funds and third parties funds; according to AKAT methodology	Association for Capital Market (AKAT)
Total Loans and Leases	Outstanding volumes, consumer loans, mortgages, housing loans (55%), COR/SME loans	ČNB (ARAD), Ministry for Regional Development, HB, ČSOB, ČMSS
Leasing	Volume of newly granted loans (leasing of movables, commercial loans and hire purchase, excl. consumer loans); related to the relevant market comprising both banks and non-banking institutions	Association of Leasing and Factoring Companies ČR (ČLFA)
Mortgages	Outstanding volumes; mortgages for private individuals excl. home-equity consumer loans and mortgages for non-housing real estate purposes, consumer loans for house purchase, according to ČNB definition	ČNB (ARAD), HB, ČSOB
Factoring	Volume of new business	ČLFA
Pension funds	AUM at the given date	Association of Pension funds, ČSOB PFs
CORP/SME loans	Remaining loans that are not reported in any of the retail loans categories (loans to other than households)	ČNB (ARAD), ČSOB
Other retail loans	Outstanding volume of cash loans, credits cards, overdrafts, home equity loans, student loans and mortgages for non-housing real estate purposes	ČNB (ARAD), ČSOB
Life insurance	Gross written Premium, life insurance	Czech Insurance Association (ČAP), ČSOB Pojišťovna
Non-life insurance	Gross written Premium, non-life insurance	ČAP, ČSOB Pojišťovna
Total insurance	Gross written Premium, life insurance + non-life insurance	ČAP, ČSOB Pojišťovna

Glossary

Ratios

NIM (net interest margin)	Net interest income / average interest earnings assets excluding repo operations
C/I (cost/income ratio)	Operating expenses / operating income
RoA (return on average assets)	Net profit for the year / five point average of total assets (calculated based on the period end closing balance and the closing balances of the preceding four quarters)
RoE (return on average equity)	Net profit for the year / five point average of total shareholders' equity (calculated based on the period end closing balance and the closing balances of the preceding four quarters)
NPL (non-performing loans) ratio	Outstanding amount of non-performing loans (KBC group methodology) / loan portfolio
CCR (credit-cost ratio)	Total credit costs / average outstanding credit portfolio (loans, loans replacements and drawn credit commitments - e.g. guarantees) and non-sovereign bonds in credit book.
NPL coverage ratio	Allowances for loans and leases / non-performing loans
Core tier 1 ratio	According to prudential reports of ČNB – Basel II (since 1 July 2007)
Total capital ratio	According to prudential reports of ČNB – Basel II (since 1 July 2007)
Solvency ratio (insurance)	According to prudential reports of ČNB – Solvency I
Loan to deposit ratio	Loan portfolio / primary deposits

Glossary

Other definitions

Underlying	Excluding extraordinary items. KBC group methodology.
Loan portfolio	Loans and receivables to other than credit institutions plus loans and receivables to credit institutions minus exposure to banks from inter-bank transactions plus credit replacing bonds (in HTM, AFS and FVPL portfolios).
Mortgages	All loans booked in Hypoteční banka, including home equity loans and mortgage loans to legal entities, excluding intra-group loans. Gross.
Building savings loans	All customer lending granted by ČMSS in book values. Gross.
Consumer finance	Loan portfolio granted by ČSOB Bank retail network (ČSOB brand and PSB brand) in book values. Gross.
SME loans	Loan portfolio granted by ČSOB Bank SME network in book values. Gross.
Corporate loans	Loan portfolio granted by ČSOB Bank Corporate banking network in book values, including credit-replacing bonds. Gross.
Group deposits	Item "Deposits received from other than credit institutions" from the consolidated balance sheet.
Building savings deposits	All ČMSS financial liabilities at amortized cost minus deposits received from other than credit institutions.
Primary deposits	Group deposits minus pension funds minus repo operations with non-banking financial institutions (part of "other group deposits") plus deposits to credit institutions (excl. repo operations with credit institutions). Consistent with the internal liquidity management reporting system.

The information contained herein is not for publication or distribution, directly or indirectly, in or into the United States of America. The materials do not constitute an offer of securities for sale in the United States, nor may the securities be offered or sold in the United States absent registration or an exemption from registration as provided in the U.S. Securities Act of 1933, as amended, and the rules and regulations thereunder. There is no intention to register any portion of the offering in the United States of America or to conduct a public offering of securities in the United States of America.

The information contained herein does not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of the securities referred to herein in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration, exemption from registration or qualification under the securities laws of any such jurisdiction.

This communication does not constitute an offer of securities to the public in the United Kingdom. No prospectus has been or will be approved in the United Kingdom in respect of the Securities. Consequently, this communication is directed only at (i) persons who are outside the United Kingdom or (ii) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the “Order”), (iii) high net worth entities falling within Article 49(2) of the Order and (iv) other persons to whom it may lawfully be communicated (all such persons together being referred to as “relevant persons”). Any investment activity to which this communication relates will only be available to, and will only be engaged with, relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents.
Copies of this announcement are not being made and may not be distributed or sent into the United States, Canada, Australia or Japan.

Contacts

ČSOB Investor Relations Team

Ondřej Vychodil (director),
Jana Kloudová, Ida Markvartová,
Tereza Měrtlová, Michal Nosek

Tel: +420 224 114 111
Tel: +420 224 116 929
investor.relations@csob.cz
www.csob.cz/ir

Československá obchodní banka, a. s.
Radlická 333/150, Praha 5
Czech Republic

ČSOB group Czech Republic
member of KBC group