1H/2Q 2021 Results ČSOB group

Business Unit Czech Republic

EU IFRS unaudited consolidated 5 August 2021



Contents

• ČSOB group

- Key Figures
- Financial Overview
- Business Overview
- ČSOB Pojišťovna
- Business Unit Czech Republic
- Appendix





ČSOB group: Key Figures



1H/2Q 2021 at a glance

Virtual assistant Kate

Kate is now integrated into ČSOB Smart and she is learning fast. Kate can give clients a number for assistance service on their travels. She will keep the validity of clients ID card or driver's license in check. She helps manage finances by taking care of installments of credit card or even recommending a better electricity provider. She is there for 24/7. Apart from DoKapsy and ČSOB Smart, Kate is also available in CEB Mobile for entrepreneurs, SME and Corporate clients.

ČSOB Smart is the whole bank in your hand

ČSOB Smart replaces ČSOB Smartbanking and makes it as easy as possible for clients to communicate with us, offers first-class security thanks to ČSOB Identity and brings voice assistant Kate. For new clients, opening an account in the app takes only few minutes.





NaMíru

Investment solution **Investice NaMíru** suitable for both beginners and experienced investors was launched in April 2021. NaMíru does not require advanced knowledge of markets and clients have perfect control of their investment in the Investment portal. **NaMíru zodpovědně** is an attractive option for investors looking for socially responsible investments.

ČSOB Identity

Onboarding of retail clients to **ČSOB Identity** started in 2Q 2021. ČSOB launched identity services for the private sector from June 2021 under the BankID brand. The usage of ČSOB Identity to access government portals increased to **40ths per week** in June, supported by the possibility the access to the EU Digital COVID Certificate.

Tornado

For the first time in modern Czech history a rare F4 level **tornado and thunderstorms** struck villages in the South Moravian Region in late June. ČSOB Pojišťovna sent immediately a team of technicians to the affected area and widely extended working hours of specialized helpline. The tornado and thunderstorms resulted in about 2.9ths claims for ČSOB Pojišťovna of which 50% is already resolved and completely paid-off. Affected clients can ask for deferrals of loan instalments up to 6 months or obtain new loans with advantageous rate. ČSOB announced a

ČSOB Pojišťovna

public charity fundraising for victims, so far over

Supporting Czech economy

2.4 million CZK was collected.

We continue supporting firms and entrepreneurs with the COVID guaranteed loans, including the newly launched COVID Invest for investment loans.

Total approved volume financed through COVID programs increased to CZK 14.5bn.



Measures of sustainable performance

Higher net profit thanks to strong portfolio quality, robust capital and liquidity

ČSOB group k	key indicators	2018	2019	2020	1H 2020	1H 2021
Profitability	Net profit (CZK bn) Return on equity	15.8 17.5%	19.7 20.7%	8.5 8.2%	3.5 6.9%	6.6 12.2%
Liquidity	Loan to deposit ratio Net stable funding ratio	76.3% 161.4%	79.4% 161.5%	71.6% 170.6%	73.8% 168.9%	70.7% 171.1%
Capital	Tier 1 (CET1) ratio	18.0%	19.2%	23.7%	21.1%	23.7%
Impairments	Credit cost ratio	0.03%	0.04%	0.67%	0.62%	-0.29%
Cost efficiency	Cost / income ratio Cost / income ratio (excl. banking taxes)	47.9% 45.8%	44.9% 42.7%	54.6% 51.5%	52.2% 46.4%	62.7% 54.7%



1H 2021 highlights Higher net profit thanks to strong portfolio quality, robust capital and liquidity

Net profit	ČSOB's net profit came in at CZK 6.6bn (+91% Y/Y) in 1H 2021 and 2Q 2021 net profit increased to CZK 3.9bn (+194% Y/Y).	Business indicators	Loan portfolio reached CZK 804bn (+2% Y/Y). Group deposits increased to CZK 1,161bn (+9% Y/Y). Assets under management increased to CZK 268bn (+13% Y/Y). Number of active clients increased +93ths Y/Y. Number of mobile banking active users increased +42% Y/Y and number of transactions entered via mobile banking increased +60% Y/Y.
Operating income	Operating income decreased to CZK 16.4bn in 1H 2021 (-12% Y/Y). The decrease resulted from a combination of much lower net interest income and slightly lower net fee and commission income, offset in part by Y/Y better net results from financial instruments at fair value.	Liquidity & Capital	ČSOB maintains strong capital position and excellent liquidity ratios. CET1 ratio reached 23.7% . Loan to deposit ratio decreased Y/Y to 70.7% . The short-term liquidity ratio LCR increased to 144.6% and the long- term liquidity ratio NSFR was 171.1% .
Operating expenses	Operating expenses amounted to CZK 10.3bn in 1H 2021 (+6% Y/Y). Staff expenses increased +3% Y/Y and general administrative expenses rose +11% Y/Y or +7% Y/Y without banking taxes. Average number of FTEs decreased -292 Y/Y .	Sustainability	ČSOB fulfilled its commitment to leave the coal busines and has no credit exposure towards coal-linked business as of June 2021. ČSOB NaMíru responsibly strengthened the offer of SRI funds. The volume of SRI funds increased +28% Q/Q. Financing of low energy housing increased +13% Q/Q and eco-friendly vehicles +8% Q/Q.
Impairments	Credit cost ratio in 1H 2021 declined to –29bps (-91 bps Y/Y). Total impairments amounted to CZK -1,626m (net release). NPL ratio decreased to 2.06%.	Awards	Global Finance awarded ČSOB as the Best Bank in the Czech Republic for 2021 . In the 19 th Zlatá koruna awards, ČSOB received 5 awards and ranked 1 st in the Payment cards category.



ČSOB group net profit Higher net profit thanks to strong portfolio quality, net impairment release



+194% 2.842 2.169 2.739 3.906 3.906 2.739 2.739 2.739 2.739 2.739 2.20 2.20 3.20 4.20 1.221 2.221

1H/2Q 2021 **net profit** increased to **CZK 6.6bn** (+91% Y/Y) and **CZK 3.9bn** (+194% Y/Y) respectively. The Y/Y increase was a result of net impairment release and higher net results from financial instruments at fair value, partly offset by lower net interest income, slightly lower net fee and commission income and higher expenses.

The return on equity (ROE) increased to **12.2%** (+5.3pp Y/Y) thanks to higher net profit.

Notes (gross impact):

2Q 2020 one-off item: modification loss (-0.1bn CZK)



Key ratios

Public

Decreasing net interest margin, lower NPL ratio, robust capital position and excellent liquidity ratios

-0.91pp

-0.29

1H 2021

2.06

1H 2021

48.6

1H 2021





ednoduše pro vás

Loans, deposits and assets under management

Solid growth of deposits and assets under management



Public

² Item Deposits received from other than credit institutions from the consolidated balance sheet.

³ As of 1Q 2021 assets under management are reported in new structure, previous periods were restated.

ČSOB group: Financial Overview



Net interest income and Net interest margin Net interest income down Y/Y but improving Q/Q in 1Q and 2Q 2021

Net interest income (NII)

CZK bn





1H/2Q 2021 **net interest income** decreased **-27% Y/Y** and **-12%** Y/Y respectively as a result of:

- (-) NII from deposits affected by higher interest rate environment in 1H 2020
- (-) other NII
- (-) lower NII from mortgages and building saving loans

Net interest margin (NIM) %





In 1H 2021, **net interest margin** reached **1.98%** (-66bps Y/Y) and stabilized Q/Q. The Y/Y decline was driven mainly by the NII from deposits.



Net fee and commission income and Other NFCI slightly lower in the 1H, but improved in the 2Q

Net fee and commission income (NFCI) CZK bn



1H 2021 **net fee and commission income** decreased **-1% Y/Y**. The Y/Y decline was a result of lower fees on payment cards due to COVID-19 restrictions and account fees partly offset by higher asset management and distribution fees.

2Q 2021, net fee and commission income improved both Y/Y (+2%) and Q/Q (+5%).

Other¹ CZK bn



Y/Y increase of item "**Other**" was influenced by following factors:

- (+) markedly improved result from financial instruments at FVPL (as the previous year was impacted by negative booking of market value adjustments)
- (+) short term operations at financial markets
- (-) sale of bonds in 1H 2020



Staff and General administrative expenses Higher staff and general administrative expenses

Staff expenses CZK bn





Public

1H 2021 total operating expenses increased +6% Y/Y and +4% Y/Y without banking taxes.

1H/2Q 2021 **staff expenses** increased **+3% Y/Y** and **+11% Y/Y** respectively due to higher accruals for bonuses, partly compensated by lower average number of FTEs (-3% Y/Y).

General administrative expenses CZK bn





1H/2Q 2021 **general administrative expenses** increased **+11% Y/Y** and **+10% Y/Y** respectively driven by higher ICT costs while lower marketing costs had a positive impact.

1H/2Q 2021 general administrative expenses excluding banking taxes increased +7% Y/Y and +12% Y/Y respectively.

Cost/income ratio increased to 63.2% and cost/income ratio without banking taxes reached 54.7%.



Impairments and NPL Consistent high quality of loan portfolio



In 1H 2021, **Ioan loss provisions** amounted to **CZK -1,709m** (net release, of which CZK 1bn release of management overlay) driven mainly by SME and Corporate segment.

Other impairments decreased Y/Y to CZK 83m.

Credit cost ratio for 1H 2021 reached **-0.29%** (Ytd., annualized; -91 bps Y/Y).

	30.6.2021		
IFRS 9 Distribution	Amount (CZK bn)	Share on total Ioans	
Loan portfolio	804.3	100%	
Stage 1 - performing	736.3	92%	
Stage 2 - underperforming	50.8	6%	
Stage 3 - non-performing loans	17.2	2%	



14

<u>Notes</u>: Figures in graphs: (+) net creation/cost and (-) net release/revenue. Other impairments include impairments on tangible and intangible assets.

Wrap up of net profit drivers



Net profit (Q/Q) CZK m



The main difference between 1H 2021 and 1H 2020 net profit was caused by the following drivers:

On the **positive side**:

- lower total impairments driven mainly by releases in SME and Corporate
- · improved result from financial instruments at FVPL
- depreciation and amortization

On the **negative side**:

- · lower NII mainly due NII from deposits and other NII
- higher banking taxes
- higher GAE influenced by ICT costs, partly compensated by lower marketing costs
- · higher staff expenses due to higher accruals for bonuses
- lower NFCI linked mainly to lower economic activity
- tax and other items

•

The main difference between 2Q 2021 and 2Q 2020 net profit was caused by the following drivers:

On the positive side:

- lower total impairments driven mainly by releases in SME and Corporate
- higher NFCI thanks to distribution and asset
 management fees
- lower banking taxes

On the negative side:

- lower result from financial instruments at FVPL
- lower NII driven by NII from deposits
- higher staff expenses mainly due to higher accruals for bonuses
- higher GAE
- tax and other items
- · depreciation and amortization



Capital **Strong capital position**

Consolidated, CZK m	30.6.2020	31.12.2020	30.6.2021	
Total regulatory capital	89,738	99,075	97,921	
- (Common Equity) Tier 1 Capital	87,835	97,171	96,064	
- Tier 2 Capital	1,903	1,884	1,858	
Total RWA	416,772	410,027	405,226	The Y/Y increase of (Common Equity)
- Credit risk	347,000	342,805	338,010	Tier 1 capital due to inclusion of full 2019
- Market risk	425	423	417	and 2020 profit.
- Operational risk	69,347	66,799	66,799	
(Common Equity) Tier 1 ratio	21.1%	23.7%	23.7%	
Total capital ratio	21.5%	24.2%	24.2%	

Notes:

16

Total RWA (risk weighted assets) = credit risk RWA + market risk RWA + operational risk RWA

Tier 1 capital = share capital + share premium + legal reserve funds + retained earnings + other comprehensive income – goodwill – intangible assets

Tier 2 capital = subordinated debt weighted by regulatory coefficient + surplus in expected credit losses

Total regulatory capital = (Common Equity) Tier 1 + Tier 2



ČSOB group: Business Overview



ČSOB group market shares Leader in home loans. Increasing market share in consumer finance and non-life insurance



Mortgages ^{1,6}	25.5%	↓
Building savings loans ¹	38.4%	₽
Building savings deposits ¹	39.4%	→
Total Loans ¹	00.40/	

Total Loans ¹	20.4%	↓
Total Deposits ¹	20.7%	-
Mutual funds ¹	22.7%	Ļ
Factoring ²	17.6%	•
Leasing ¹	18.0%	•

Pension funds ³	14.8%	
SME/corporate loans ¹	14.0%	•
Consumer lending ^{1,4,6}	13.8%	1

Insurance ⁵ - combined	8.3%	
Non-life insurance ⁵	8.6%	1
Life insurance ⁵	7.8%	₽

Arrows show Y/Y change. Market shares as of 30 June 2021, except for mutual funds, leasing and pension funds which are as of 31 March 2021. The ranking is ČSOB's estimate. Market position in the insurance reflects combined position of the insurers belonging to the same business group.



18

¹ Outstanding at the given date (including CSOBS); ² New business in the year to the given date; ³ Number of total clients at the given date; ⁴ Retail loans excluding mortgages and building savings loans. ⁵ New business in the year according to gross written premium. ⁶ Since 1Q 2019, market shares in mortgages and consumer lending are influenced by methodological change in CNB reporting. Sources and detailed definitions are provided in Appendix.

Loan portfolio Loan growth driven by mortgages

Gross outstanding volumes, CZK bn	30.6.2020	30.6.2021	Y/Y
Loan portfolio	791.2	804.3	+2%
Retail Segment			
Mortgages ¹	324.2	347.0	+7%
Consumer finance	34.1	34.2	0%
Building savings loans ²	122.0	124.0	+2%
SME/Corporate Segment			
Corporate loans ³	172.2	163.5	-5%
SME loans	92.2	91.5	-1%
Leasing	41.8	39.0	-7%
Factoring	4.6	5.1	+11%
Other ⁴	46.0	45.6	-1%
Credit risk: loan portfolio	837.1	849.9	+2%

30.6.2021



¹ The ČSOB group mortgages are booked in the balance sheet of ČSOB's subsidiary Hypoteční banka.

² The ČSOB group building savings loans are in the balance sheet of ČSOBS building savings company.

³ Including credit-replacing bonds.

19

⁴ Including off-balance sheet items and ALM/financial markets exposures.

Housing loans Increasing new sales of mortgages and building saving loans

Mortgages

Outstanding, CZK bn



New sales*, CZK bn



The outstanding volume of mortgages increased +7% Y/Y supported by strong new volume production.

In 2Q 2021, ČSOB provided over **8.9 thousand new** mortgages (+81% Y/Y) in the total amount of **CZK 28.8bn** (+106% Y/Y). The market of new mortgages increased +86% Y/Y in the number and +119% Y/Y in the total amount of new mortgages.

Building saving loans

Outstanding, CZK bn



New sales*, CZK bn



The outstanding **building savings loan portfolio** increased **+2% Y/Y**, while the market increased **+6%** Y/Y. In 2Q 2021, **new sales** increased **+92% Y/Y**.



Consumer finance, SME loans, Leasing

Stable consumer finance, decrease of SME and leasing



Consumer finance, outstanding, CZK bn

Consumer finance stayed **flat Y/Y** due to COVID-19 pandemic. The demand was lower in the second half of the year 2020, recovery of demand in the first half of 2021.

SME loans, outstanding, CZK bn

Leasing, outstanding*, CZK bn



-7%

39.0

31.12.

2020

38.6

31.3.

2021

39.0

30.6.

2021

housing cooperatives, municipalities core SME **SME loans** decreased **-1% Y/Y**, decrease in housing cooperatives and municipalities (-3% Y/Y) was partly compensated by stable core SME lending (micro, small and mid-sized companies).

Outstanding volumes in **ČSOB Leasing** decreased **-7% Y/Y** mainly due to lower investment appetite of corporate and SME clients.



41.8

30.6.

2020

* Total exposure of ČSOB Leasing, excluding operational leasing.

40.6

30.9.

2020

Corporate segment Decrease of corporate loans as a result of lower clients' investment appetite



Outstanding volumes of **corporate loans** decreased **-5% Y/Y** due to increased repayments in sectors of real estate, electricity and services.

Factoring

Outstanding, CZK bn



Factoring outstanding volumes increased **+11% Y/Y** due to economic recovery resulting in increased volume of assigned receivables and drawing limits.



Credit risk Improving loan portfolio quality

Credit risk: loan portfolio (CZK bn)



Non-performing loans (CZK bn)



NPL ratio (%)



Allowances for loans and leases (CZK bn)



NPL coverage ratio (%)



Credit cost ratio (%, Ytd. annualized)





Group deposits and Total assets under management Strong growth of deposits and assets under management

Outstanding volumes, CZK bn	30.6.2020	30.6.2021	Y/Y
Group deposits	1,064.2	1,161.4	+9%
Client deposits	888.8	976.1	+10%
Current accounts	627.9	703.0	+12%
Savings deposits	233.7	258.0	+10%
Term deposits	27.3	15.0	-45%
Other deposits ¹	37.6	45.0	+20%
Building savings deposits	137.7	140.2	+2%
Total AUM ²	238.0	268.4	+13%
Pension funds ³	61.2	66.8	+9%
Mutual funds	126.2	150.8	+19%
Other AM ⁴	50.5	50.9	+1%
Other investment products ⁵	35.9	22.1	-38%





¹ The other deposits predominantly consist of repo operations with institutional clients.

24

²As of 1Q 2021 assets under management are reported in new structure, previous periods were restated. ³ Liabilities to pension fund policy holders.

⁴ Item "Other AM" includes discretionary asset management, qualified investors funds and other group assets ⁵ Including bonds, investment certificates and mortgage covered bonds. See definition in appendix.



current accounts

Client deposits, building saving deposits and pension funds **Significant growth of client deposits and pension funds**



Building savings deposits (CZK bn)



Pension funds (CZK bn)

25





Building savings deposits increased +2% Y/Y.

The volume of savings in pension funds increased +9% Y/Y driven mainly by higher average pension savings per client.



Mutual funds and other asset management **Mutual funds and other AM up +14% Y/Y**

Mutual funds and other AM

Outstanding volumes, CZK bn



local mutual funds KBC mutual funds 3rd party mutual funds other asset management

Mutual funds and other AM increased +14% Y/Y to CZK 201.7bn mainly driven by increase in local mutual funds. The increase was positively influenced by net sales and positive performance effect.

Mutual funds

New sales (gross), CZK bn



2Q 2021 new sales of mutual funds increased **+36% Y/Y** mainly thanks to new solutions *ČSOB NaMíru*, *ČSOB NaMíru responsibly* and also thanks to *ČSOB Drobné*.



Notes:

Mutual funds include funds managed by ČSOB AM as well as those distributed by the ČSOB group but managed by the KBC AM. Only direct positions are included (the funds bought directly by clients). Other asset management: Discretionary mandates and Qualified Investors Funds. AUM of Pension Funds managed by ČSOB AM are excluded and are shown separately in Pension funds section. As of 1Q 2021 assets under management are reported in new structure, previous periods were restated.

ČSOB group's distribution platform **Growing active client base**

	30.6.2020	31.12.2020	30.6.2021
Clients of ČSOB's group (mil.)	4.238	4.231	4.223
ČSOB branches (bank only)	221	213	215 ¹
ČSOB Retail/SME branches	199	191	193
ČSOB Private Banking branches	11	11	11
ČSOB Corporate branches	11	11	11
ČSOB Pojišťovna branches	97	97	98
Hypoteční banka centers ¹	29	29	0
ČSOBS advisory centers	268	262	248
Leasing branches	7	7	6
PSB outlets of the Czech Post network - of which specialized banking counters Czech Post franchise outlets	ca. 2,600 230 ca. 600	ca. 2,500 230 ca. 700	ca. 2,500 233 ca. 700
ATMs ² - of which contactless - of which deposit	1,070 538 251	1,025 601 267	1,011 679 274

Public

Figure as of June 2021 reflects the **integration of Hypoteční banka centers**, as well as ongoing optimization of the branch network and strengthening of the self-service platforms.

The number of clients decreased -15ths Y/Y, but the number of active clients increased +93ths Y/Y.

At the end of June 2021, clients could use **1,011 ATMs** (-59 Y/Y, decrease mainly in 3^{rd} party network), of which 679 were contactless (+141 Y/Y), 274 enabled cash deposits (+23 Y/Y) and **991** were customized for visually impaired clients.

Extended portfolio of bank-insurance services at Czech Post is provided at **233** specialized banking counters (+3 Y/Y).

Note:

The multi-channel distribution platform of the ČSOB group includes also a wide **agent network** of over 5,000 agents, incl. ČSOBS tied agents, intermediaries and individual brokers for Hypoteční banka, ČSOB Leasing's dealers and ČSOB Pojišťovna's tied agents, multi-agents and individual brokers.



¹ As of 1 April 2021 Hypoteční banka centers were integrated into Retail branch network. ² Including ATMs of cooperating banks.

ČSOB group's distribution platform Number of mobile banking active users and transactions rapidly increasing



In 1H 2021, number of transactions entered via **mobile banking** increased +60% Y/Y and number of transactions via **internet banking** decreased -1% Y/Y.

As of 30 June 2021, the number of **mobile banking** active users increased +42 Y/Y, the number of **internet banking** active users increased +7% Y/Y.



¹ Only transactions of retail and private banking clients are included. Transactions from standing payment orders are excluded.
 ² Internet banking active users are clients who at least once during the last 3 months used internet banking.
 ³ Mobile banking active users are clients who at least once during the last 3 months used mobile banking.

ČSOB group's distribution platform

Consumer finance

(pcs)

Online initiated sales of saving accounts and consumer finance growing, sales of travel insurance impacted by COVID-19



Travel insurance (pcs)



Current and saving accounts



In 2Q 2021 more than 10 thousand **consumer loans** were initiated online, up **+58% Y/Y**. Subdued demand in online sales of **travel insurance** can be attributed to the continuous COVID-19 crisis and travel limitations.

Number of online initiated current and saving accounts increased +69% Y/Y.



Selected awards announced in 1H 2021

ČSOB awarded as the Best Bank in the Czech Republic by Global Finance

Global Finance: Best Bank	The US-based magazine Global Finance selected ČSOB as the Best Bank of 2021 in the Czech Republic.	Zlatá koruna Award	In the 19 th Zlatá koruna awards, ČSOB ranked 1 st in the Payment cards category with the product Premium Karta , 2 nd in the New product of the year category with ČSOB Drobné and 3 rd in Mortgages . In addition, ČSOB Penzijní společnost won 2 nd place with Dynamický účastnícky fond and ČSOB Leasing ranked 2 nd with Zelená autopůjčka .
Euromoney: Best Private Banking	ČSOB Private Banking defended the title of the Best Private Banking in the Czech Republic by Euromoney magazine.	Finparáda Awards	In Finparáda awards, ČSOB won 3 rd place with Půjčka na cokoliv in Consumer finance category and ČSOB Penzijní společnost ranked 3rd in Supplementary pension savings category.
Mastercard Award	ČSOB won in the category Acquirer of the year 2020 and ranked 2 nd in the category Marketing and product innovation.	Green Roof of the Year	ČSOB won 1 st place in the Green Roof of the Year competition in the Public Intensive Green Roof category.
Bank without Barriers Award	ČSOB received a special Bank without Barriers award , which is determined by the NGO Barriers Account together with handicapped citizens across all regions.	Lemur Award	ČSOB gained 2nd place in the Annual report category with ČSOB Group Social Responsibility report.





ČSOB Pojišťovna: Key Figures



Insurance Growth in non-life gross written premium





Life insurance – regular paid gross written premium



Life insurance – single paid gross written premium CZK bn







Non-life insurance

1H/2Q 2021 non-life gross written premium increased **+7% Y/Y** thanks to industrial risk, house & households and motor insurance products increase.

Life insurance

1H/2Q 2021 **regular paid** gross written premium increased **+1% Y/Y**.

1H 2021 **single paid** gross written premium decreased by **-17% Y/Y** but 2Q 2021 **single paid** gross written premium increased **+32% Y/Y**.

ČSOB Pojišťovna successfully managed to provide priority service to its customers in Southern Moravia hit by the tornado and windstorms. Call center and claims teams switched to special calamity mode, quick examinations of losses and advance payments were processed.



Insurance Higher net profit thanks to higher operating income





	_		-10%					
>	443	329	332	460	400			
	2Q 20	3Q 20	4Q 20	1Q 21	2Q 21			

Operating income



33





Operating expenses CZK m





1H 2021 **net profit** increased to **CZK 860m** (+11% Y/Y) and 2Q 2021 **net profit** declined to **CZK 400m** (-10% Y/Y).

1H 2021 **operating income** increased to **CZK 1,949m** (+8% Y/Y) but 2Q 2021 operating income decreased to CZK 934m (-5% Y/Y) influenced by windstorm and tornado claims in June 2021.

1H/2Q 2021 **operating expenses** increased to **CZK 861m** (+5% Y/Y) and CZK 440m (+2% Y/Y) respectively driven by higher FTEs, ICT expenses and depreciation.

Non-life combined ratio reached **85.0%**, remained stable despite claims occurred in June thanks to reinsurance and lower motor claims due to COVID-19 lockdown in the beginning of 2021.

Non-life combined ratio (%)







Business Unit Czech Republic



Business Unit Czech Republic 1H 2021 net profit



Net profit of the Business Unit Czech Republic CZK bn



The 1H 2021 net profit of the Business Unit Czech Republic reached **CZK 7.5bn** (+73% Y/Y).

The Business Unit Czech Republic contains all KBC's operations in the Czech Republic, namely the ČSOB group, and full ownership of ČSOB Pojišťovna.

Net profit (CZK bn)	2Q 2020	3Q 2020	4Q 2020	1Q 2021	2Q 2021	2Q/2Q	1H 2020	1H 2021	1H/1H
BU Czech Republic	2.095	3.066	2.500	3.214	4.318	+106%	4.355	7.532	+73%
o/w ČSOB Pojišťovna	0.443	0.329	0.332	0.460	0.400	-10%	0.775	0.860	+11%





Appendix


Ratios and other indicators

Ratio / Indicator	31.12.2018	31.12.2019	31.12.2020	30.6.2020	30.6.2021
Net interest margin (Ytd., annualized, %)	3.07	3.02	2.31	2.64	1.98
Cost / income ratio (%)	47.9	44.9	54.6	52.2	62.7
Cost / income ratio excl. bank. taxes (%)	45.8	42.7	51.5	46.4	54.7
RoE (Ytd., %)	17.5	20.7	8.2	6.9	12.2
RoA (Ytd., %)	1.07	1.20	0.49	0.40	0.73
RoAC, BU Czech Republic (Ytd., %) ¹	39.1	46.7	21.7	19.2	33.2
Credit cost ratio (Ytd., annualized, %) ²	0.03	0.04	0.67	0.62	-0.29
NPL ratio (%) ²	2.73 (2.43)	2.24 n/a	2.26 n/a	2.20 n/a	2.06 n/a
NPL coverage ratio (%) ²	45.7 (46.9)	47.3 n/a	48.7 n/a	47.2 n/a	48.6 n/a
(Common Equity) Tier 1 ratio (%)	18.0	19.2	23.7	21.1	23.7
Total capital ratio (%)	18.0	19.2	24.2	21.5	24.2
Leverage ratio (Basel III, %)	4.26	4.04	5.02	4.61	4.56
Net stable funding ratio (Basel III, %) ³	161.4	161.5	170.6	168.9	171.1
Liquidity coverage ratio (Basel III, %)	136.5	130.9	137.5	136.0	144.6
Loan to deposit ratio (%)	76.3	79.4	71.6	73.8	70.7



¹ Fully-loaded

² The loan quality ratios have been restated to reflect inclusion of 100% of ČSOBS loans in Credit risk: loan portfolio. The originally reported ratios are in brackets.

³ As of 1Q 2021 change in methodology, previous periods were not restated

Profit and loss statement

(CZK m)	2Q 2020	1Q 2021	2Q 2021	Y/Y	Q/Q	1H 2020	1H 2021	Y/Y
Net interest income	6,264	5,467	5,516	-12%	+1%	15,083	10,983	-27%
Interest income	8,316	7,862	8,092	-3%	+3%	21,053	15,954	-24%
Interest expense	-2,052	-2,395	-2,576	+26%	+8%	-5,970	-4,971	-17%
Net fee and commission income	1,926	1,871	1,959	+2%	+5%	3,868	3,830	-1%
Net gains from financial instruments at FVPL ¹	2,003	743	77	-96%	-90%	-1,048	820	-/+
Other operating income ²	358	375	434	+21%	+16%	762	809	+6%
Operating income	10,551	8,456	7,986	-24%	-6%	18,665	16,442	-12%
Staff expenses	-2,112	-2,215	-2,349	+11%	+6%	-4,449	-4,564	+3%
General administrative expenses	-1,596	-2,862	-1,753	+10%	-39%	-4,151	-4,615	+11%
General administrative expenses (excl. banking taxes)	-1,564	-1,554	-1,750	+12%	+13%	-3,078	-3,304	+7%
Banking taxes	-32	-1,308	-3	-91%	>-100%	-1,073	-1,311	+22%
Depreciation and amortisation	-569	-553	-579	+2%	+5%	-1,142	-1,132	-1%
Operating expenses	-4,277	-5,630	-4,681	+9%	-17%	-9,742	-10,311	+6%
Impairment losses	-4,766	329	1,297	-/+	>+100%	-4,841	1,626	-/+
Impairment on financial assets at amortised cost	-4,640	331	1,378	-/+	>+100%	-4,691	1,709	-/+
Impairment on financial assets at fair value through OCI	-1	0	0	-100%	n/a	-1	0	-100%
Impairment on other assets	-125	-2	-81	-35%	>+100%	-149	-83	-44%
Share of profit of associates	-9	-12	-12	+33%	0%	-17	-24	+41%
Profit before tax	1,499	3,143	4,590	>+100%	+ 46 %	4,065	7,733	+90%
Income tax expense	-170	-404	-684	>+100%	+69%	-588	-1,088	+85%
Profit for the period	1,329	2,739	3,906	>+100%	+43%	3,477	6,645	+91%
Attributable to:	0	0	0					n/a
Owners of the parent	1,329	2,739	3,906	>+100%	+43%	3,477	6,645	+91%
Non-controlling interests	0	0	0	n/a	n/a	0	0	n/a

 ¹ FVPL = fair value through profit and loss.
² Other operating income = Net realised gains from financial intruments at fair value through other comprehensive income (OCI), dividend income, income and expense from operating lease, other net income.



Balance sheet - assets

(CZK m)	30/6 2020	31/12 2020	30/6 2021	Ytd.
Cash and balances with central banks and other demand deposits	31,939	29,595	28,524	-4%
Financial assets held for trading	62,059	36,131	63,440	+76%
Financial assets held for trading pledged as collateral	0	0	0	n/a
Financial assets designated at fair value through P/L	0	0	0	n/a
Non-trading financial assets mandatorily at fair value through profit or loss	1,153	1,792	519	-71%
Financial assets at fair value through other comprehensive income (OCI)	29,100	16,016	14,595	-9%
Financial assets at fair value through OCI pledged as collateral	8,396	6,328	6,167	-3%
Financial assets at amortised cost - net	1,528,410	1,579,942	1,685,717	+7%
Financial assets at amortised cost to credit institutions - gross	605,644	645,750	722,288	+12%
Financial assets at amortised cost to other than credit institutions - gross	938,196	949,972	977,331	+3%
Financial assets at amortised cost - provisions	-15,430	-15,780	-13,899	-12%
Financial assets at amortised cost pledged as collateral	34,890	40,588	53,881	+33%
Fair value adjustments of the hedged items in portfolio hedge	11,818	5,413	-1,849	+/-
Derivatives used for hedging	12,839	9,969	10,745	+8%
Current tax assets	562	239	1,225	>+100%
Deferred tax assets	1,170	1,612	1,348	-16%
Investments in associates and joint ventures	109	139	128	-8%
Property and equipment	13,530	14,690	14,352	-2%
Goodwill and other intangible assets	10,847	10,767	10,984	+2%
Non-current assets held-for-sale	464	15	13	-13%
Other assets	2,713	2,862	3,291	+15%
Total assets	1,749,999	1,756,440	1,893,080	+8%



Balance sheet – liabilities and equity

(CZK m)	30/6 2020	31/12 2020	30/6 2021	Ytd.
Financial liabilities held for trading	69,869	39,692	68,251	+72%
Financial liabilities at fair value through P/L	32,472	25,575	23,785	-7%
Financial liabilities at amortised cost	1,509,907	1,557,853	1,671,305	+7%
of which Deposits received from central banks	0	0	33,181	n/a
of which Deposits received from credit institutions	107,841	57,422	108,903	+90%
of which Deposits received from other than credit institut.	1,064,181	1,072,770	1,161,369	+8%
of which Debt securities in issue	335,199	425,293	365,473	-14%
of which Subordinated liabilities	0	0	0	n/a
of which Lease liabilities	2,686	2,368	2,379	+0%
Fair value adjustments of the hedged items in portfolio hedge	8,688	2,759	-4,159	+/-
Derivatives used for hedging	18,996	14,885	12,029	-19%
Current tax liabilities	32	53	42	-21%
Deferred tax liabilities	1,008	962	835	-13%
Provisions	575	837	532	-36%
Other liabilities	6,152	6,832	7,391	+8%
Total liabilities	1,647,699	1,649,448	1,780,011	+8%
Share capital	5,855	5,855	5,855	0%
Share premium	20,929	20,929	20,929	0%
Statutory reserve	18,687	18,687	18,687	0%
Retained earnings	55,877	61,126	67,758	+11%
Financial assets at fair value through OCI - revaluation reserve	482	369	231	-37%
Cash flow hedge reserve	470	26	-391	+/-
Parent shareholders' equity	102,300	106,992	113,069	+6%
Minority interest	0	0	0	n/a
Total equity	120,300	106,992	113 069	+6%
Total liabilities and equity	1,749,999	1,756,440	1,893,080	+8%

Public



The ČSOB group in the Czech Republic



Percentages show ČSOB's ownership interests on company's equity as at 30 June 2021.

¹ 99.76% of shares owned by KBC Insurance; by the equity method consolidation.

41

² A complete list of companies consolidated by ČSOB is stated in ČSOB Annual Report.

³ With effect from 12 March 2021 Českomoravská Stavební spořítelna, a.s. (ČMSS) changed its name to ČSOB Stavební spořítelna, a.s. (ČSOBS).



Employees

Number of FTEs – average



Number of FTEs – end of the period





The number of Group FTEs at the end of the period decreased -244 Y/Y.



Explanatory notes to financial statements

1. Explanatory note on recognition of market value adjustments

Market value adjustments are recognized on all positions that are measured at fair value. They relate to close-out costs, adjustments for less-liquid positions or markets, mark-to-model-related valuation adjustments, counterparty risk and funding costs.

Credit value adjustments (CVAs) are used when measuring derivatives to ensure that their market value is adjusted to reflect the credit risk of the counterparty. A debt value adjustment (DVA) is made for contracts where the counterparty is exposed to CSOB. A funding value adjustment (FVA) is a correction made to the fair value of uncollateralized derivatives in order to ensure that the (future) funding costs or income attached to entering into and hedging such instruments are factored in when measuring their value.

2. Management overlay in accordance with IFRS 9

The loan loss provisions in FY 2020 include additional impairment as a management overlay to address the economic impacts from the COVID-19 pandemic via an expert based calculation in accordance with IFRS 9. The management overlay was fully assigned to stage 2. Management overlay was excluded from annualization of CCR in 1H and 9M 2020 in order to avoid an overestimation of CCR.



Market shares definitions and sources

Item	Definition	Source
Building savings deposits	Deposits of buildings savings clients, ČSOBS 100%.	ČNB, Data Series System (ARAD); ČSOBS
Building savings loans	Outstanding volumes of building savings loans, ČSOBS 100%.	ČNB, Data Series System (ARAD); ČSOBS
Consumer loans	Outstanding volume of cash loans, credit cards, overdrafts, consumer loans on real estate and American mortgages.	ČNB, Data Series System (ARAD); ČSOB
Factoring	Volume of new business.	Association of Leasing and Factoring Companies ČR (ČLFA)
Insurance	New business in the year according to gross written premium. Market position reflects combined position of the insurers belonging to the same business group.	Czech Association of Insurance Companies (ČAP)
Leasing	Outstanding volume (leasing of movables, commercial loans and consumer loans); related to the relevant market comprising both banks and non-banking institutions.	Association of Leasing and Factoring Companies ČR (ČLFA)
Mortgages	Outstanding volumes; mortgages for private individuals excl. American mortgages and mortgages for non-housing real estate purposes, consumer loans for house purchase, according to ČNB definition.	ČNB, Data Series System (ARAD); ČSOB; HB
Mutual funds	AUM in both Czech and foreign funds at the given date, including institutional funds and third parties funds; according to AKAT methodology.	Association for Capital Market (AKAT)
Pension funds	Total number of clients at the given date.	The Association of Pension Funds of the Czech Republic (APS)
SME/corporate loans	Remaining loans that are not reported in any of the retail loans categories (loans to other than households).	ČNB, Data Series System (ARAD); ČSOB
Total deposits	Total bank deposits including building savings deposits (ČSOBS), excluding repo and including unmarketable bills of exchange.	ČNB, Data Series System (ARAD); ČSOB
Total loans	Outstanding volumes of consumer loans and other retail loans + mortgages for private individuals + building savings loans (ČSOBS) + SME/corporate loans (gross).	ČNB, Data Series System (ARAD); ČSOB; ČSOBS



Glossary - ratios

45

(Common Equity) Tier 1 ratio	Tier 1 capital (CET1) / Total RWA (according to CRR)
C/I (cost/income ratio)	Operating expenses / operating income, Ytd.
CCR (credit-cost ratio)	Total credit costs / average Credit risk: loan portfolio in the year (simple average of previous year end and reported period end balances); Ytd., annualized (management overlay was excluded from annualization of CCR in 1H and 9M 2020 in order to avoid an overestimation of CCR).
Leverage ratio	Tier 1 capital / On-balance + Off-balance sheet items + Counterparty exposure for Derivatives and SFT + Add-ons (according to CRR)
Liquidity coverage ratio	High quality liquid assets (unencumbered and convertible into cash) to liquidity needs (outflow – inflow) for a 30 calendar days time horizon under specified significant stress scenario (according to CRR)
Loan to deposit ratio	IAS 39: Loans and receivables to other than credit institutions (net) / Deposits received from other then credit institutions at amortised cost minus repo operations with non-banking financial institutions IFRS 9: Financial assets at amortised cost to other than credit institutions minus bonds (net) / Deposits received from other then credit institutions at amortised cost minus repo operations with non-banking operations with non-banking sets at amortised cost to other than credit institutions minus bonds (net) / Deposits received from other then credit institutions at amortised cost minus repo operations with non-banking financial institutions at amortised cost minus repo
Net stable funding ratio (NSFR)	Available amount of stable funding / required amount of stable funding (according to CRR)
NIM (net interest margin)	Net interest income excl. volatile short-term assets used for liquidity management / average interest earnings assets excl. volatile short-term assets used for liquidity management ; Qtd./Ytd., annualized
Non-life combined ratio	(Technical insurance charges, incl. the internal cost of settling claims / earned insurance premiums) + (operating expenses / written insurance premiums) (after reinsurance in each case, according to KBC group methodology)
NPL (non-performing loans) ratio	Outstanding amount of non-performing loans (incl. off-balance sheet items) / Credit risk: loan portfolio
NPL coverage ratio	Specific allowances for loans and leases (incl. off-balance sheet items) / non-performing loans (incl. off-balance sheet items)
ROA (return on assets)	Net profit for the year / average of total assets; Ytd., annualized
ROAC, BU Czech Republic (return on allocated capital)	Result after tax (including minority interests) of the ČSOB group, adjusted to take account of allocated capital instead of actual capital / average allocated capital of the ČSOB group (KBC group methodology)
ROE (return on equity)	Net profit for the year / average of total shareholders' equity; Ytd., annualized
Total capital ratio	Total regulatory capital / Total RWA (according to CRR)



Glossary – other definitions

Including pension funds, mutual funds (assets under management in structured/capital protected funds and other mutual funds), other asset management and assets under management products and assets under management of Slovak local funds managed in the Czech Republic.
Including contribution to the Resolution Fund, Deposit insurance premium and Securities Traders Guarantee Fund.
All ČSOBS financial liabilities at amortized cost minus deposits received from other than credit institutions.
All customer lending granted by ČSOBS in book values. Gross.
Loan portfolio granted by ČSOB's retail network (ČSOB and PSB brand) in book values. Gross.
Loan portfolio granted by ČSOB's corporate banking network in book values, including credit-replacing bonds. Gross.
Including all payment credit, guarantee credit, standby credit and credit derivatives, granted by ČSOB to private persons, companies, governments and banks. Bonds held in the investment portfolio are included if they are corporate- or bank-issued, hence government bonds and trading book exposure are not included.
Item Deposits received from other than credit institutions from the consolidated balance sheet (incl. ČSOBS/building savings deposits).
Loans and receivables to other than credit institutions (incl. ČSOBS/building savings loans) plus loans and receivables to credit institutions minus exposure to banks from inter- bank transactions plus credit replacing bonds (in FVOCI portfolio).
All loans booked in Hypoteční banka, including home equity loans and mortgage loans to legal entities, excluding intra-group loans. Gross.
Including bonds, mortgage covered bonds and investment certificates issued by ČSOB or Hypoteční banka held by clients of Retail and Private banking which are reported either as Financial liabilities at fair value through P/L or as Financial liabilities at amortised cost - Debt securities in issue.
Loan portfolio granted by ČSOB's SME network in book values. Gross.
The total amount of CO ₂ production (in tons) covering all legal entities in ČSOB Group. Direct emissions arising from activities that fall under our control. Indirect emissions are associated with the consumption of purchased energy which do not arise directly from our business but are the result of the company's activities.
The total amount of paper purchased (in tons), consumption covers all legal entities in ČSOB Group. All types of paper considered: A4 for copy, envelopes, paper with logo, forms, writing pads, continuous paper, paper on a roll, paper used for prints by external firms.
The total amount of electricity consumed (in GJ) within our own facilities produced inhouse or by external supplier.
The total amount of waste production (in tons) covering all legal entities in ČSOB Group.
Loan portfolio of specific products for eco-friendly financing (green mortgage, green car loan, corporate green lending for renewables).
Loan portfolio in Healthcare and Education sectors, sorted by NACE codes of the borrower.
Socially responsible investment funds (SRI F) are collective investment instruments that choose the assets that make up the portfolio based on environmental, social and governance (ESG) criteria.

Public

Contacts

ČSOB Investor Relations Team

Irena Židová Přemysl Němeček Tereza Siuda Jana Lehotská

Tel: +420 224 114 106 Tel: +420 224 114 110 investor.relations@csob.cz www.csob.cz/ir

Československá obchodní banka, a. s. Radlická 333/150, Praha 5 Czech Republic

ČSOB group Czech Republic Member of the KBC Group



