



3Q 2007 ČSOB Group Results



IFRS Unaudited Consolidated
9 November 2007, Prague



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ČSOB SK Separation

ČSOB SK will be separated from ČSOB as of 1 January 2008

Until the end of 2007, ČSOB SK will continue to function as a **branch of a foreign bank in Slovakia**; all Slovak subsidiaries* are consolidated into ČSOB Group (CZ+SK).

The final decision to separate ČSOB SK into a stand-alone entity as of 1 January 2008 was taken in 3Q 2007.

On 1 January 2008, the current Slovak branch will start operating as a **new legal entity**. This entity will also own all ČSOB Group's business subsidiaries*. Ownership structure is detailed on the next slide.

The separation will align formal bodies of ČSOB in both countries with the country management approach within KBC Central Europe. In addition, **KBC Bank will obtain full direct control over ČSOB SK** as the transaction will give it **100% of voting rights**.



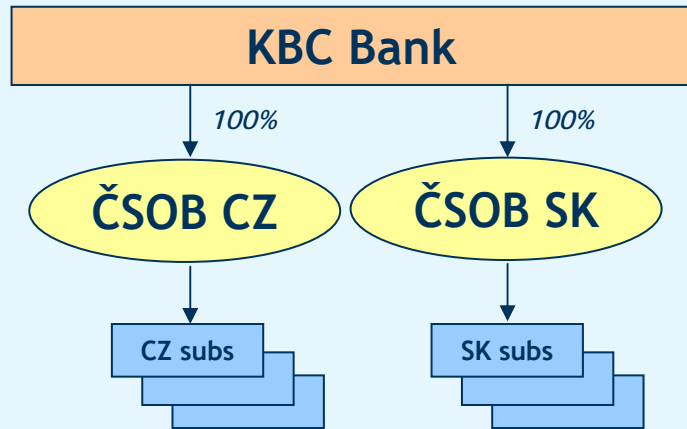
Note: * except ČSOB Poist'ovňa (ČSOB Insurance SK)

For more information see Appendix "ČSOB Group Slovak Republic Business Story 2003-2007".

ČSOB SK Separation

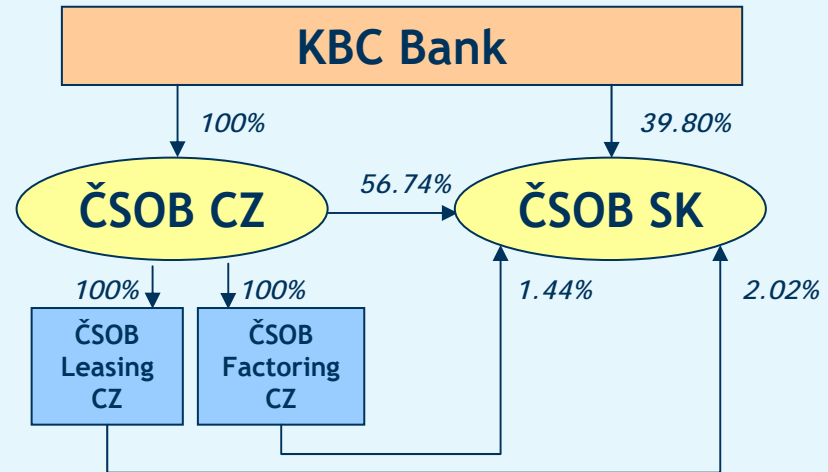
KBC to obtain 100% of voting rights in ČSOB SK as of 1 January 2008

Voting rights



From January 2008, KBC bank will have direct and parallel control over both Czech and Slovak operations.

Ownership interests



The ownership structure results from:

- ČSOB CZ contributes its SK branch and subs
- ČSOB Leasing CZ and ČSOB Factoring CZ contribute their SK subs
- KBC provides new capital



3Q Innovations

ČSOB continues in its Innovation Leadership

- In July, ČSOB introduced the first socially responsible open-ended equity fund, **KBC Equity Fund CSOB Water**.
- In July, PSB launched new saving product – **Red Account**.
- In July, ČSOB Pojišťovna introduced **new accident insurance packages** (Dítě, Pohoda, Komfort) and **new travel insurance** tariff Rodina (bonuses for families with children).
- In August, ČSOB Leasing launched website for operational leasing **CarPark**.
- Since August, ČSOB offers **Image Card** for Active and Exclusive Accounts free of charge.
- Since August, **prepaid O2 cards** can be **recharged** in ČSOB and PSB ATMs.



3Q Innovations

ČSOB continues in its Innovation Leadership

- Since August, mortgage applicants can receive a **land register statement** for free also from ČSOB.
- In September, PSB launched **loyalty program** customers for transactions with payment cards.
- In September, ČSOB Leasing started to offer **new insurance products** of ČSOB Pojišť'ovna – GAP car insurance and insurance of machine transportation for free.
- In September, ČSOB SK launched as the first in Slovakia **VARIO mortgage** which allows adjustment of repayments and duration (up to 40 years) and repayment anytime after 30 years.
- In September, ČSOB launched new saving product for SME – **ČSOB Saving account for Businessmen**
- During 3Q, ČSOB improved its new advisory for SME – **Club of Successful Businessmen**.



Financial Highlights

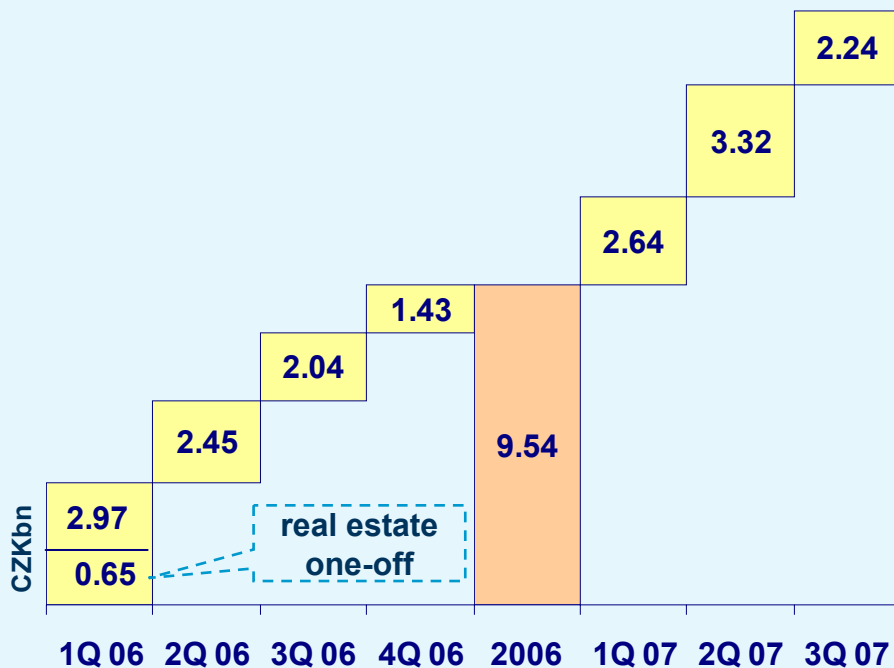
Net profit of CZK 8,209m

- ČSOB Group recorded 9M 2007 net profit of **CZK 8,209m**.
 - This represents a nominal increase of 1%, compared to CZK 8,113m in 9M 2006.
 - Such a Y/Y comparison is largely distorted, especially by the real estate one-off in 1Q 2006.
 - Excluding this one-off, net profit **grew by 10% Y/Y**.
- Net interest income, **NII**, showed a strong growth of **17% Y/Y** (see slide 14).
- Net fee and commission income, **NFCI**, increased by **6% Y/Y** (see slide 15).
- Net trading income, **NTI**, slightly decreased by **5% Y/Y** (see slide 15).
- **Underlying operating expenses** grew by **7% Y/Y** due to business expansion (see slide 16).
- Underlying **cost/income** ratio slightly improved to approx. **51%** (see slide 8).



Financial Highlights

Net profit development and ratios



3Q 2007 net profit of CZK 2.24bn – up by 10% Y/Y.

3Q Cost-Income Ratio slightly improved to the level of 51.1%.

NIM grew by 18 basis points Y/Y and the Bank's capital adequacy reached 13.20% (according to Basel II).

Financial ratios

excl. RE one-off	9M 2006 reclass.	9M 2007
C/I Ratio	52.2%	51.1%
Loan/Deposit Ratio*	60.0%	69.5%
NIM	2.40%	2.58%
CAD Bank*	9.94%	13.20%

Basel I

Basel II

Note: * Level at the end of period

Business Highlights

Assets side - growth in lending activities

(CZKbn)	30/09/2006	30/09/2007	Change Y/Y
Total Group lending ¹⁾	291.1	388.6	+33%
Group business lending (CZ+SK) ²⁾	289.6	381.6	+32%
Retail CZ - Housing loans	107.5	143.8	+34%
- of which: mortgages (HB+ČSOB+PSB)	49.4	71.0	+44%
- of which: building loans (ČMSS, 100%)	58.0	73.3	+26%
Retail CZ - Consumer lending (incl. Amer. mortgages)	8.9	11.3	+27%
SME loans CZ	40.0	57.0	+42%
Corporate loans Bank CZ	83.4	92.2	+11%
Leasing CZ	26.4	32.2	+22%
Total lending SK ³⁾	38.6	58.2	+51%

Quality of loan portfolio remained on a very high level

NPL / Total Group lending	1.66%	1.60%	-0.06 pp
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Notes:

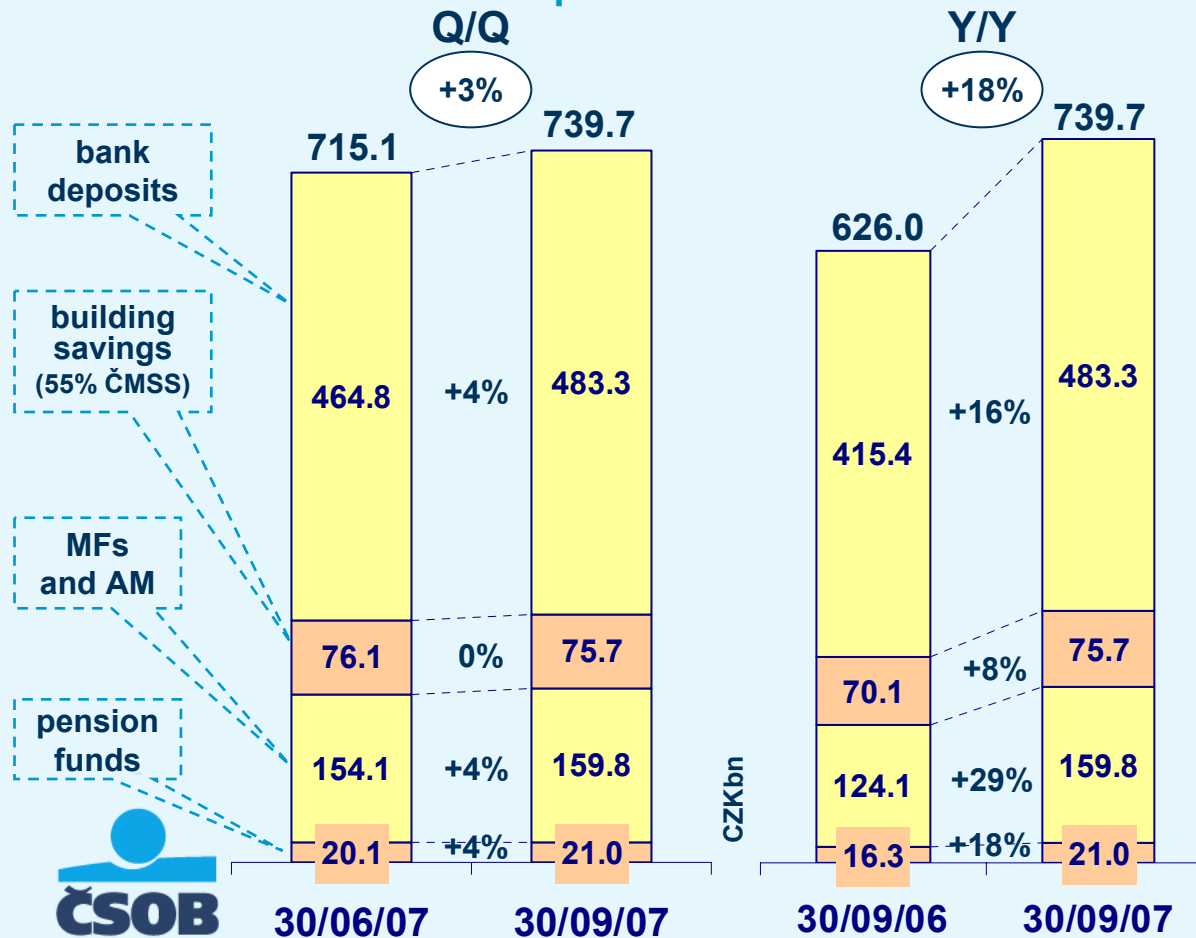
1) "Total Group lending" = "Loans and receivables" – "Due from banks" (from the Balance Sheet, ČMSS 55%).

2) "Group business lending" = "Total Group lending" – ALM (securities) – historical bad debts +/- eliminations. (ČMSS 55%)

3) In SKK terms, Total lending SK grew by 40.1% Y/Y, see slides 27-28.

AUM and Deposits (CZ+SK) at Glance

Growth of mutual and pension funds continues



Assets under management and deposits rose Y/Y by CZK 113.7bn (+18%).

The fastest growing item were mutual funds with 29% Y/Y growth (CZ and SK in total).

Within mutual funds in CZ (also +29% Y/Y), the sales of capital guaranteed funds were extremely good. AUM in CGFs increased by 63% Y/Y to CZK 34.9bn. Thus ČSOB confirmed its No. 1 position in the CGFs market (with market share over 60%).

Bank deposits increased by 4% Q/Q thanks to current accounts.



ČSOB Group's Market Shares

Maintaining leading positions in the Czech and Slovak markets

Total AUM 24.8%

Building Loans CZ * 45.1%

Building Savings CZ * 35.2%

Housing Loans CZ * 31.4%

Bank Deposits CZ * 24.4%

Factoring CZ ** 22.0%

Leasing CZ ** 17.6%

Insurance CZ	MS	Rank
Life	9.7%	5
Non-Life	4.7%	5

Total Loans+Leases* 19.0%

Mutual Funds CZ * 28.3%**

Mortgages CZ * 23.7%

Leasing SK ** 16.4%

Corp/SME Loans CZ * 15.3%

Bank Loans CZ * 13.6%

Building Savings SK* 10.5%

Building Loans SK* 4.5%

2.

1.

3.



Notes: Market shares as of 30/06/07

* Market share according to outstanding volume at the end of period

** Market share according to volume of new business

*** Incl. institutional funds and third parties funds, MS according to outstanding volume at the end of period

Source: ČNB, financial associations



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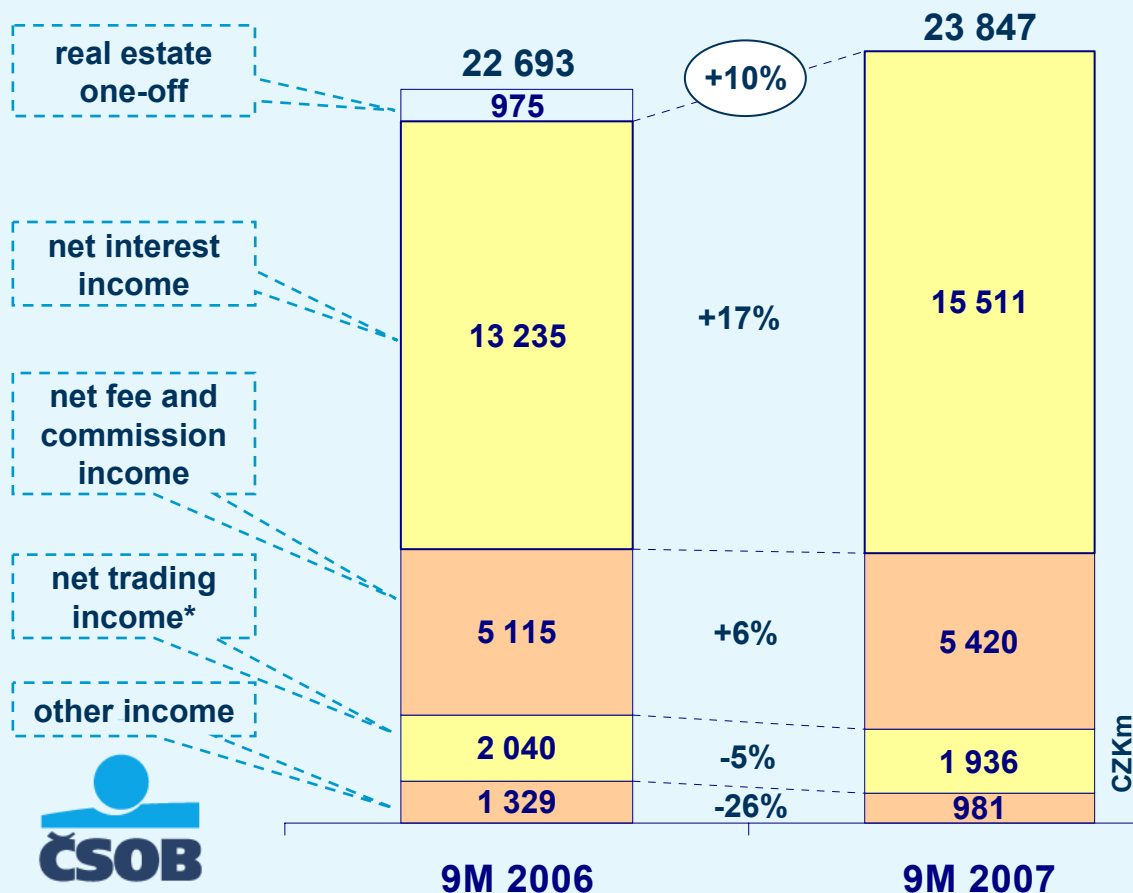
Quality of Credit Portfolio

Other Information



Operating Income

Up by 10%, excluding real estate one-off



Operating income excluding the real estate one-off increased from CZK 21,718m to CZK 23,847m.

NII increased as a result of fast growing business volumes.

Despite good result on customer desk, net trading income decreased as a result of value adjustment of CDO** portfolio.

Decrease of other income was caused by decrease of recoveries.

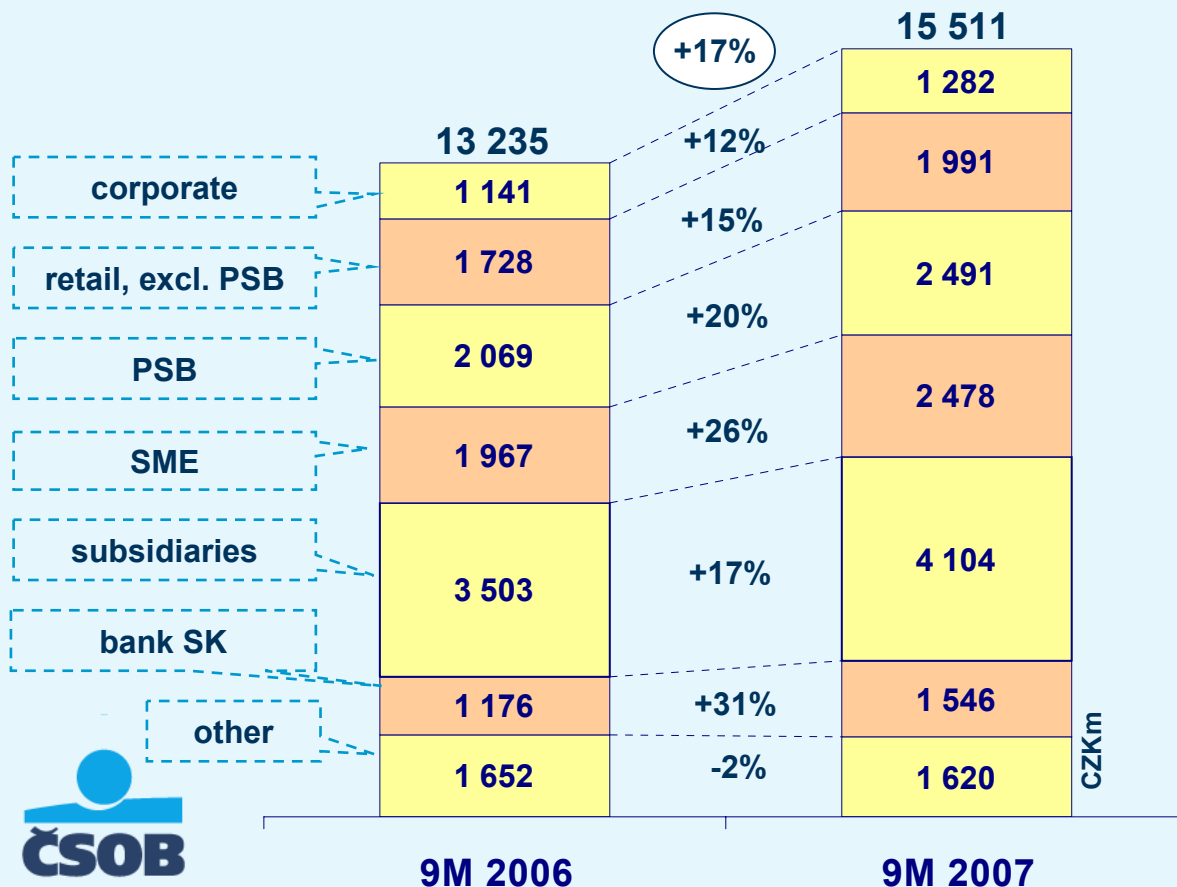
Operating income in 2006 was distorted by CZK 975m real estate one-off.

Note: * NTI = Net gains from financial instruments at fair value through P/L.
** Collateralized debt obligation



Net Interest Income

Growth in all segments continues



Net interest income increased by 17% Y/Y thanks to good business results in all business segments.

The strongest growth of NII was recorded by the Slovak branch in all segments (+31%).

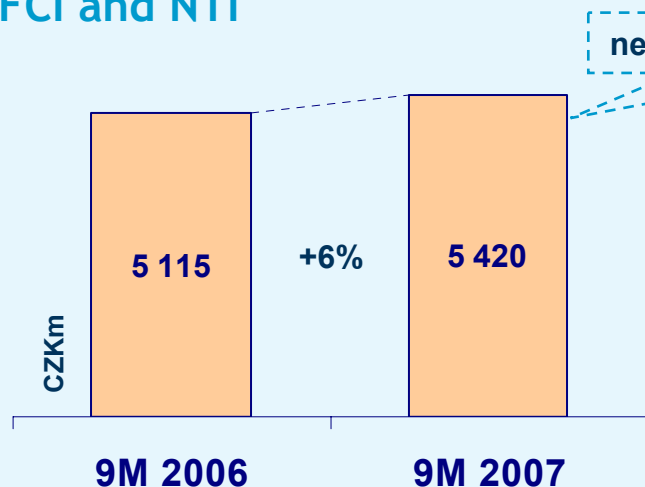
PSB increased its NII by CZK 422m thanks to strongly growing volumes of deposits and higher margin. The CZK 511m growth in SME was driven by volumes of both loans and deposits.

Contribution of subsidiaries to NII grew by CZK 601m as their business expanded, especially in HB and ČMSS.



Non-Interest Income

NFCI and NTI

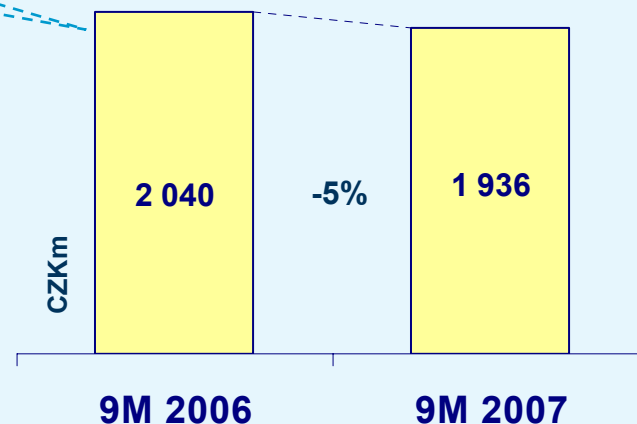


net fee and commission income

The NFCI increase was driven mainly by increasing number of transactions, especially of mutual funds and loans in ČSOB and payment cards and current accounts in PSB.

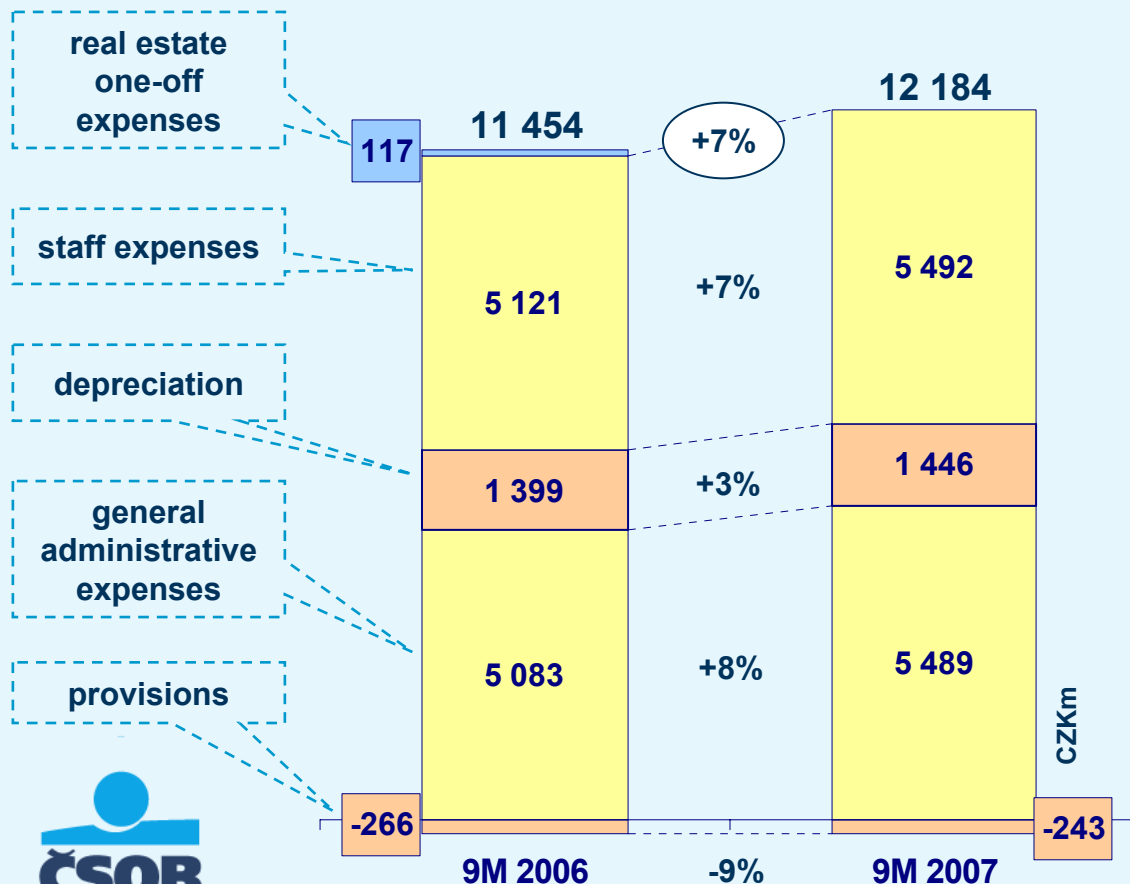
FM customer desk showed a very good performance as a result of increasing interest rates and higher activity of ČSOB clients. Growth of operation with clients mainly related to above limit FX operations and increasing sales of derivatives. However, NTI as a whole decreased Y/Y due to revaluation of CDOs (CZK -460m) after recent market turbulences and credit spread widening.

net trading income



Operating Expenses

Up by 7%, excluding real estate one-off



Operating expenses excl. real estate one-off increased from CZK 11,337m to CZK 12,184m.

Increase of staff expenses was driven by growth of salaries and bonuses as a result of expanding business and by training costs.

Increase of GAE is connected especially to the process of moving HQ to the new building, building expenses (driven by rental and energy costs), and communication expenses driven by e-innovations (e.g. E-toll).



Profit and Loss Statement

(CZK m)	9M 2006	9M 2007	Y/Y
Net interest income	13 235	15 511	17%
Net fee and commission income	5 115	5 420	6%
Net gains from fin. instruments at fair value through P/L	2 040	1 936	-5%
Net realised gains on available-for-sale fin. assets, Dividend income, Other net income	2 304	981	-57%
Operating income	22 693	23 847	5%
Staff expenses	-5 121	-5 492	7%
General administrative expenses	-5 200	-5 489	6%
Depreciation and amortisation	-1 399	-1 446	3%
Provisions	266	243	-8%
Operating expenses	-11 454	-12 184	6%
Impairment losses	-802	-1 228	53%
Share of profit of associates	0	116	-
Profit before tax	10 437	10 551	1%
Income tax expense	-2 275	-2 301	1%
Profit for the period	8 162	8 250	1%
Attributable to:			
Equity holders of the parent	8 113	8 209	1%
Minority interest	49	41	-17%

real estate
income 2006:
CZK 975m

real estate
expense 2006:
CZK 117m

Profit contrib. of
ČSOB Pojišť'ovna
(25%)*

tax effect of
real estate
one-off 2006:
CZK 206m

excl. RE one-off:
CZK 7,461m

excl. RE one-off:
+10%



Note: Structure of statements was changed according to IFRS 7, therefore some items for 3Q 2006 were reclassified.

* In 9M 2006, the profit contribution of ČSOB Pojišť'ovna was not yet included in consolidated accounts.

Balance Sheet (Assets)

(CZK m)	31/12/2006	30/09/2007	Ytd. change
Cash and balances with central banks	32 330	56 639	75%
Financial assets held for trading	149 877	219 562	46%
Financial assets designated at fair value through P/L	23 880	25 384	6%
Available-for-sale financial assets	66 166	72 830	10%
Loans and receivables - net	341 104	392 495	15%
<i>Loans and receivables - gross</i>	348 109	399 783	15%
<i>Loans and receivables - provisions</i>	-7 005	-7 288	4%
Held-to-maturity investments	108 772	116 339	7%
Derivatives used for hedging	5 124	4 581	-11%
Accrued interest income	6 574	7 210	10%
Current tax assets	1 382	282	-80%
Deferred tax assets	414	903	118%
Investments in associates	658	638	-3%
Property and equipment	11 024	11 866	8%
Goodwill and other intangible assets	4 503	4 578	2%
Non-current assets held-for-sale	63	27	-57%
Other assets	10 430	9 296	-11%
Total assets	762 301	922 629	21%



Note: Structure of statements was changed according to IFRS 7, therefore some items for 3Q 2006 were reclassified.

Balance Sheet (Equity and Liabilities)

(CZK m)	31/12/2006	30/09/2007	Ytd. change
Financial liabilities held for trading	14 060	13 252	-6%
Financial liabilities at fair value through P/L	84 663	180 060	113%
Financial liabilities at amortised cost	580 990	643 891	11%
Derivatives used for hedging	386	1 423	268%
Accrued interest expenses	1 917	3 306	72%
Current tax liabilities	149	241	62%
Deferred tax liabilities	94	172	84%
Provisions	1 611	1 186	-26%
Other liabilities	25 898	20 287	-22%
Total liabilities	709 768	863 817	22%
Share capital	5 105	5 105	0%
Share premium account	2 259	2 259	0%
Statutory reserve	18 687	18 687	0%
Retained earnings	24 686	32 888	33%
Available-for-sale reserve	605	-98	-116%
Cash flow hedge reserve	946	-285	-130%
Foreign currency translation reserve	-147	-83	-43%
Parent shareholders' equity	52 139	58 472	12%
Minority interests	394	340	-14%
Total equity	52 533	58 812	12%
Total liabilities and equity	762 301	922 629	21%

includes
item
Subordi-
nated debt



Note: Structure of statements was changed according to IFRS 7, therefore some items for 3Q 2006 were reclassified.



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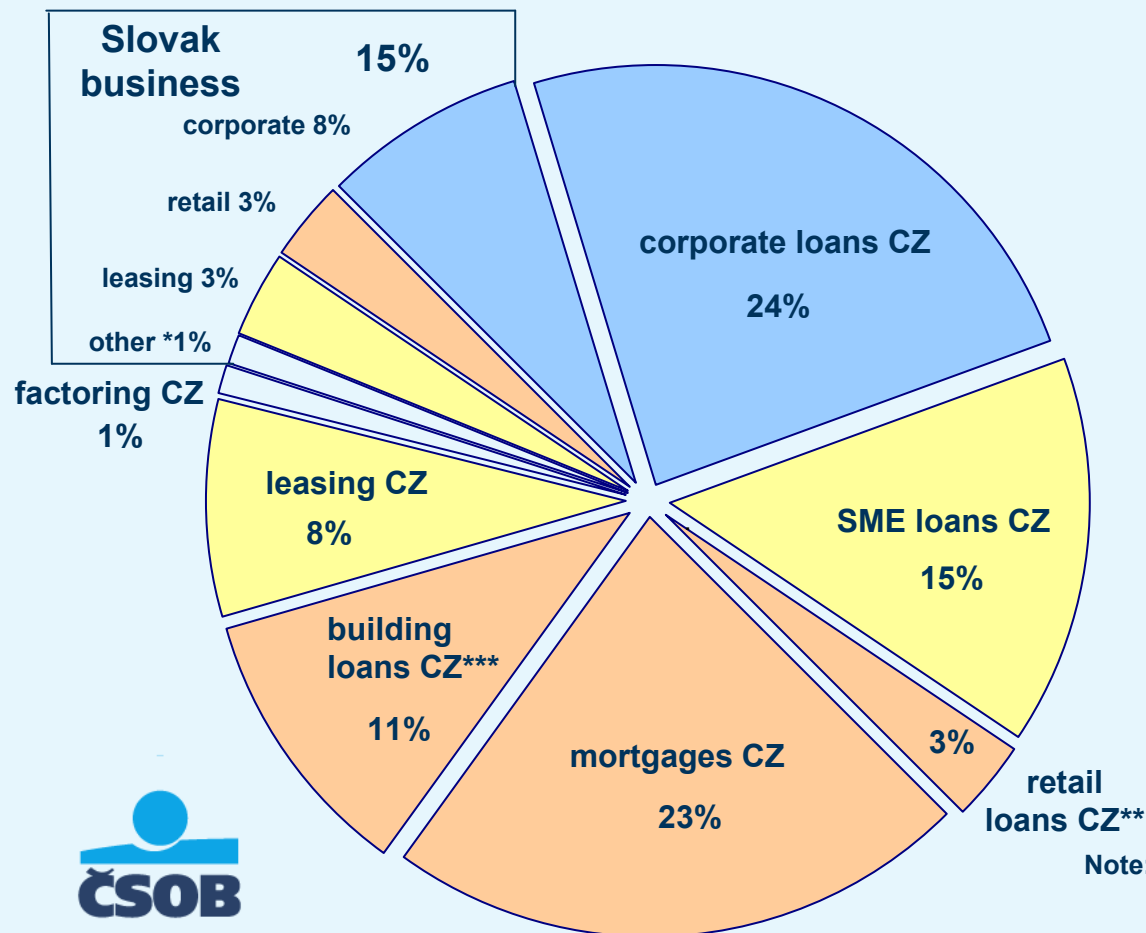
Quality of Credit Portfolio

Other Information



Group Business Lending

Increase of by 32% Y/Y and of 5% Q/Q



Total Group Business Lending rose by 32% Y/Y and reached CZK 382bn. This strong Y/Y rise was supported by the growth of all segments, especially by retail loans CZ (+76% excl. mortgages), mortgages CZ (+44%), SME loans CZ (+42%) and ČSOB SK (total Slovak business lending +41% in SKK).

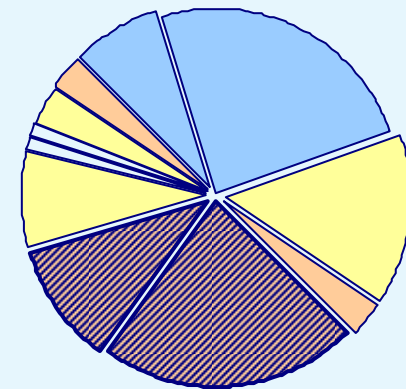
During 3Q 2007, total Group business lending grew by 5%. The main contributors were mortgages CZ (+9%) and SME loans CZ (+9%).

Note: * incl. factoring, SME loans, and building loans
 ** excl. mortgages and building loans
 *** ČMSS consolidated proportionally by 55%



Housing Loans (CZ)

Leading market position



Q/Q

+8%

144.3

133.7

+6%

73.3

68.9

+10%

71.0

64.8

building loans to individuals (ČMSS 100%)

mortgages to individuals (ČSOB+HB+PSB)

Y/Y

+34%

144.3

107.5

+26%

73.3

58.0

+44%

71.0

49.4

CZKbn

30/06/07

30/09/07

30/09/06

30/09/07



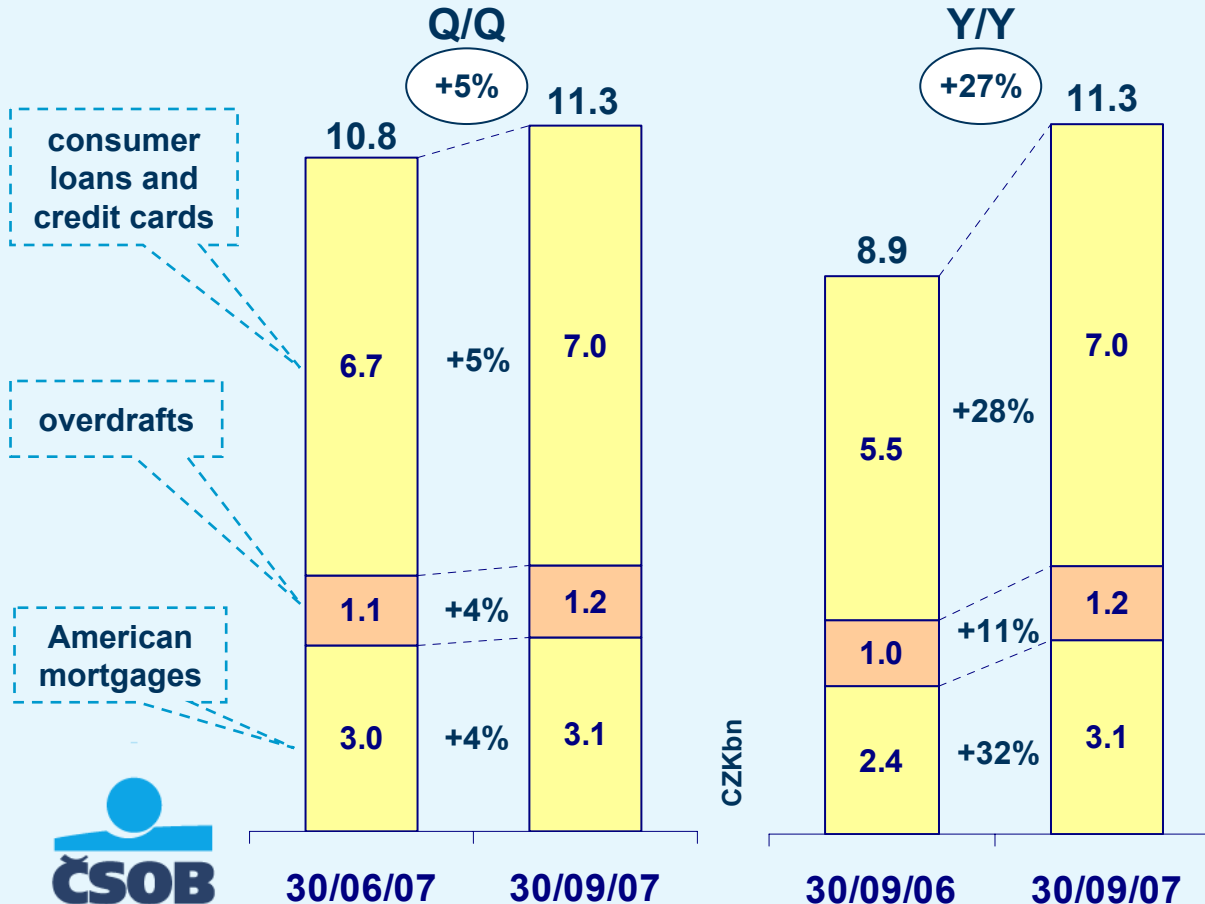
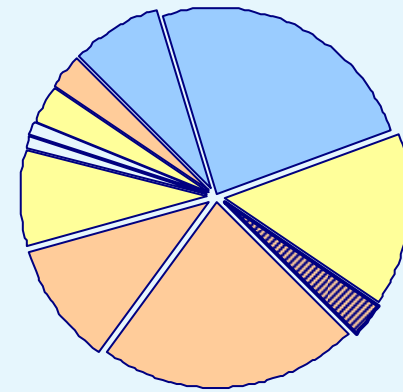
The outstanding volume of housing loans topped CZK 144.3bn and increased Y/Y by 34%.

New sales of mortgages to individuals in 9 M recorded an Y/Y increase of 58% and reached CZK 28.7bn.

This result was positively influenced by a change of terms for mortgages since 1 August which brings considerable simplification in processing of mortgages (remote access to Land Register Office etc.)

Consumer Lending (CZ)

Solid growth of ČSOB's consumer lending continues



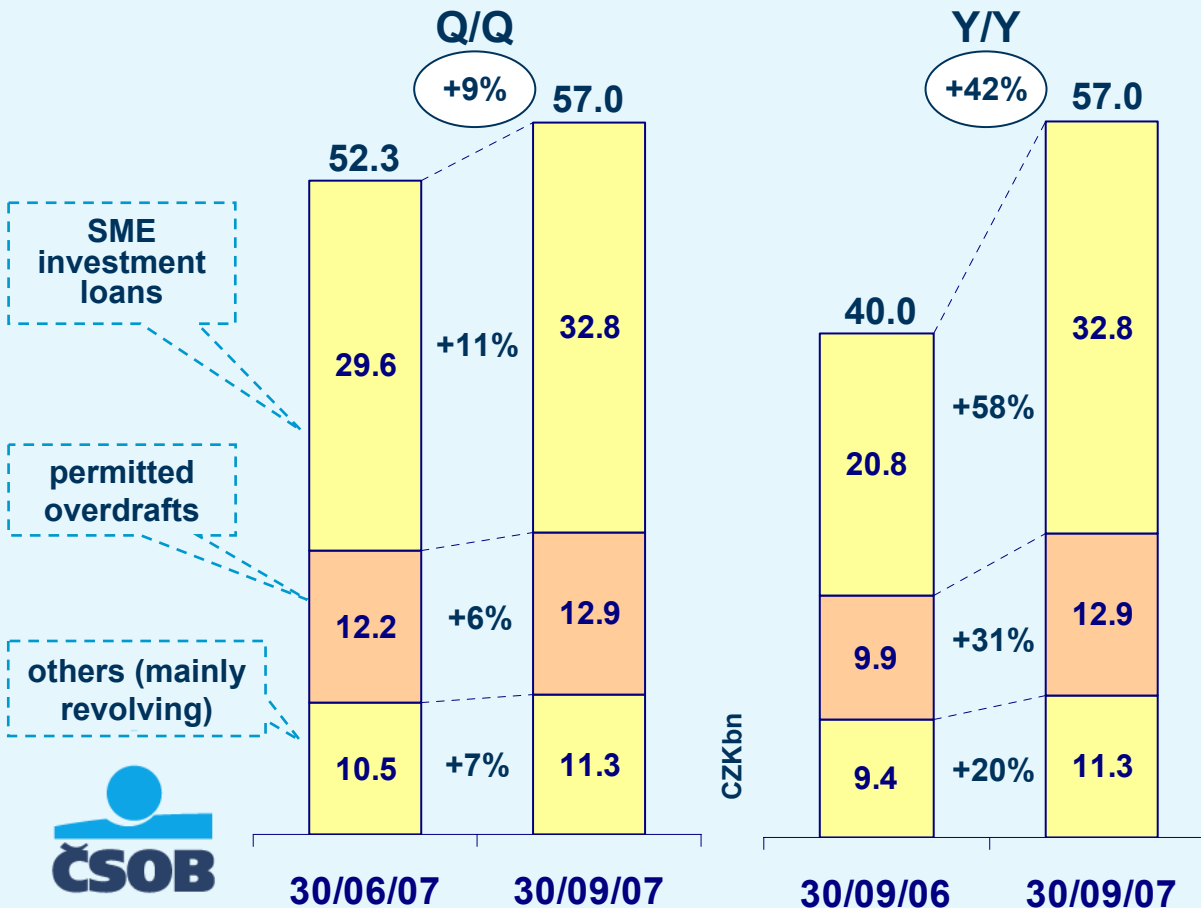
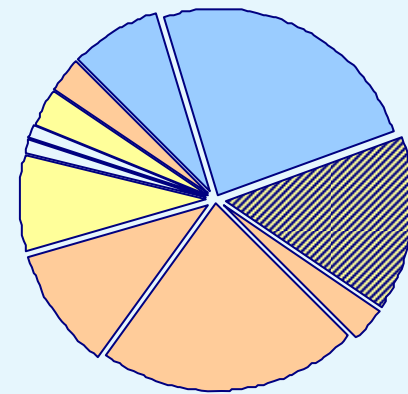
Total consumer lending rose by 27% Y/Y and reached the amount of CZK 11.3bn. In 3Q, American mortgages rose by 4% and the outstanding volume of consumer loans and credit cards increased by 5%.

Consumer loans incl. other retail loans showed in July market share 12.8% (+1.2 pp Y/Y). Sharp Y/Y increase was reached thanks to good sales of standard consumer loans and “loan for better living”.



SME Lending (CZ)

Growth via customer approach



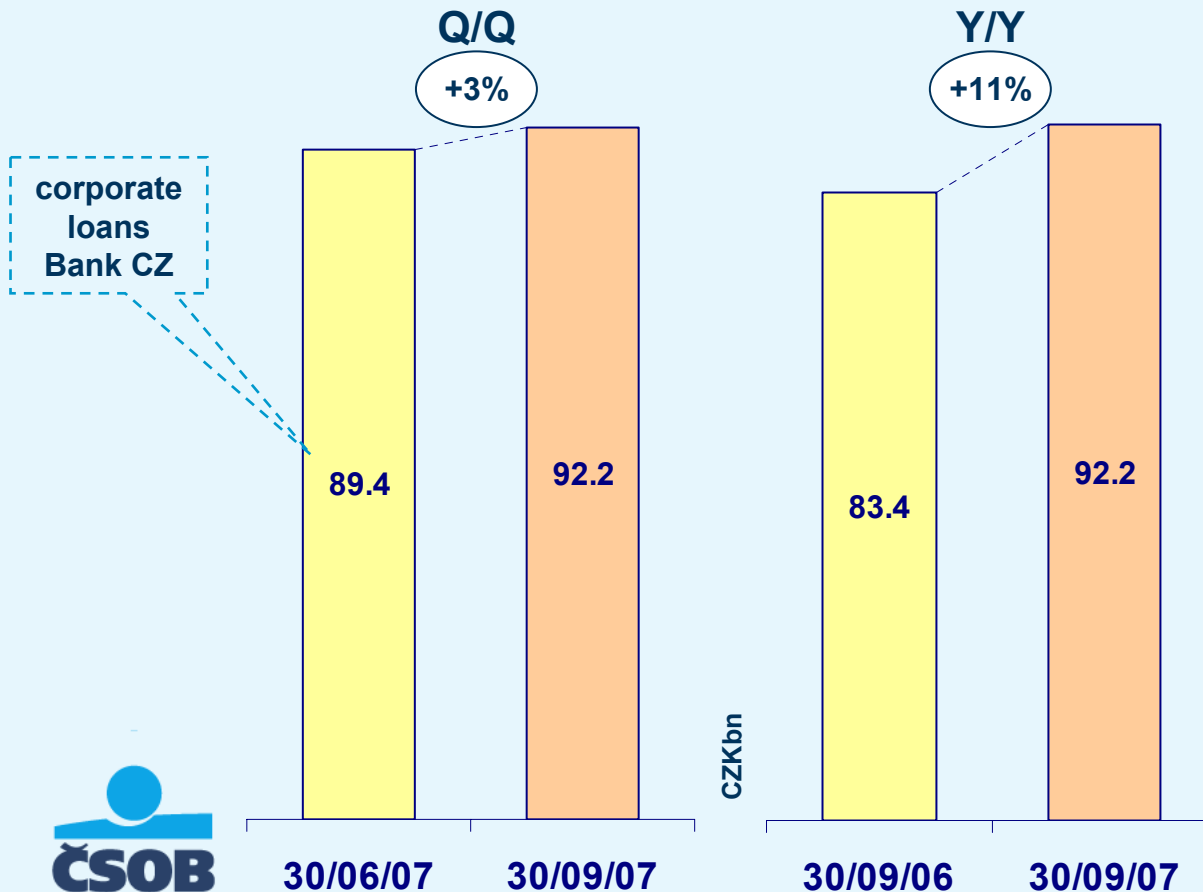
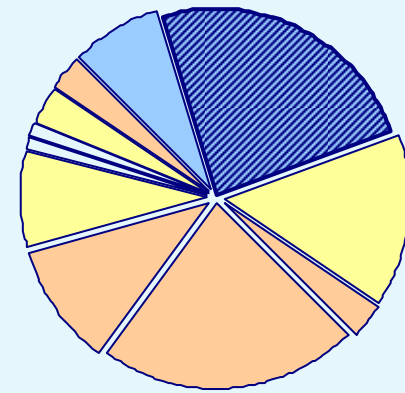
SME lending reached CZK 57bn and improved Y/Y by 42% (+9% Q/Q, respectively). The Y/Y growth was caused especially by growth of Investment loans (+58%). These results were positively impacted by new offer of consultant service for SME clients.

In September, ČSOB also launched new saving product for SME – ČSOB Saving Account for Businessman and improved its SME advisory – Club of Successful Businessmen.



Corporate Lending (CZ)

Significant contributor to ČSOB's lending activities



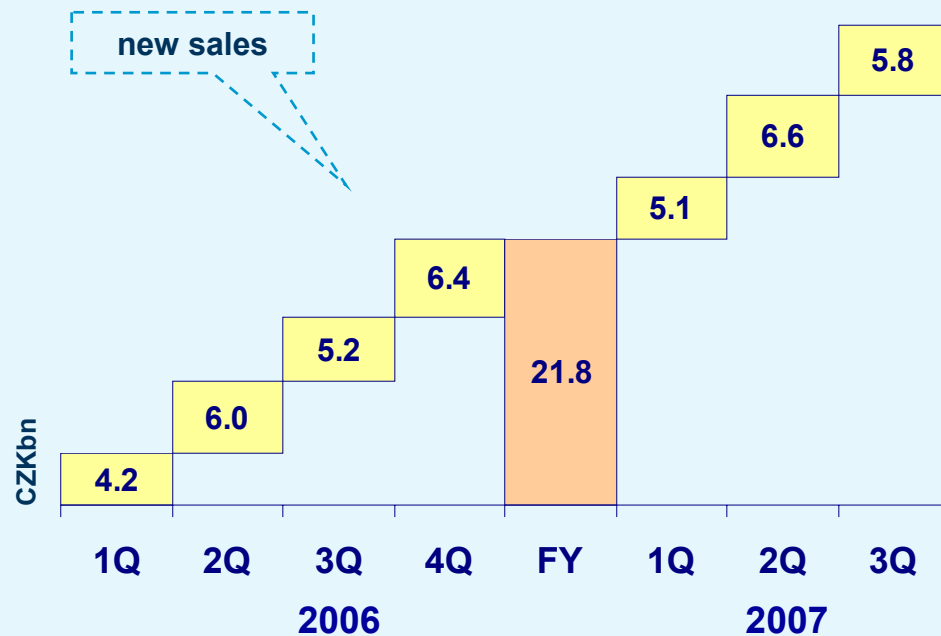
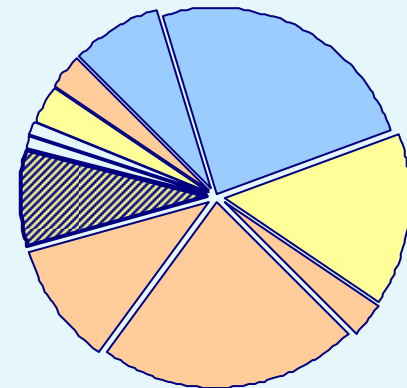
The volume of corporate loans topped CZK 92.2bn.

Q/Q growth of 3% was driven by higher number of clients with relatively low volumes, Y/Y increase of 11% then came from mid sized loans.



Leasing (CZ)

ČSOB Leasing - No. 1 in the Czech Republic



In the end of 3Q 2007, new turnover accounted for CZK 17.5bn (+12% Y/Y). The Y/Y growth was driven by financial leasing, full service operative leasing and consumer loans.

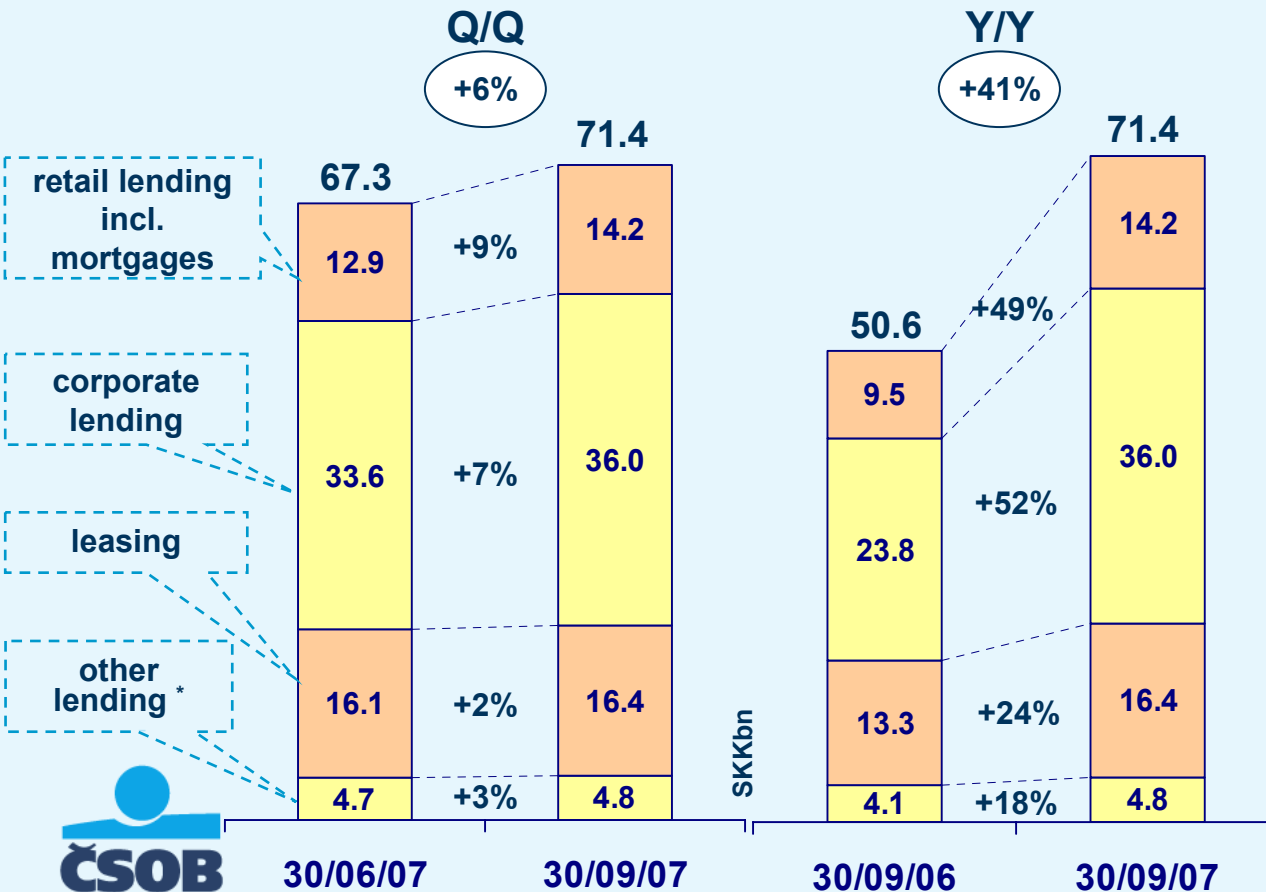
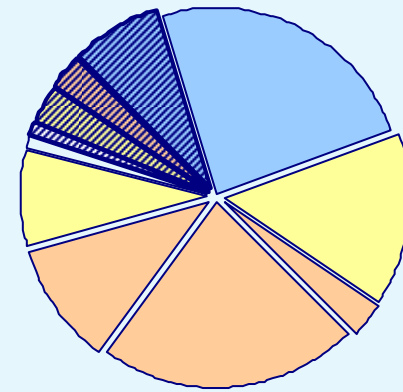
In 3Q, ČSOB Leasing launched website for operational leasing CarPark and new insurance products of ČSOB Pojišť'ovna –GAP car insurance and insurance of machine transportation for free.

ČSOB Leasing ranked for the fifth time in a row as No. 1 among financial intermediaries and support financial institutions in the ranking of 100 most important Czech companies.



Lending in Slovakia

Dynamic growth across all segments (in SKKbn)



Business Lending in Slovakia rose by 41% Y/Y (or by 51% in CZK terms due to strong appreciation of SKK).

Retail loans increased Y/Y by 49%, of which mortgages growth was 58% (to SKK 11.3bn). Also corporate and SME loans substantially increased by 49% and 34%, respectively.

Total loans provided by ČSOB SK keep a stable position in the market with an 8% share.



30/06/07

30/09/07

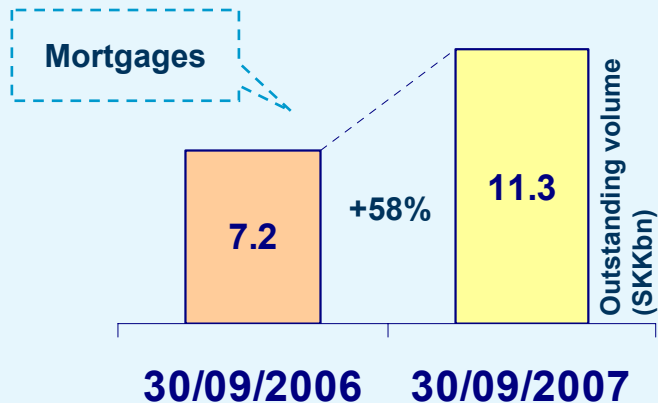
30/09/06

30/09/07

Note: * incl. factoring, SME loans, and building loans

Slovak Business

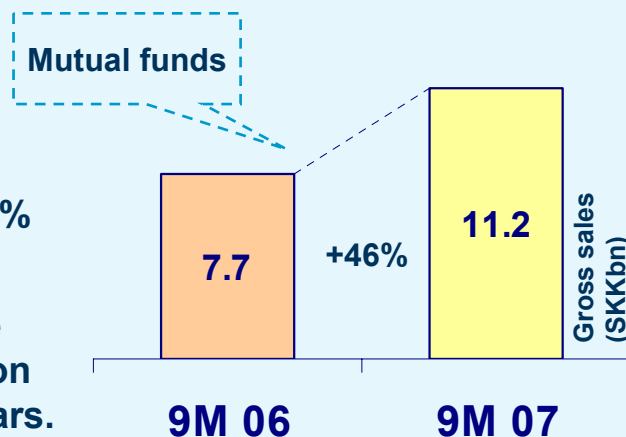
Bank for Living and Investing (in SKKbn)



Outstanding volume of mortgages in SK rose by 58% Y/Y and reached SKK 11.3bn.

In September, ČSOB SK launched VARIO mortgage which allows adjustment of repayments and duration (up to 40 years) and repayment anytime after 30 years.

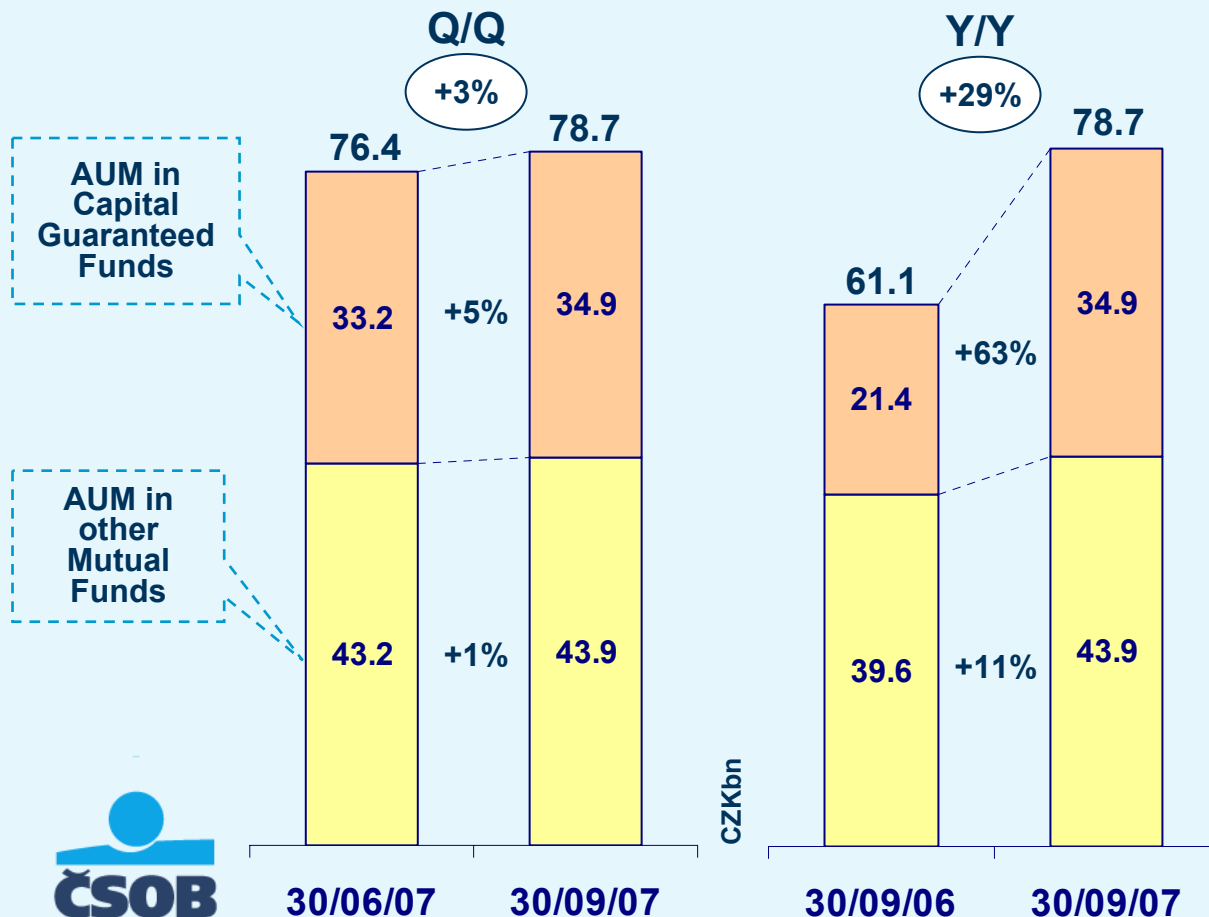
Gross sales of mutual funds in 9M 2007 reached SKK 11.2bn (+46% Y/Y). In September, ČSOB SK became No. 2 in new sales of mutual funds.



As of 01/01/2008, CSOB SK will be separated as a new legal entity.

Mutual Funds (CZ)

Continuous growth of mutual funds



Assets in mutual funds grew by 29% Y/Y and reached almost CZK 79bn.*

The volume of financial means invested in ČSOB Capital Guaranteed Funds rose by 63% Y/Y to CZK 34.9bn. ČSOB thus confirmed its stable No. 1 position in the CGF market.

In July, ČSOB introduced the first socially responsible open-ended equity fund, KBC Equity Fund ČSOB Water.

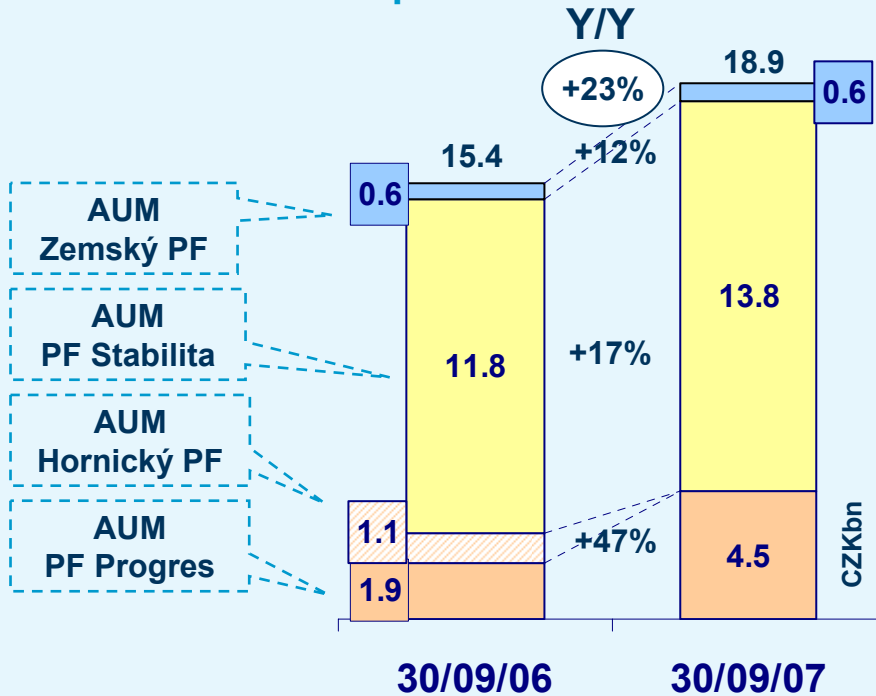
The share of the socially responsible funds ČSOB Water Wealth (all of them combined) is ca 2% of all mutual funds offered in ČSOB.

Note: * Direct position only



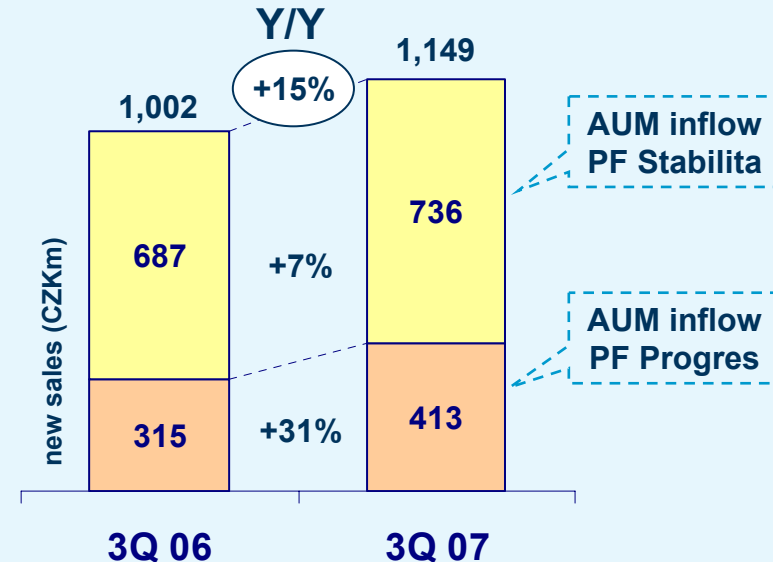
Pension Funds (CZ)

Positive development of ČSOB PFs



The volume of assets placed in ČSOB PFs rose by 23% Y/Y and reached almost CZK 19bn.

PF Progres (merged with Hornický PF) with its focus on younger clients and more dynamic investment strategy increased its assets under management by 47% and AUM inflow by 31% Y/Y and won once again „Accenture Zlatá koruna“ award.

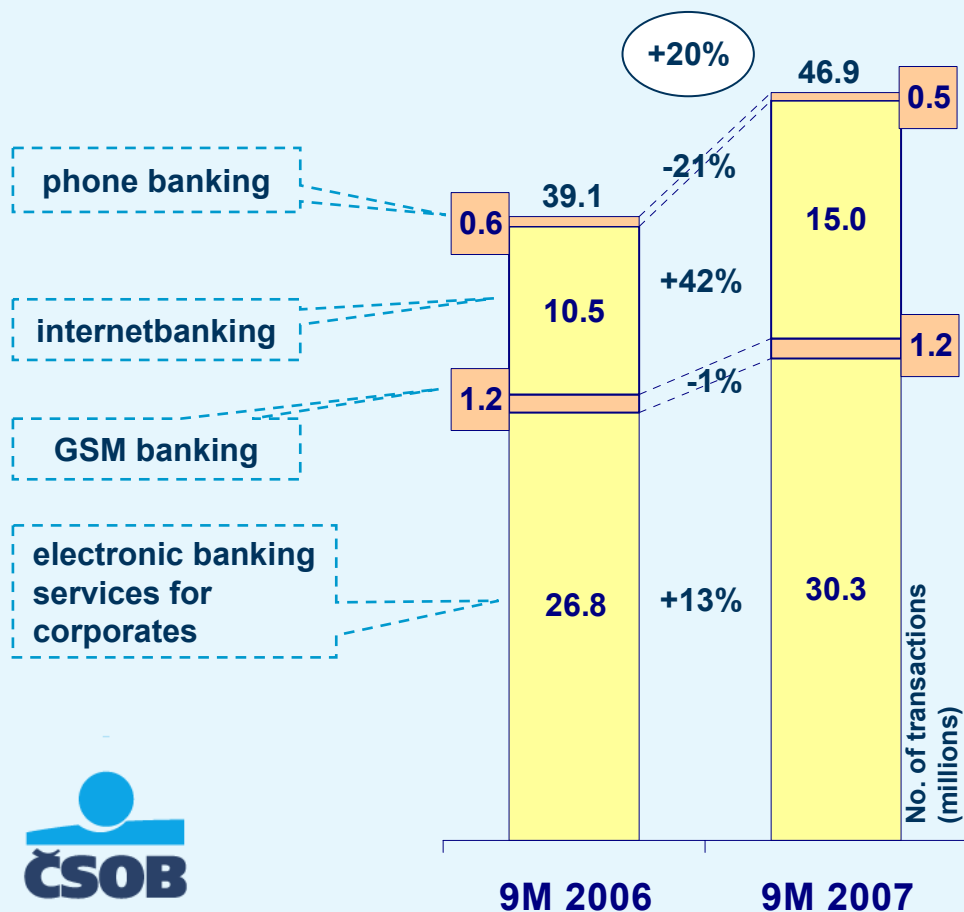


In 3Q, ČSOB PFs increased its number of clients again (since 30 June by 15 ths also thanks to successful roadshow). As of 30 September 2007, number of ČSOB PFs clients counted for 595ths.



Direct Channels

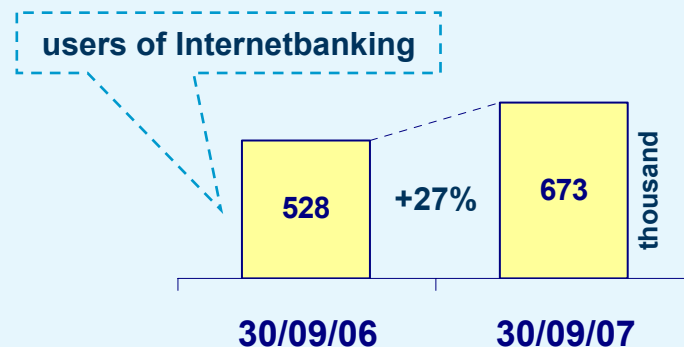
Customers send their money mainly through direct channels



Since 1 January 2007, ČSOB and PSB clients entered almost 47 million transactions through direct channels (+20% Y/Y).

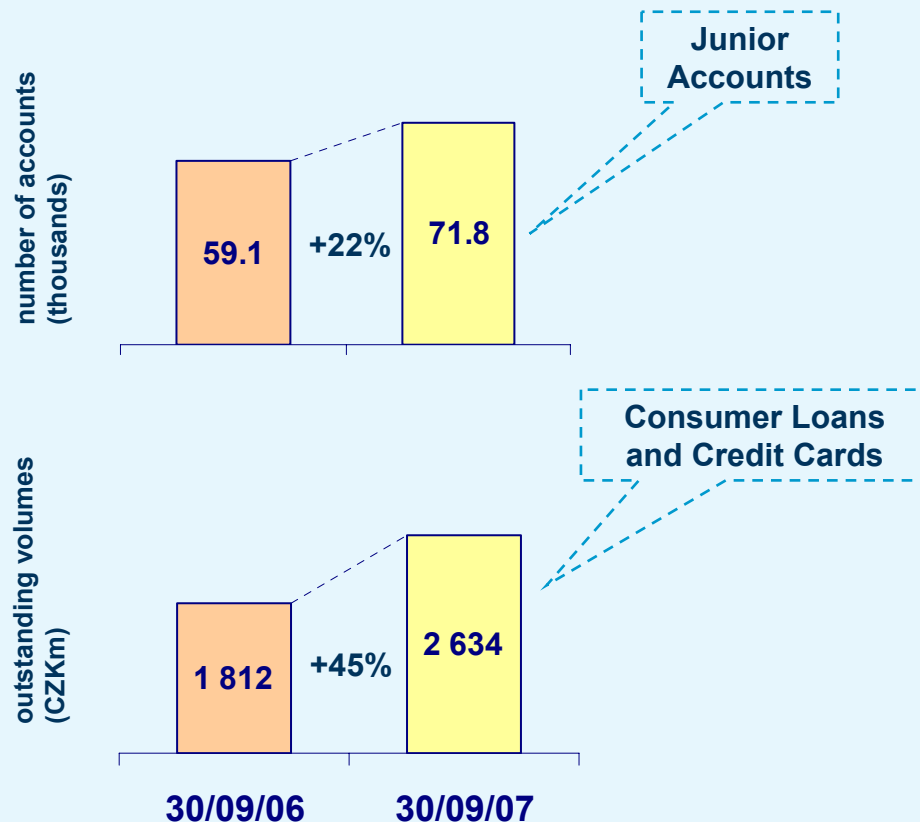
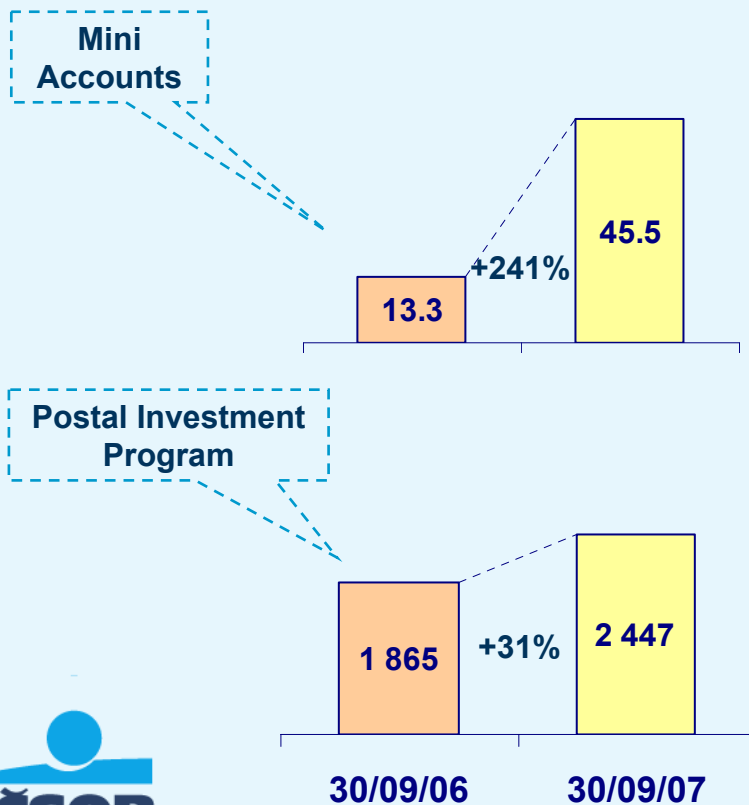
Internetbanking transactions increased by 42% Y/Y and number of Internetbanking users rose by 27% Y/Y. Whereas 27% PSB account owners use internetbanking.

80% of all payment orders were done via direct channels.



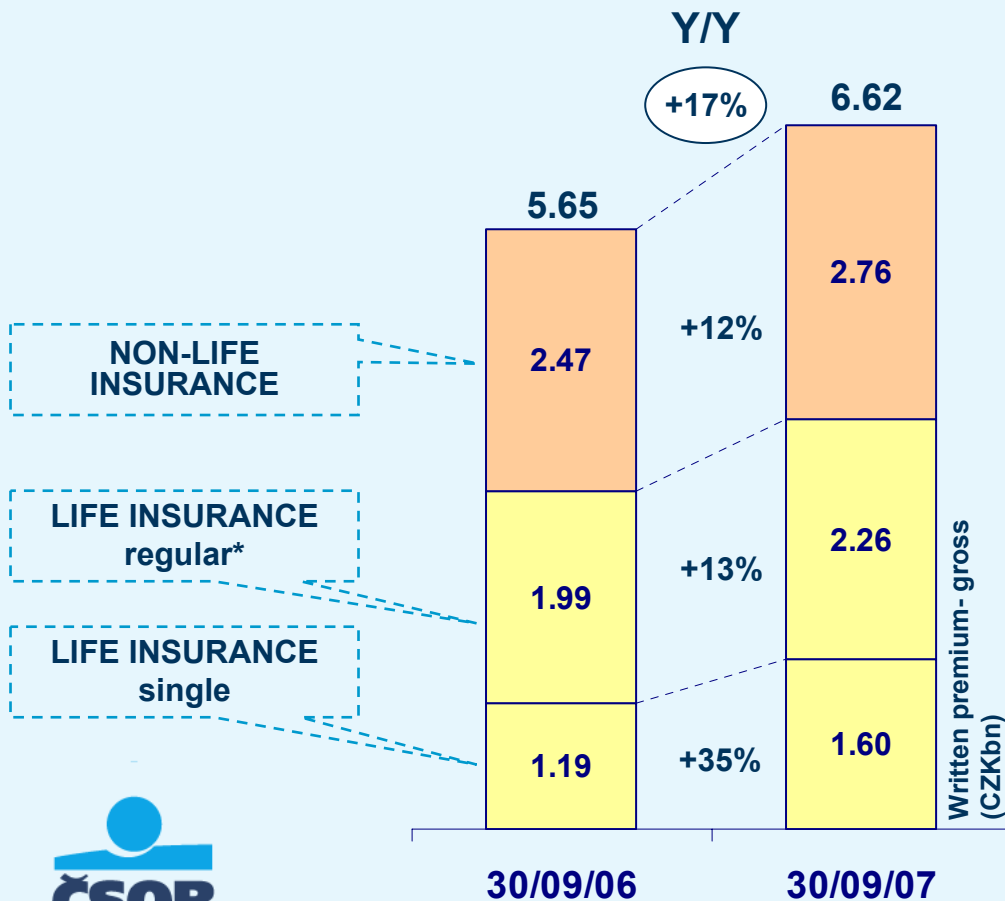
Postal Savings Bank

Success coming from Mini Accounts and credit products



ČSOB Insurance Company (CZ)

Increasing volumes of gross written premium



Non-life gross written premium in the amount of CZK 2.759bn grew by 12% Y/Y. To this result mainly contributed Households (driven by special tariff for families), Casco and Accident (supported with special new product-packages).

Life gross written premium of CZK 3.858bn increased in 3Q 2007 by 21% Y/Y. Regular premium is 13% above previous year and single paid insurance grew by 35%Y/Y mainly thanks to ČSOB branch network.

ČSOB Insurance Company reported net profit CZK 579m in 9M 2007.

Note: * Incl. CZK 268m in 3Q 2006 and CZK 466m in 3Q 2007 of one-time paid premium connected to regularly paid policy. Figures reported herein differ from those of the Czech Insurance Association which includes this item in single paid premium.





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NPLs and Provisions

IFRS, consolidated, gross (in CZKbn)

	31/12/06	30/09/07	Ytd change
Total loans	315.57	388.58	+23%
- of which, NPLs	5.34	6.20	+16%
Total provisions	6.98	7.25	+4%
NPLs / total loans	1.69%	1.60%	-0.09 pp
Coverage of NPLs by provisions	130.8%	117.0%	-13.8 pp

Loan-Loss Ratio (Group CZ+SK)

0.36%

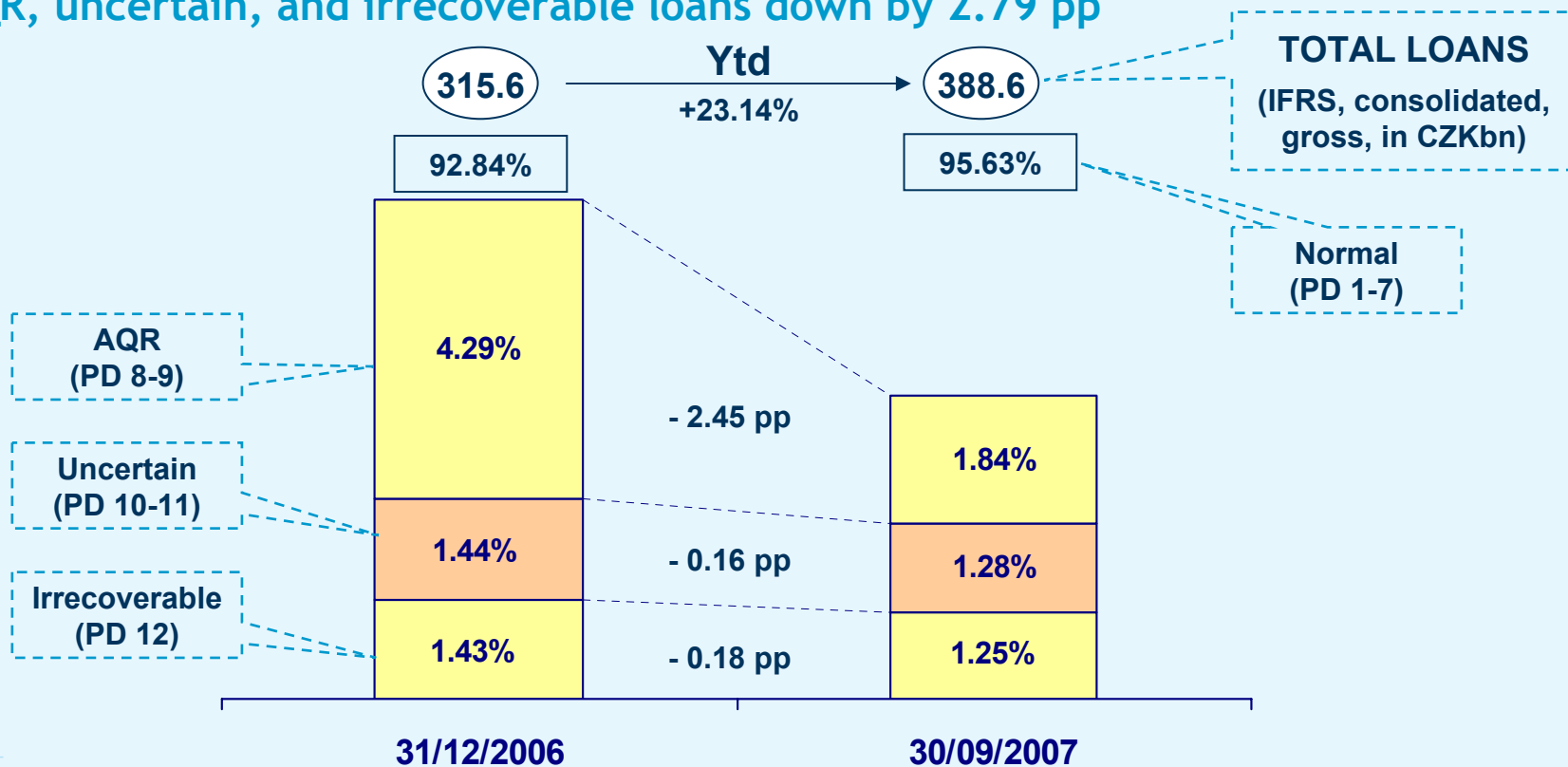
0.38%



ČSOB applies a conservative approach to classification of NPLs. If at least one installment of principal or interest is more than 90 days overdue, all loans granted to the particular client are classified as non-performing.

Loan Portfolio Quality - IFRS Classification

AQR, uncertain, and irrecoverable loans down by 2.79 pp



Loan portfolio improved during 9M 2007, notwithstanding the strong growth of lending.

Note: ČSOB Group's internal classification (the system of 12 PD rating grades) is based on the newly implemented Basel 2 models. The PD ratings, applied in line with KBC Group policy, are in compliance with the ČNB's methodology.



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Penetration Ratios

Substantial increase of penetration ratios

Our multi-channel distribution and cross-selling activities have provided us with further strong increase in penetration ratios.

	30/09/2006	30/06/2007	30/09/2007
Retail	4.28	4.56	4.66
SME	3.37	3.56	3.59
Retail+SME	4.11	4.37	4.46

Total number of products sold per customers increased in Retail as well as in SME segment.

The average ratio reached 4.46 products per customer and thus rose by 9 bp Q/Q and 35 bp Y/Y.



Note: There is no standard methodology in calculating penetration ratios.
Thus the figures reported above can be compared only in time, not across banks.

Definitions

Glossary of financials ratios used

C/I (Cost/Income Ratio)	operating expenses / operating income
Loan/Deposit Ratio	total Group lending / [bank deposits + building savings (55% ČMSS)]
NIM (net interest margin)	net interest income / interest earning assets (lines 2-4,6,8 in slide 18)
CAD (capital adequacy ratio)	according to prudential reports of ČNB - Basel II (since 1 July 2007)
NPL (non-performing loans)	outstanding amount of non-performing loans (loans for which principal repayments or interest payments are more than 90 days overdue) / total outstanding loan portfolio (“Loans and receivables” – “Due from banks”)
LLR (Loan-Loss Ratio)	net changes in individual and portfolio-based impairment for credit risks / average outstanding loan portfolio





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