

1Q 2024 Results

ČSOB group

Business Unit Czech Republic

EU IFRS unaudited consolidated
16 May 2024



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ČSOB group: Key Figures

1Q 2024 at a glance

ČSOB Smart sees strong adoption with 1.4 million active clients

ČSOB mobile banking app Smart has nearly 1.4 million active clients and received a strategic upgrade. This refresh enhances user experience with a customizable home screen and streamlines access to key features. Smart goes beyond traditional banking by offering convenient features like parking and public transport ticket payments.

ČSOB's virtual assistant, Kate, is transforming the customer experience

ČSOB's virtual assistant Kate processed 970ths service/sales requests in 1Q'24, a 3x Y/Y increase. Over 500ths unique clients interacted with Kate in 1Q.

Patria celebrates 30 years and successfully enters Hungarian market

Celebrating 30 years as the Czech Republic's leading broker with 70,000+ active clients and CZK 100bn under management. Patria expands regionally by establishing a legal entity and obtaining regulatory approval in Hungary, successfully migrating existing KBC clients.

ČSOB supports sustainable housing with loans for government environmental grants

ČSOB offers building society loans with preferential interest rates for homeowners seeking government environmental grants. Launched in March 2024, the program helps finance energy-saving renovations. Expert advice ensures clients maximize both loan benefits and grant opportunities.

ČSOB DoKapsy app unlocks 24/7 shopping: 125ths uses in first year

ČSOB's DoKapsy app enables 24/7 shopping at self-service stores. Launched a year ago, DoKapsy verifies users via BankID and generates QR codes for entry. With over 125,000 uses in the first year, 43 stores now operate in partnership with 5 businesses.

ČSOB introduces electronic signature for mortgages at all branches

ČSOB is now offering the convenience of high-level electronic signatures for signing mortgage and pledge contracts at all branches. This innovative solution eliminates the need for physical paperwork and streamlines the closing process. ČSOB Hypoteční banka, in collaboration with the cadastral office, has become the first bank on the market to introduce this innovation.

ČSOB Leasing is accelerating the adoption of electric vehicles

ČSOB Leasing extended its product range with a business loan for zero-emission vehicles and charging stations with a guarantee and support from the National Development Bank (NRB).



Measures of sustainable performance

ČSOB group key indicators		2021	2022	2023	1Q 2023	1Q 2024
Profitability	Net profit (CZK bn)	16.2	14.6	15.4	3.6	4.1
	Return on equity	14.3%	13.6%	14.4%	14.2%	14.2%
Liquidity	Loan to deposit ratio	71.1%	70.6%	70.3%	68.6%	71.7%
	Net stable funding ratio	171.3%	171.8%	170.4%	177.1%	179.5%
Capital	CET1 ratio	22.4%	19.8%	19.7%	20.2%	19.3%
Impairments	Credit cost ratio	-0.42%	0.12%	-0.18%	-0.07%	0.04%
Cost efficiency	Cost / income ratio	55.5%	54.3%	54.7%	63.6%	56.1%
	Cost / income ratio (excl. banking taxes)	51.8%	50.6%	51.2%	49.5%	48.0%

1Q 2024 net result +14% Y/Y. Robust capital and liquidity. Solid growth of business volumes. Excellent loan quality.

Net profit

1Q 2024 ČSOB's **net profit** increased to **CZK 4.1bn** (+14% Y/Y).

Operating income

Operating income increased to **CZK 11.1bn** in 1Q 2024 (+10% Y/Y). The increase was driven by higher net interest income, higher net fee and commission income and higher trading and other operating income.

Operating expenses

Operating expenses excl. banking taxes grew to **CZK 5.3bn** in 1Q 2024 (+6% Y/Y). Staff expenses increased +6% Y/Y and General administrative expenses excluding banking taxes grew +10% Y/Y. Banking taxes decreased by -37% Y/Y. Average number of **FTEs** decreased **-63** Y/Y.

Sustainability

Gross sales of **Responsible investment funds** reached CZK 7.1bn in 1Q 2024 (+130% Y/Y) and share on total gross sales increased to 42%. Financing of **low energy housing** increased to CZK 29.6bn and financing of **clean energy cars** reached CZK 1.2bn.

Business indicators

Loan portfolio reached **CZK 931bn** (+6% Y/Y). **Total client deposits** rose to **1,276bn** (+2% Y/Y) and **total deposits** grew to **CZK 1,414bn** (+5% Y/Y). **Assets under management** grew to **CZK 384bn** (+18% Y/Y). Number of **active clients** increased **+65ths** Y/Y. Number of **mobile banking active clients** increased +17% Y/Y to **1.4m**.

Impairments

Total impairments increased Y/Y to **CZK 91m** (net creation, compared to net release in 1Q 2023). **Credit cost ratio** in 1Q 2024 reached **4bps** (-10bps Y/Y). **NPL ratio** declined to 1.40% (-0.21pp Y/Y).

Liquidity & Capital

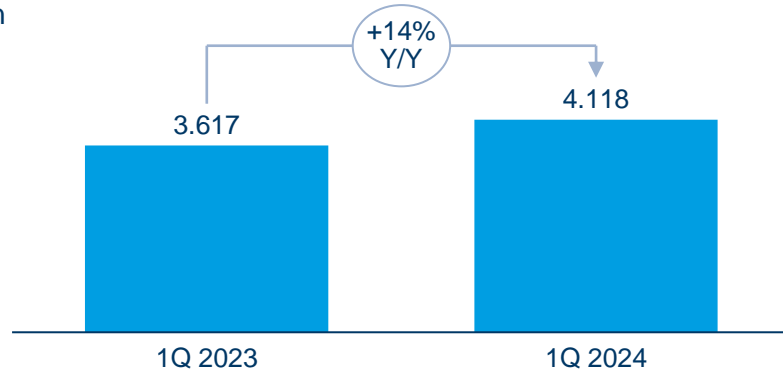
ČSOB maintains strong capital position and excellent liquidity ratios. **CET1 ratio** reached **19.3%**. **Loan to deposit ratio** reached **71.7%**. The **short-term liquidity ratio LCR** increased to **196.1%** and the **long-term liquidity ratio NSFR** was **179.5%**.

Awards

The US-based magazine **Global Finance** selected ČSOB as the **Best Bank** of 2024 in the Czech Republic. ČSOB gained the title of the **Best Private Banking** in the Czech Republic of 2024 from **Euromoney** magazine. ČSOB won in four categories in **Mastercard Awards** 2024.

Strong 1Q 2024 result thanks to growing operating income, lower costs and limited loan loss provisions

Net profit
CZK bn

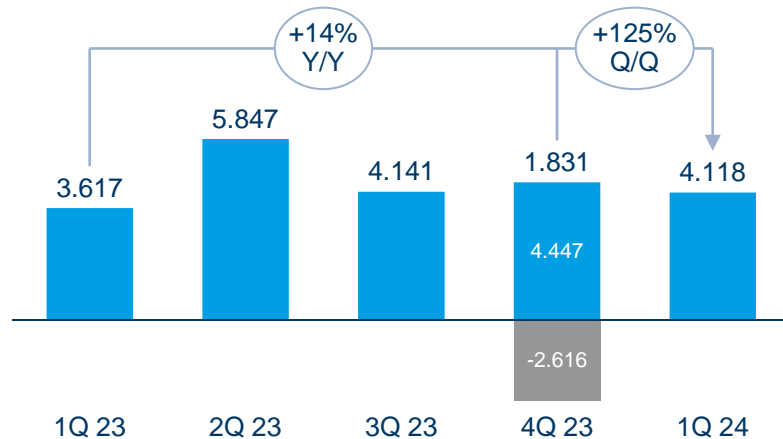


ROE Ytd.:	14.2%	14.2%
	1Q 2023	1Q 2024

1Q 2024 net profit increased to **CZK 4.1bn** (+14% Y/Y) driven by higher operating income (thanks to higher NII, NFCI and other income), supported by lower operating expenses (driven by lower banking taxes not fully offset by higher staff and general expenses) and partly offset by higher loan loss provisions.

1Q 2024 net profit amounted to **CZK 4.1bn** (+125% Q/Q). The main driver for steep Q/Q increase was creation of one-off goodwill impairment related to changes in state subsidy for building savings in 4Q 2023. Excluding for the impact of this one-off item, the **underlying net profit would decrease -7% Q/Q**.

The **return on equity (ROE)** reached 14.2% (stable Y/Y).

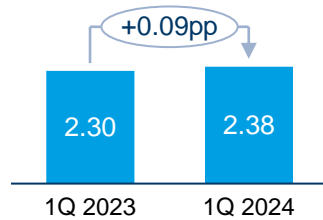


- ČSOB Group's net profit (underlying)
- One-off: Goodwill impairment related to changes in state subsidy for building savings (CZK 2.6bn, no impact on income tax expense)

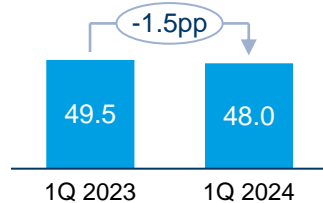
Excellent loan quality and resilient capital and liquidity. Higher net interest margin.

Profitability

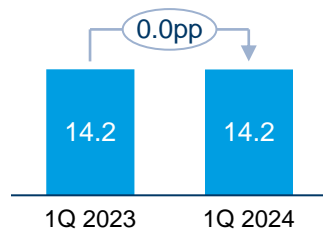
Net interest margin (%)



Cost / income ratio excl. banking taxes (%)

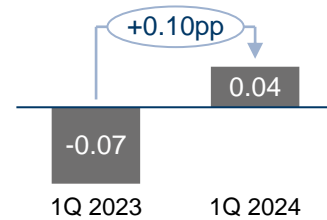


ROE (%)

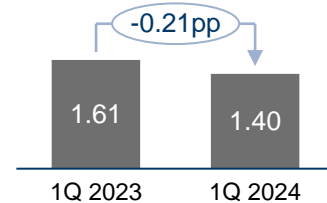


Loan portfolio quality

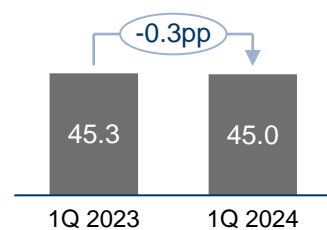
CCR, Ytd. annualized (%)



NPL ratio (%)

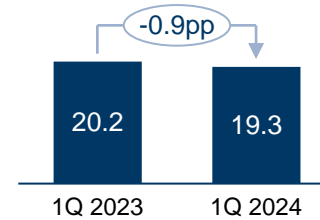


NPL coverage ratio (%)

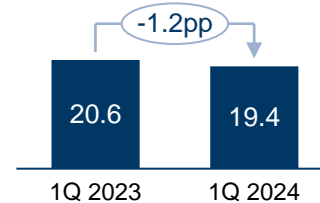


Capital

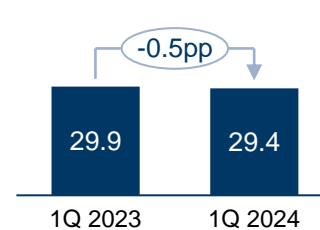
CET 1 ratio (%)



Total capital ratio (%)

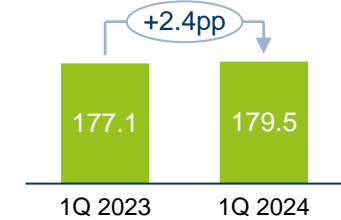


MREL ratio (% of RWA)

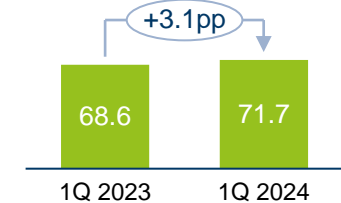


Liquidity

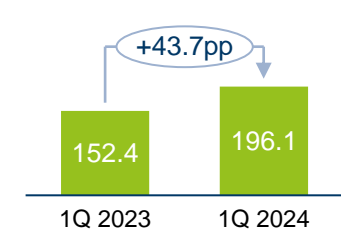
Net stable funding ratio (%)



Loan to deposit ratio (%)



Liquidity coverage ratio (%)



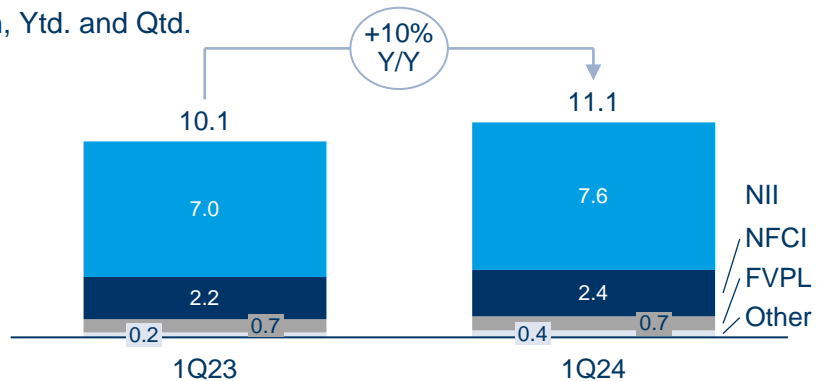
ČSOB group: Financial Overview

Operating income

Higher income driven by NII and NFCI. NIM improving Y/Y and Q/Q.

Operating income

CZK bn, Ytd. and Qtd.



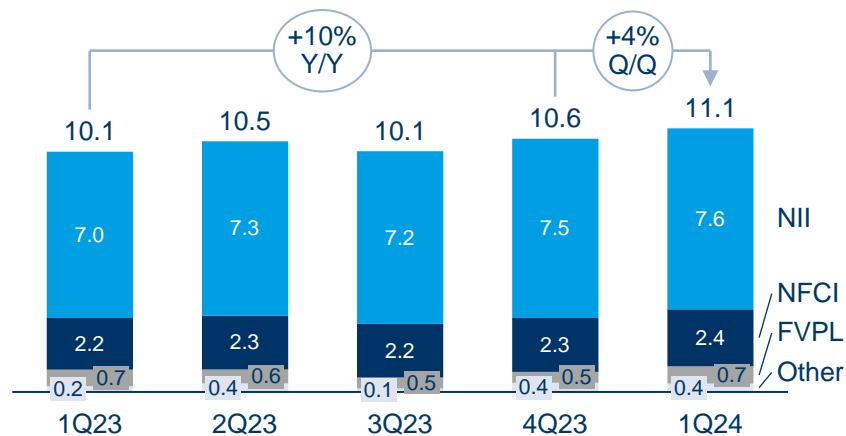
Y/Y:

- +9%
- +10%
- +6%
- +42%

1Q 2024 **net interest income** increased +9% Y/Y as a result of higher NII from deposits in retail and SME segments and supported by higher NII from loans in corporate segment.

Net fee and commission income in 1Q 2024 increased +10% Y/Y primarily driven by higher asset management fees, fees from domestic payments and pension funds offset in part by lower fees from payment cards and higher distribution fees expense.

NIM Ytd.:	2.30%	2.38%
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1Q 2024 **trading and fair value income** increased +6% Y/Y mainly driven by positive valuation adjustments, in part offset by lower performance of financial markets.

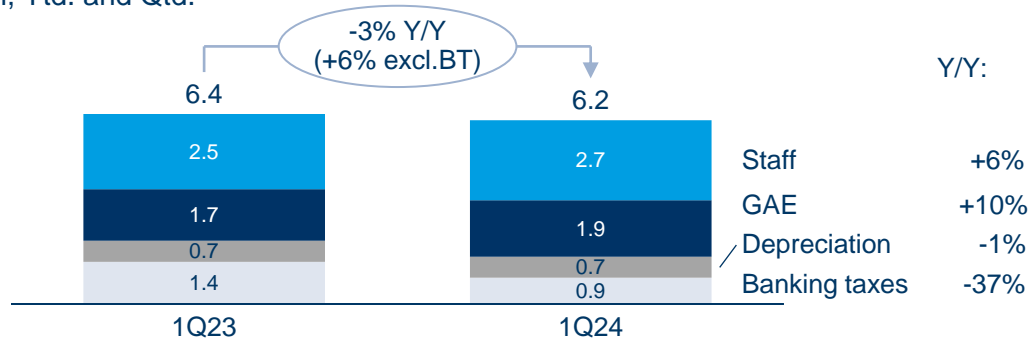
Net interest margin in 1Q reached 2.38% (+9bps Y/Y) thanks to better deposit margins. Q/Q increase +9bps thanks to better bank ALM NII.

NIM Qtd.:	2.30%	2.35%	2.26%	2.29%	2.38%
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Lower bank taxes offset higher staff and general expenses

Operating expenses

CZK bn, Ytd. and Qtd.



1Q 2024 **total operating expenses** decreased -3% Y/Y. **Excluding bank taxes, operating expenses** increased +6% Y/Y.

1Q 2024 **staff expenses** increased +6% Y/Y impacted by wage inflation and exceptional bonus in 1Q 2024.

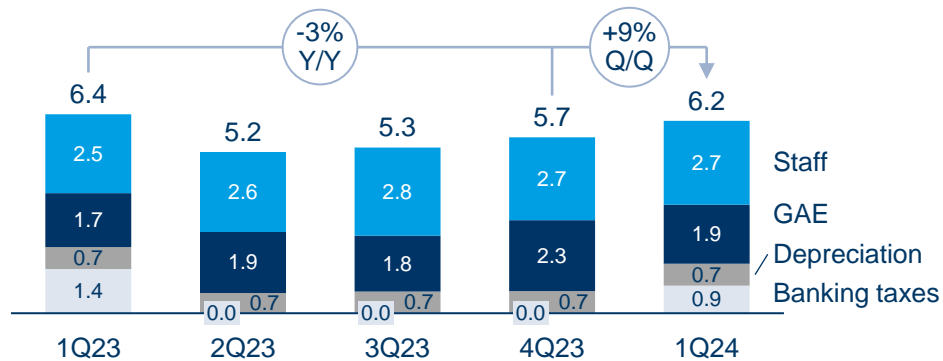
1Q 2024 **general administrative expenses** grew +10% Y/Y driven marketing and professional fees.

Depreciation and amortization decreased -1% Y/Y.

1Q 2024 **banking taxes** decreased -37% Y/Y due to a lower contribution to the resolution fund.

Cost/income ratio decreased to 56.1% and **cost/income ratio excluding banking taxes** reached 48.0%. The Y/Y decrease is supported by growing operating income.

C/I excl. BT Ytd.:	49.5%	48.0%
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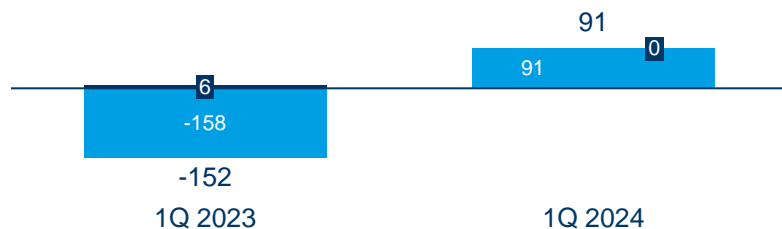


C/I excl. BT Qtd.:	49.5%	49.4%	52.8%	53.3%	48.0%
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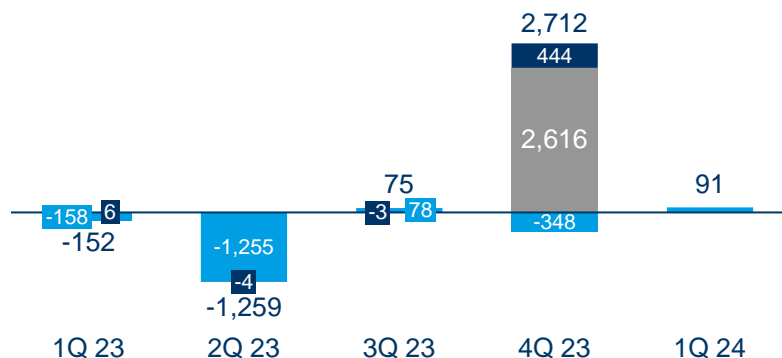
Continuous high quality of loan portfolio and limited loan loss provisions in 1Q'24

Total impairments

CZK m



CCR Ytd.: -0.07% (1Q 2023) vs 0.04% (1Q 2024)



- loan loss provisions (impairments on financial assets at amortised cost)
- other impairments (see note)
- one-off goodwill impairment related to changes in state subsidy for building savings

In 1Q 2024, **loan loss provisions** amounted to a net creation of **CZK 91m** driven by creations mainly in Corporate, SME and Leasing, offset in part by impairment releases in Retail.

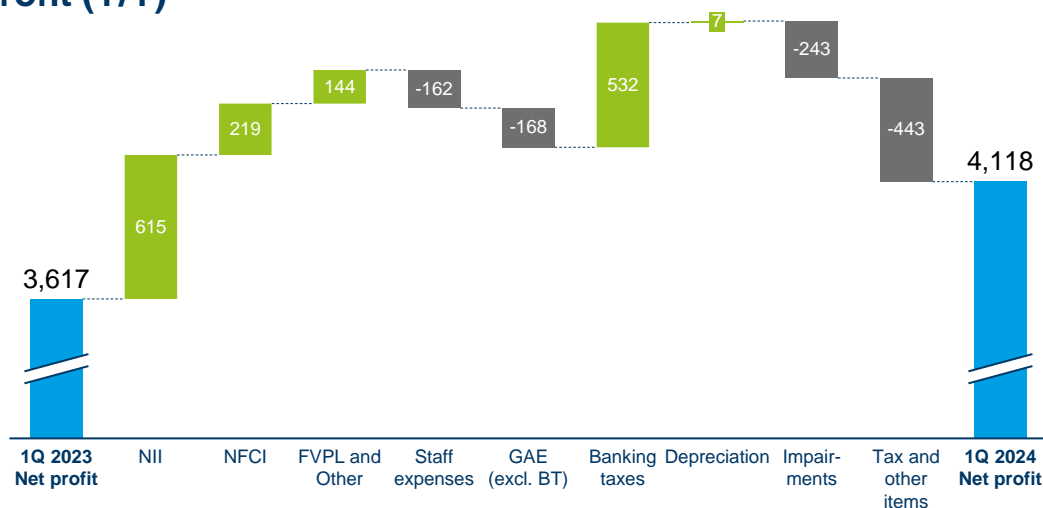
Credit cost ratio for 1Q 2024 reached **0.04%** (Ytd., annualized; vs -0.07% in 1Q 2023).

IFRS 9 Distribution (31.3.2024)	Amount (CZK bn)	Share on total loans
Loan portfolio	930.9	100%
Stage 1 - performing	784.8	84%
Stage 2 - underperforming	132.6	14%
Stage 3 - non-performing loans	13.5	1%

Wrap up of net profit drivers

Net profit (Y/Y)

CZK m



The main difference between 1Q 2024 and 1Q 2023 net profit was caused by the following drivers:

On the **positive side**:

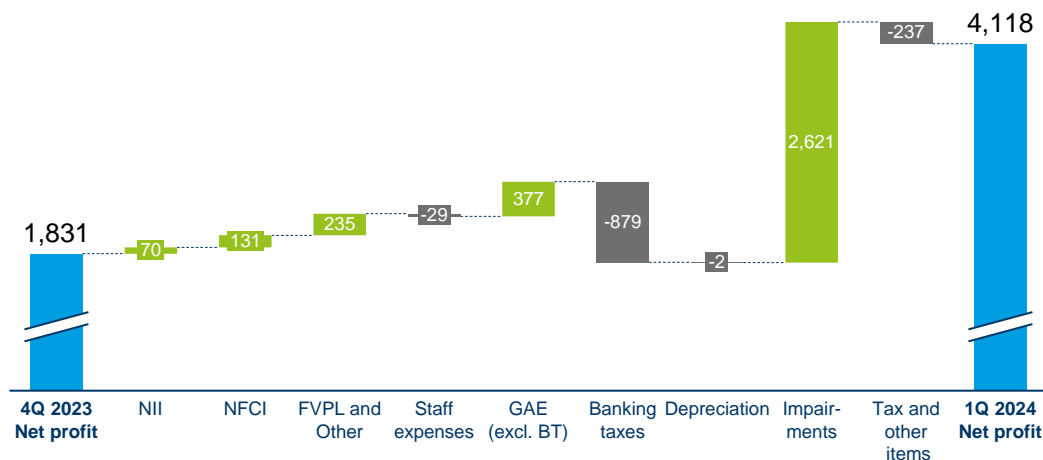
- higher NII driven by NII from deposits and loans
- lower banking taxes due to a lower overall industry contribution to the resolution fund
- higher NFCI driven by higher asset management fees, fees from domestic payments and pension funds offset in part by lower fees from payment cards and higher distribution fees expense
- higher trading and other income thanks to positive valuation adjustments not fully offset by lower performance of financial markets
- lower depreciation

On the **negative side**:

- higher staff expenses impacted by wage inflation and exceptional bonus in 1Q 2024
- higher GAE driven by marketing and professional fees

Net profit (Y/Y)

CZK m



The main difference between 1Q 2024 and 4Q 2023 net profit was caused by the following drivers:

On the **positive side**:

- significantly lower net impairments impacted by 4Q 2023 one-off CZK 2.6bn goodwill impairment creation related to changes in state subsidy for building savings
- lower GAE driven by lower ICT and seasonally lower marketing
- higher other income driven by positive valuation adjustments and not fully offset by lower performance of financial markets
- higher NFCI driven by lower distribution fees expenses and higher asset management fees
- slightly higher NII

Capital

Strong capital position

Consolidated, CZK m	31.3.2023	31.12.2023	31.3.2024
Total regulatory capital	87,640	90,360	90,250
- Common Equity Tier 1 (CET1) Capital	85,969	90,123	90,014
- Tier 2 Capital	1,670	237	237
MREL eligible debt	39,551	45,843	46,713
Total RWA	425,032	458,282	465,502
- Credit risk	358,974	388,979	396,196
- Market risk	539	357	360
- Operational risk	65,519	68,946	68,946
Common Equity Tier 1 (CET1) ratio	20.2%	19.7%	19.3%
Total capital ratio	20.6%	19.7%	19.4%
Leverage ratio	4.25%	4.57%	4.37%
Available MREL as a % of RWA	29.9%	29.7%	29.4%
Available MREL as a % of LRE	6.29%	6.91%	6.65%

MREL ratio reached **29.4%** of RWA and **6.65%** of LRE at the end of March.

As of 1 January 2024, ČSOB was required to comply with MREL equal to 27.2% of RWA and 5.91% of LRE.

Notes:

Total RWA (risk weighted assets) = credit risk RWA + market risk RWA + operational risk RWA

Tier 1 capital = share capital + share premium + legal reserve funds + retained earnings + other comprehensive income – goodwill – intangible assets

Tier 2 capital = subordinated debt weighted by regulatory coefficient + surplus in expected credit losses

Total regulatory capital = Common Equity Tier 1 (CET1) + Tier 2

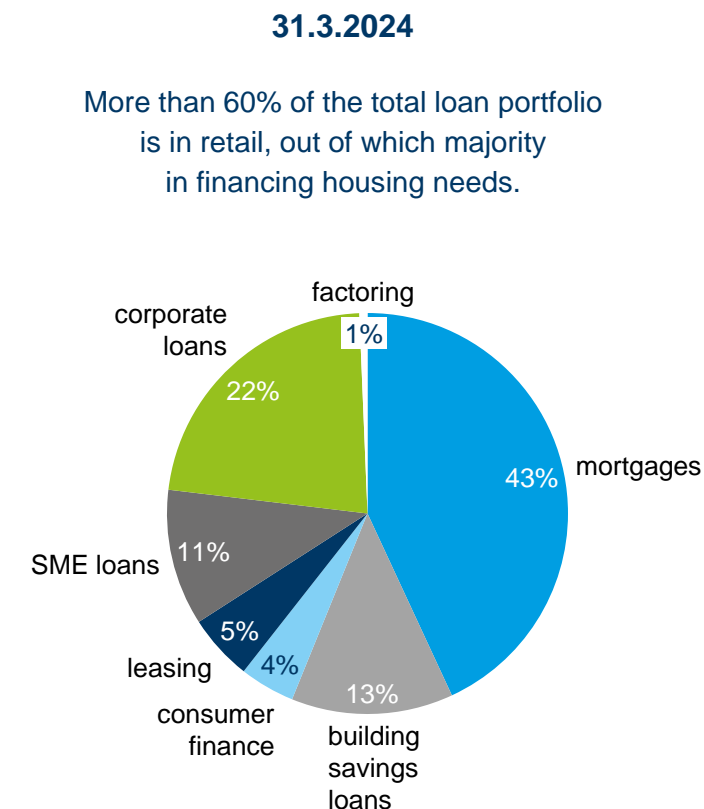
LRE = leverage ratio exposure = On-balance + Off-balance sheet items + Counterparty exposure for Derivatives and SFT + Add-ons

ČSOB group: Business Overview



Strong growth in Retail as well as SME/Corporate segments

Gross outstanding volumes, CZK bn	31.3.2023	31.3.2024	Y/Y
Loan portfolio	879.4	930.9	+6%
Retail loans			
Mortgages	384.5	401.1	+4%
Consumer finance	37.8	41.5	+10%
Building savings loans	125.3	121.5	-3%
Business loans			
Corporate loans ¹	186.4	209.0	+12%
SME loans	96.7	102.3	+6%
Leasing	42.6	49.5	+16%
Factoring	6.0	6.0	0%
Other ²	50.4	61.0	+21%
Credit risk: loan portfolio	929.8	991.9	+7%



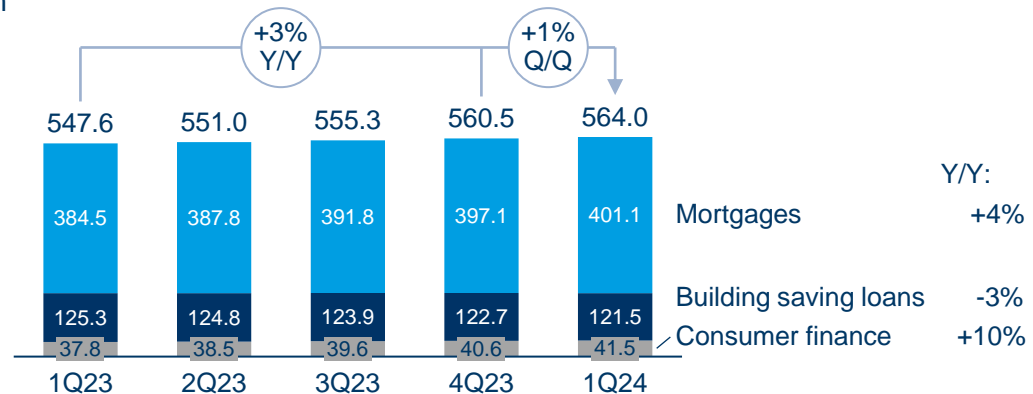
¹ Including credit-replacing bonds.

² Including off-balance sheet items and ALM/financial markets exposures.

Retail loan growth driven by mortgages and consumer finance

Retail loans, outstanding

CZK bn



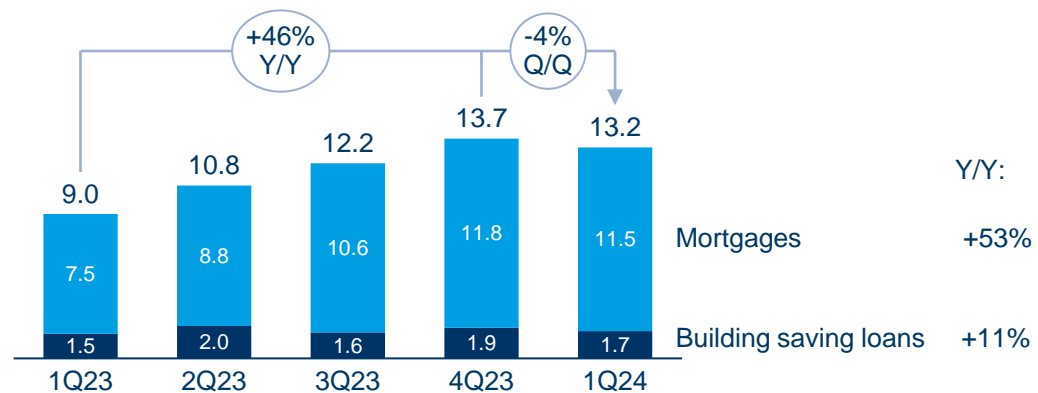
The outstanding volume of **mortgages** increased +4% Y/Y.

The outstanding **building savings loan** portfolio decreased -3% Y/Y.

Consumer finance grew +10% Y/Y thanks to significant increase of new sales volume.

Home loans, new sales

CZK bn



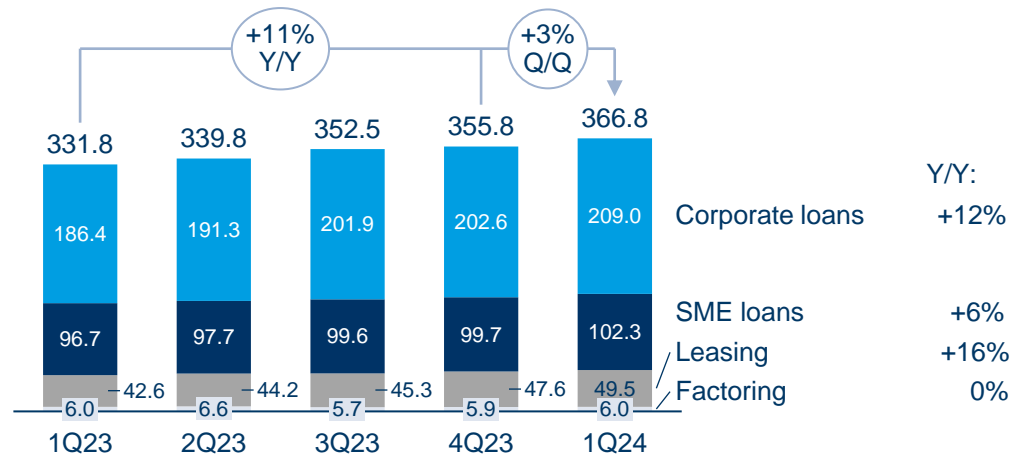
In 1Q 2024, ČSOB provided **3.3 thousand new mortgages** (+31% Y/Y) in the total amount of **CZK 11.5bn** (+53% Y/Y).

In 1Q 2024, ČSOB provided **2.0 thousand new building saving loans** (-12% Y/Y) in the total amount of **CZK 1.7bn** (+11% Y/Y).

Business loan growth driven by corporate segment

Business loan and other finance, outstanding

CZK bn



Outstanding volumes of **Corporate loans** increased +12% Y/Y mainly driven by growing specialized finance loans.

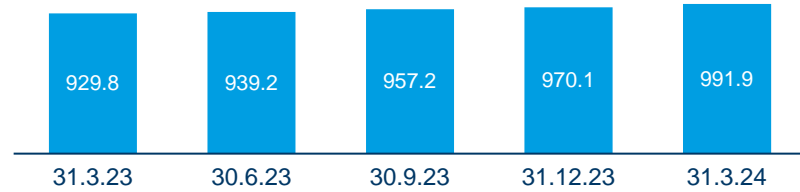
SME loans increased +6% Y/Y driven by growing core SME lending (micro, small and mid-sized companies).

Outstanding volumes in **ČSOB Leasing** rose +16% Y/Y as a result of increase mainly in SME segment.

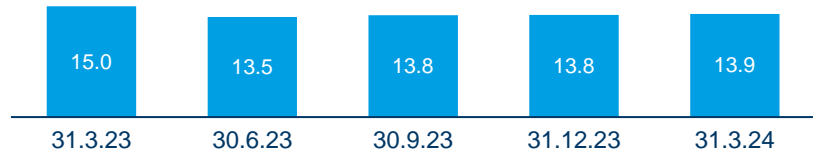
Factoring outstanding volumes remained stable Y/Y.

Excellent loan portfolio quality

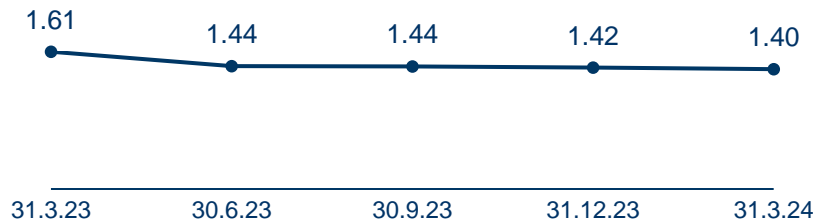
Credit risk: loan portfolio (CZK bn)



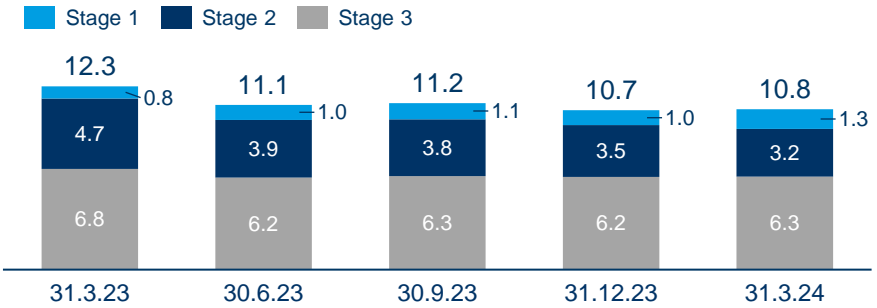
Non-performing loans (CZK bn)



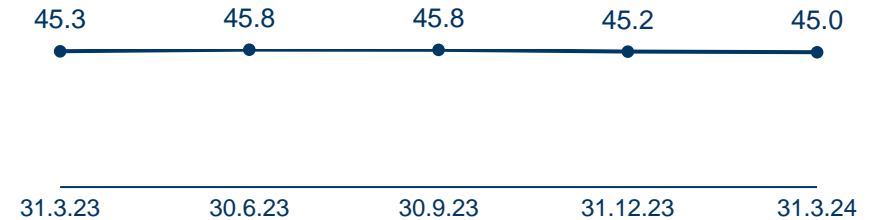
NPL ratio (%)



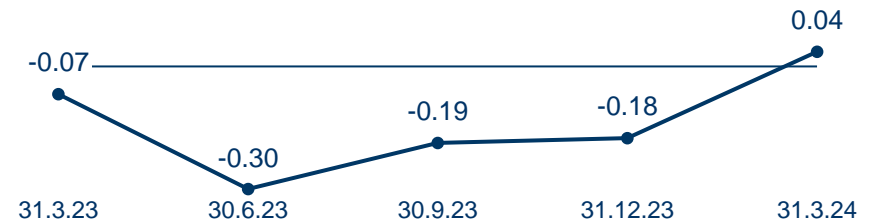
Allowances for loans and leases (CZK bn)



NPL coverage ratio (%)

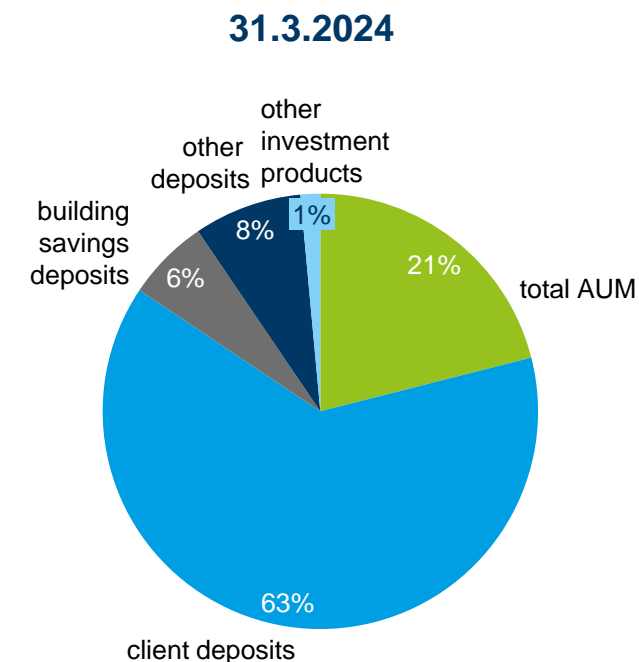


Credit cost ratio (% , Ytd. annualized)



Continuous increase of deposits, strong growth of mutual funds

Outstanding volumes, CZK bn	31.3.2023	31.3.2024	Y/Y
Group deposits	1,340.2	1,413.6	+5%
Total client deposits	1,247.8	1,267.2	+2%
ČSOB bank client deposits	1,126.4	1,155.6	+3%
<i>Current accounts</i>	598.4	555.5	-7%
<i>Savings deposits</i>	250.1	269.6	+8%
<i>Term deposits</i>	277.8	330.5	+19%
Building savings deposits	121.4	111.6	-8%
Other deposits ¹	92.4	146.4	+58%
Total AUM	326.0	383.6	+18%
Pension funds	71.8	72.6	+1%
Mutual funds	198.9	246.6	+24%
Other AM ²	55.4	64.4	+16%
Other investment products ³	22.0	26.7	+22%



¹ Other deposits predominantly consist of repo operations with institutional clients

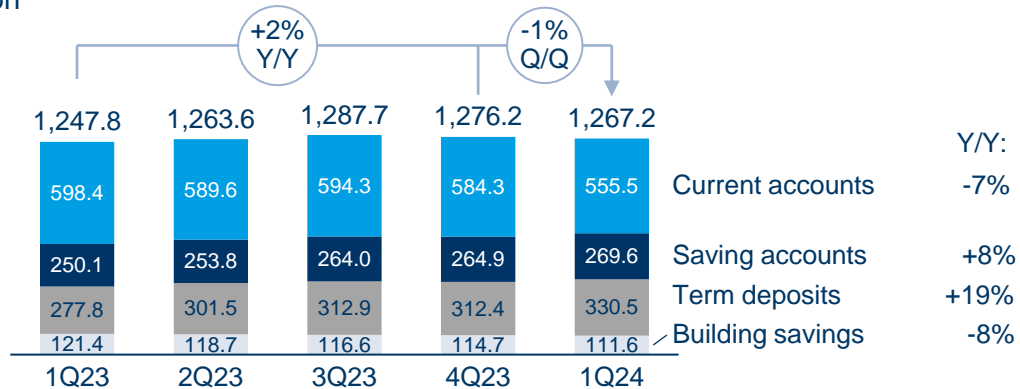
² Other AM includes discretionary asset management, qualified investors funds and other group assets

³ Including bonds, investment certificates. Not counted in total AUM. See definition in appendix.

Solid growth of term and saving deposits. Mutual funds increasing significantly

Client deposits

CZK bn



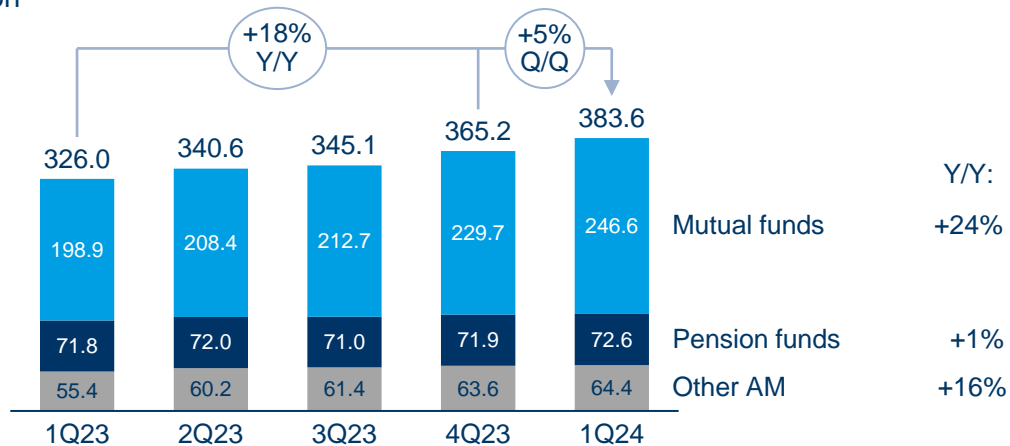
Total client deposits increased +2% Y/Y and slightly declined -1% Q/Q.

ČSOB bank client deposits increased +3% Y/Y driven by the growth of **term deposits** (+19% Y/Y) and **saving deposits** (+8% Y/Y) while **current accounts** decreased -7% Y/Y.

Building savings deposits decreased -8% Y/Y mainly due to the higher number of terminated contracts following the changes in state subsidy for building savings.

Assets under management

CZK bn



Mutual funds grew +24% Y/Y mainly thanks to strong net sales, supported by positive performance effect.

New sales (gross) of mutual funds in 1Q 2024 reached **CZK 17.1 bn** (+5% Y/Y). The share of investments into responsible funds amounted to 42% of gross sales in 1Q.

The volume of savings in **pension funds** increased +1% Y/Y. The slowdown in growth was driven mainly by higher volumes of outflows.

Notes:

Mutual funds include funds managed by ČSOB AM as well as those distributed by the ČSOB group but managed by the KBC AM. Only direct positions are included (the funds bought directly by clients). Other asset management includes discretionary asset management, qualified investors funds and other group assets. AUM of Pension Funds managed by ČSOB AM are excluded and are shown separately in Pension funds.

Growing active client base

	31.3.2023	31.12.2023	31.3.2024
Clients of ČSOB's group (mil.)	4.339	4.309	4.302
ČSOB branches (bank only)	200	198	198
ČSOB Retail/SME branches	180	179	179
ČSOB Private Banking branches	11	11	11
ČSOB Corporate branches	9	8	8
ČSOB Pojišť'ovna branches	95	94	94
Housing finance branches	16	8	6
ČSOBS advisory centers	214	224	217
ČSOB Leasing branches	5	5	5
ČSOB PSB outlets of the Czech Post network	ca. 2,400	ca. 2,100	ca. 2,000
- of which specialized banking counters	235	227	227
Czech Post franchise outlets	ca. 800	ca. 900	ca. 900
ATMs¹	1,022	1,020	1,021
- of which contactless	875	906	912
- of which deposit	307	337	344

Number of clients decreased -36ths Y/Y. **Number of active clients** increased +65ths Y/Y.

At the end of March 2024, clients could use **1,021 ATMs** (-1 Y/Y) of which 912 were contactless (+37 Y/Y), 344 enabled cash deposits (+37 Y/Y) and 1,005 were customized for visually impaired clients.

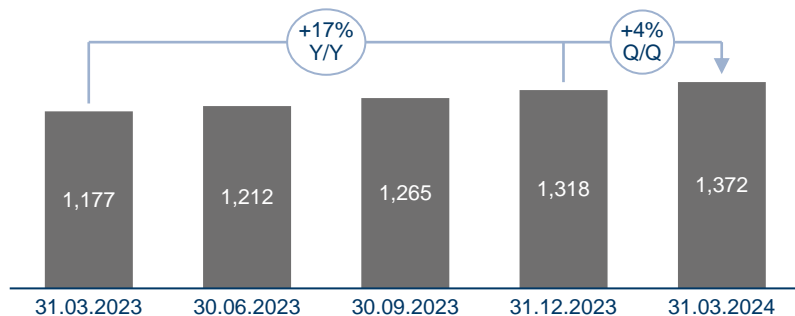
The branch network remains stable, the number of **ČSOB branches** reached 198 (-2 Y/Y, stable Q/Q) by the end of March.

Extended portfolio of bank-insurance services at Czech Post is provided at **227 specialized banking counters**. The decrease in total number of ČSOB PSB outlets was affected by cancellation of 300 branches of the Czech Post as a result of the government's decision in July 2023.

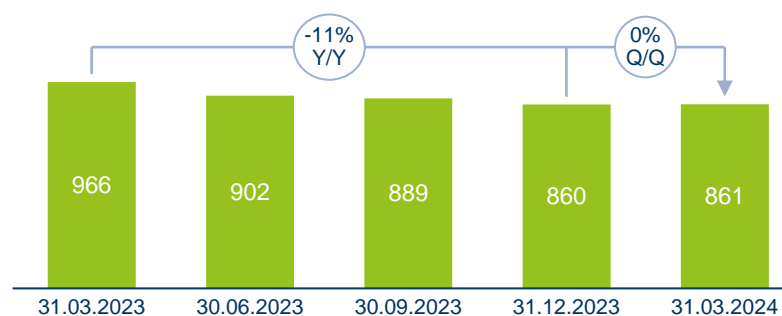
Clients can use our services at **6 housing finance branches**, **217 ČSOBS advisory centers** and **5 ČSOB Leasing branches**.

Number of mobile banking active clients and transactions increasing

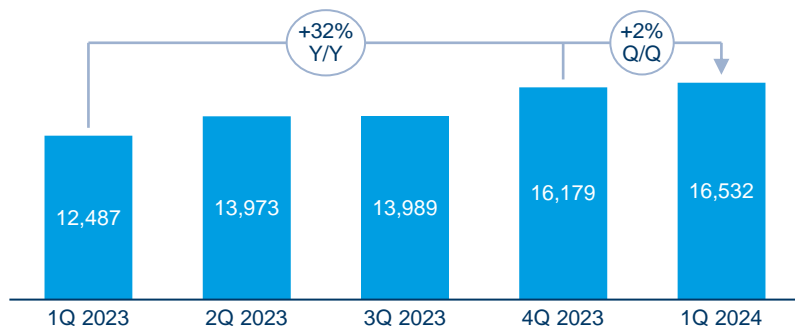
Mobile banking active clients¹ (ths)



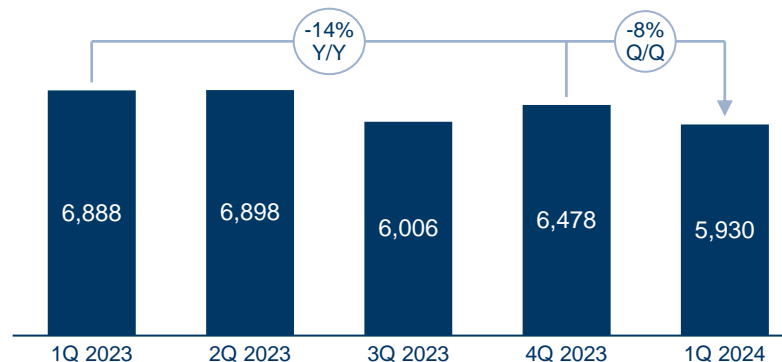
Internet banking active clients¹ (ths)



Mobile banking transactions² (ths)



Internet banking transactions² (ths)



As of 31 March 2024, the number of mobile banking **active clients** increased +17% Y/Y. In 1Q 2024, the number of **transactions** via mobile banking rose +32% Y/Y.

As of 31 March 2024, the number of internet banking **active clients** decreased -11% Y/Y. In 1Q 2024, the number of **transactions** via internet banking declined -14% Y/Y.

¹ Active clients are clients who at least once during the last 3 months used mobile banking or internet banking.

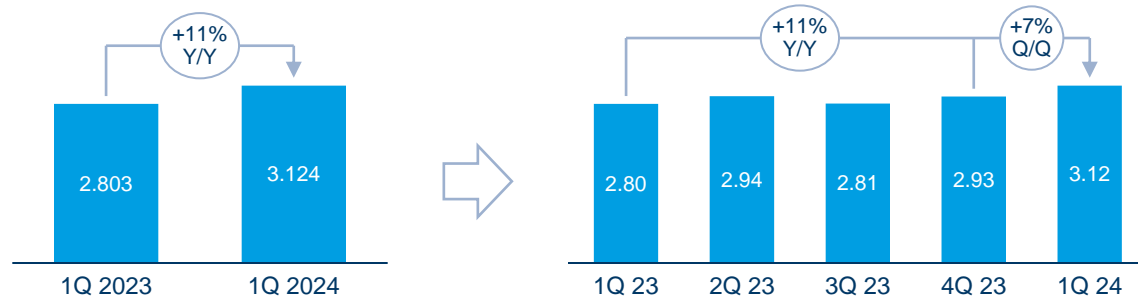
² Only transactions of retail and private banking clients are included. Transactions from standing payment orders are excluded.

ČSOB Pojišťovna: Key Figures

Strong growth in non-life gross written premium

Non-life insurance - gross written premium (GWP)

CZK bn



Non-life insurance

1Q 2024 non-life gross written premium increased **+11% Y/Y** mainly thanks to motor, industrial risk, house & households and travel products.

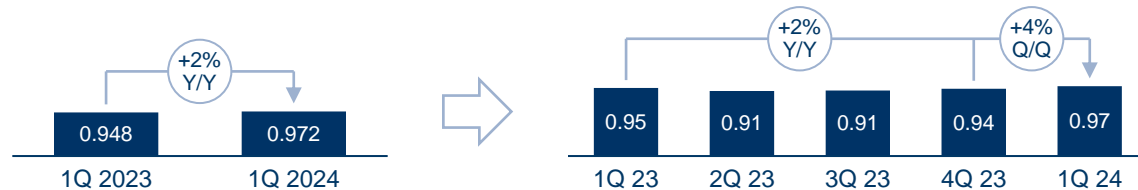
Life insurance

1Q 2024 regular paid gross written premium increased **+2% Y/Y** thanks to higher new business and better lapses.

1Q 2024 single paid gross written premium increased **+42% Y/Y**.

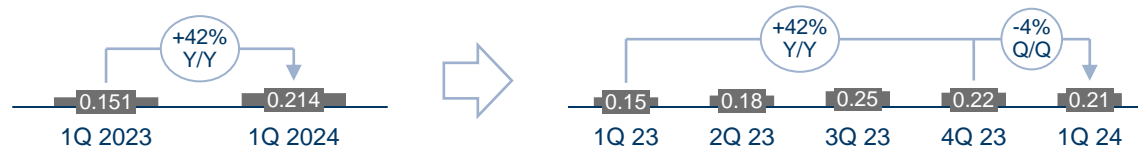
Life insurance – regular paid gross written premium

CZK bn



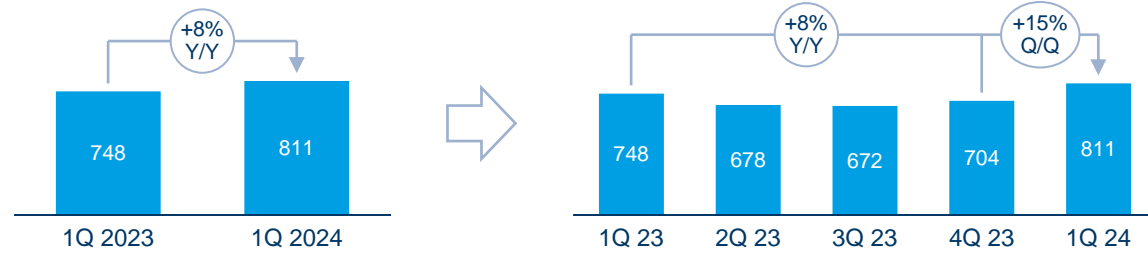
Life insurance – single paid gross written premium

CZK bn

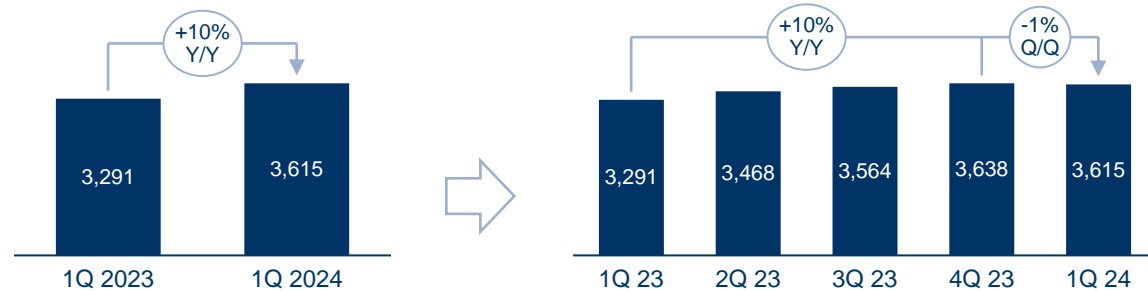


Higher net profit driven by growing business

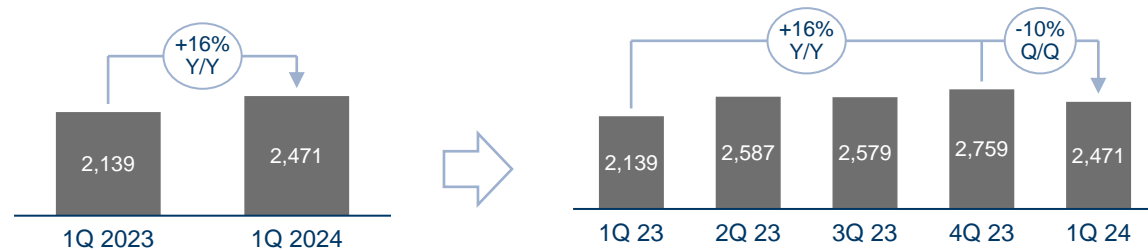
Net profit
CZK m



Operating income
CZK m



Insurance service expenses
CZK m



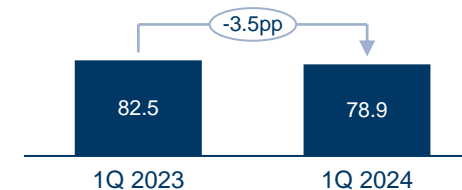
1Q 2024 **net profit** increased to **CZK 811m** (+8% Y/Y) as a result of growing portfolio, improving net loss ratio and limited increase in operating expenses.

1Q 2024 **operating income** grew to **CZK 3,615m** (+10% Y/Y) thanks to growing sales from both Non-life and Life insurance business.

1Q 2024 **insurance service expenses** increased to **CZK 2,471m** (+16% Y/Y) driven by claims and higher commissions as impact of portfolio growth.

Non-life combined ratio reached **78.9%**.

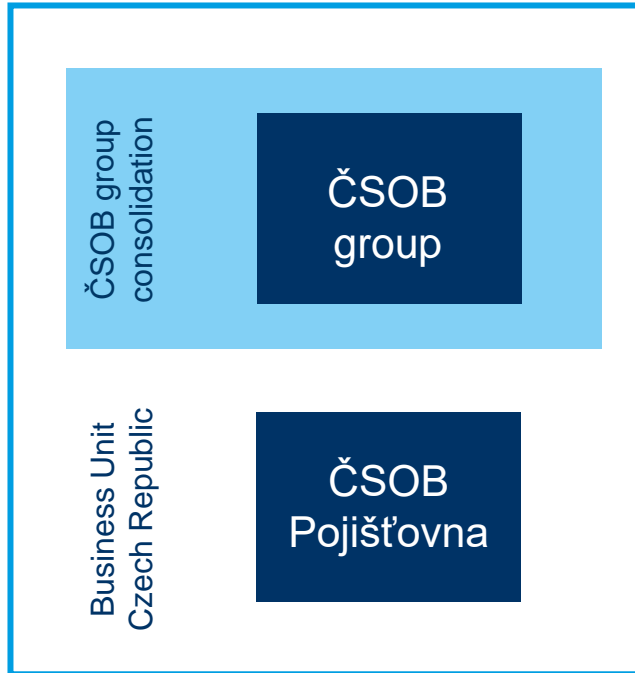
Non-life combined ratio (%)



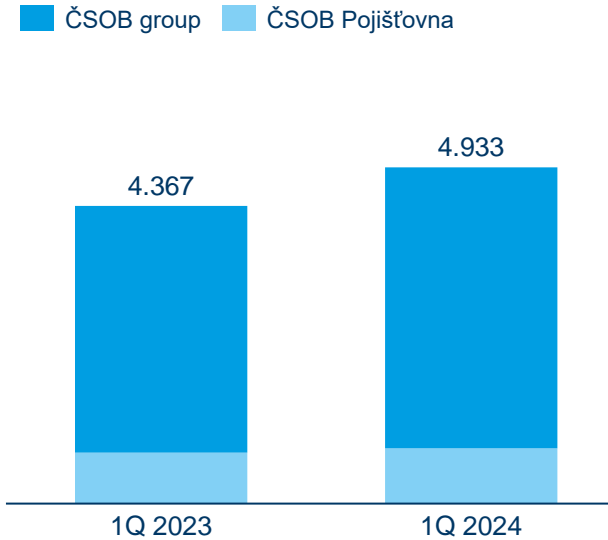
Business Unit Czech Republic



Business Unit Czech Republic 1Q 2024 net profit



Net profit of the Business Unit Czech Republic
CZK bn



The 1Q 2024 net profit of the Business Unit Czech Republic reached **CZK 4.9bn** (+13% Y/Y).

The Business Unit Czech Republic contains all KBC's operations in the Czech Republic, namely the ČSOB group, and full ownership of ČSOB Pojišťovna.

Net profit (CZK bn)	1Q 2023	2Q 2023	3Q 2023	4Q 2023	1Q 2024	1Q/1Q
BU Czech Republic	4.367	6.534	4.813	2.551	4.933	+13%
o/w ČSOB Pojišťovna	0.748	0.678	0.672	0.704	0.811	+8%

Appendix

Ratios and other indicators

Ratio / Indicator	31.12.2021	31.12.2022	31.12.2023	31.3.2023	31.3.2024
Net interest margin (Ytd., annualized, %)	2.08	2.54	2.30	2.30	2.38
Cost / income ratio (%)	55.5	54.3	54.7	63.6	56.1
Cost / income ratio excl. bank. taxes (%)	51.8	50.6	51.2	49.5	48.0
RoE (Ytd., %)	14.3	13.6	14.4	14.2	14.2
RoA (Ytd., %)	0.88	0.73	0.79	0.78	0.86
RoAC, BU Czech Republic (Ytd., %) ¹	39.2	32.7	35.0	34.0	38.0
Credit cost ratio (Ytd., annualized, %)	-0.42	0.12	-0.18	-0.07	0.04
NPL ratio (%)	1.83	1.69	1.42	1.61	1.40
NPL coverage ratio (%)	49.4	44.6	45.2	45.3	45.0
Common Equity Tier 1 (CET1) ratio (%)	22.4	19.8	19.7	20.2	19.3
Total capital ratio (%)	22.7	20.2	19.7	20.6	19.4
Leverage ratio (Basel III, %)	4.65	4.48	4.57	4.25	4.37
Available MREL of RWA (%)	27.4	29.6	29.7	29.9	29.4
Available MREL of LRE (%)	5.67	6.69	6.91	6.29	6.65
Net stable funding ratio (Basel III, %)	171.3	171.8	170.4	177.1	179.5
Liquidity coverage ratio (Basel III, %)	143.5	156.2	201.4	152.4	196.1
Loan to deposit ratio (%)	71.1	70.6	70.3	68.6	71.7

¹ Fully-loaded.

Profit and loss statement

(CZK m)	1Q 2023	4Q 2023	1Q 2024	Y/Y	Q/Q
Net interest income	6,973	7,518	7,588	+9%	+1%
<i>Interest income</i>	31,311	32,637	28,397	-9%	-13%
<i>Interest expense</i>	-24,338	-25,119	-20,809	-14%	-17%
Net fee and commission income	2,169	2,257	2,388	+10%	+6%
Net gains from financial instruments at FVPL ¹	686	457	726	+6%	+59%
Other operating income ²	250	388	354	+42%	-9%
Operating income	10,076	10,620	11,056	+10%	+4%
Staff expenses	-2,539	-2,672	-2,701	+6%	+1%
General administrative expenses	-3,159	-2,293	-2,795	-12%	+22%
<i>General administrative expenses (excl. banking taxes)</i>	-1,737	-2,281	-1,905	+10%	-17%
<i>Banking taxes</i>	-1,422	-12	-890	-37%	>+100%
Depreciation and amortisation	-711	-702	-704	-1%	+0%
Operating expenses	-6,409	-5,667	-6,200	-3%	+9%
Impairment losses	152	-2,712	-91	+/-	-97%
<i>Impairment on financial assets at amortised cost</i>	158	348	-91	+/-	>-100%
<i>Impairment on goodwill</i>	0	-2,616	0	n/a	-100%
<i>Impairment on other assets</i>	-6	-444	0	-100%	-100%
Share of profit of associates	-7	-12	-4	-43%	-67%
Profit before tax	3,812	2,229	4,761	+25%	>+100%
Income tax expense	-195	-398	-643	>+100%	+62%
Profit for the period	3,617	1,831	4,118	+14%	>+100%
Attributable to:					
Owners of the parent	3,617	1,831	4,118	+14%	>+100%
Non-controlling interests	0	0	0	n/a	n/a

¹ FVPL = fair value through profit and loss

² Other operating income = Net realised gains from financial instruments at fair value through other comprehensive income (OCI), dividend income, income and expense from operating lease, other net income

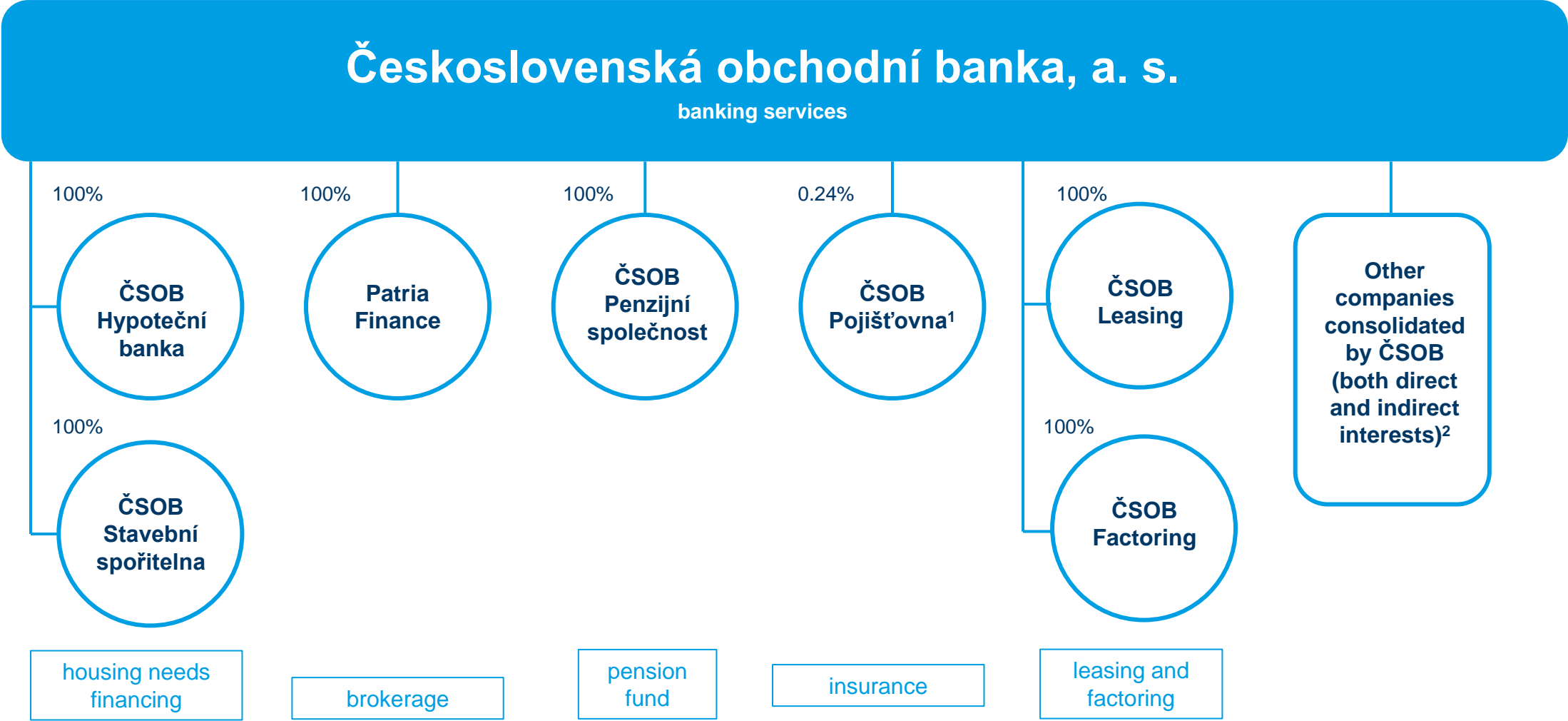
Balance sheet - assets

(CZK m)	31/3 2023	31/12 2023	31/3 2024	Y/Y
Cash and balances with central banks and other demand deposits	24,360	24,243	40,332	+66%
Financial assets held for trading	92,315	38,935	59,551	-35%
Financial assets held for trading pledged as collateral	0	0	0	n/a
Financial assets designated at fair value through P/L	0	0	0	n/a
Non-trading financial assets mandatorily at fair value through profit or loss	474	1,330	297	-37%
Financial assets at fair value through other comprehensive income (OCI)	14,697	10,896	17,223	+17%
Financial assets at fair value through OCI pledged as collateral	1,173	4,326	4,683	>+100%
Financial assets at amortised cost - net	1,758,507	1,504,199	1,596,521	-9%
<i>Financial assets at amortised cost - debt securities (gross)</i>	264,218	63,202	109,578	-59%
<i>Financial assets at amortised cost - loans to credit institutions (gross)</i>	628,199	536,551	566,051	-10%
<i>Financial assets at amortised cost - loans to other than credit institutions (gross)</i>	877,988	914,700	931,275	+6%
<i>Financial assets at amortised cost - provisions</i>	-11,898	-10,254	-10,383	-13%
Financial assets at amortised cost pledged as collateral	20,092	237,654	186,213	>+100%
Fair value adjustments of the hedged items in portfolio hedge	-22,142	-10,437	-9,350	-58%
Derivatives used for hedging	43,503	29,215	27,186	-38%
Current tax assets	220	890	1,138	>+100%
Deferred tax assets	2,503	1,403	1,588	-37%
Investments in associates and joint ventures	71	68	65	-8%
Property and equipment	12,677	12,510	12,352	-3%
Goodwill and other intangible assets	11,613	8,938	8,919	-23%
Non-current assets held-for-sale	55	65	59	+7%
Other assets	6,978	4,797	6,063	-13%
Total assets	1,967,096	1,869,032	1,952,840	-1%

Balance sheet – liabilities and equity

(CZK m)	31/3 2023	31/12 2023	31/3 2024	Y/Y
Financial liabilities held for trading	93,706	40,875	58,122	-38%
Financial liabilities at fair value through P/L	24,646	25,257	25,749	+4%
Financial liabilities at amortised cost	1,723,032	1,669,478	1,732,005	+1%
<i>of which Deposits received from central banks</i>	0	0	0	n/a
<i>of which Deposits received from credit institutions</i>	131,838	260,648	234,276	+78%
<i>of which Deposits received from other than credit institut.</i>	1,340,172	1,336,648	1,413,638	+5%
<i>of which Debt securities in issue</i>	209,390	24,302	35,097	-83%
<i>of which Subordinated liabilities</i>	39,551	45,843	46,912	+19%
<i>of which Lease liabilities</i>	2,081	2,037	2,082	+0%
Fair value adjustments of the hedged items in portfolio hedge	-27,723	-15,396	-14,698	-47%
Derivatives used for hedging	36,977	24,454	22,390	-39%
Current tax liabilities	568	283	320	-44%
Deferred tax liabilities	1,017	1,521	1,533	+51%
Provisions	604	709	639	+6%
Other liabilities	9,109	7,370	8,953	-2%
Total liabilities	1,861,936	1,754,551	1,835,013	-1%
Share capital	5,855	5,855	5,855	0%
Share premium	20,929	20,929	20,929	0%
Statutory reserve	18,687	18,687	18,687	0%
Retained earnings	61,392	67,963	71,717	+17%
Financial assets at fair value through OCI - revaluation reserve	-552	-265	-129	-77%
Cash flow hedge reserve	-1,131	1,324	782	+/-
Foreign currency translation reserve	-20	-12	-14	-30%
Parent shareholders' equity	105,160	114,481	117,827	+12%
Minority interest	0	0	0	n/a
Total equity	105,160	114,481	117,827	+12%
Total liabilities and equity	1,967,096	1,869,032	1,952,840	-1%

The ČSOB group in the Czech Republic



Percentages show ČSOB's ownership interests on company's equity as of 31 March 2024.

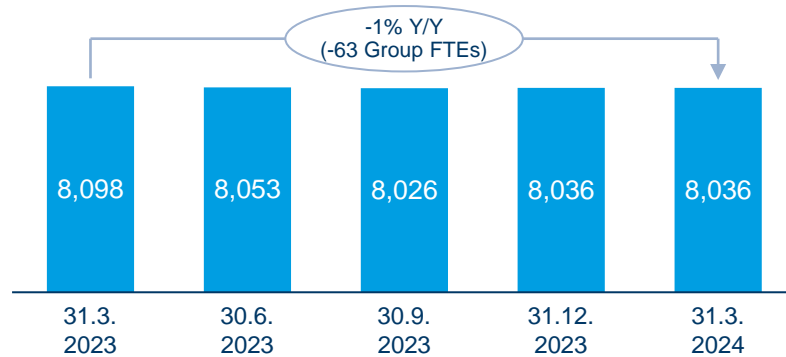
¹ 99.76% of shares owned by KBC Insurance; by the equity method consolidation.

² A complete list of companies consolidated by ČSOB is stated in ČSOB Annual Report.



Employees

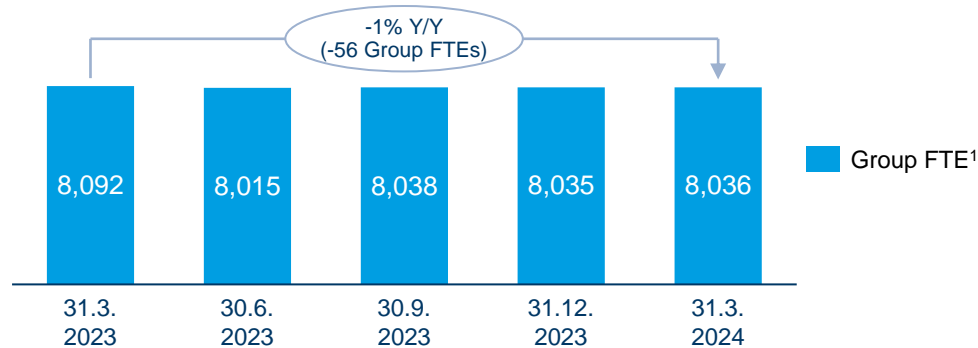
Number of FTEs – average



The average number of Group FTEs slightly decreased (-63 FTEs Y/Y) as an efficiency increase mainly in retail distribution was partly offset by more FTEs related to new Patria activities in Hungary.

The number of Group FTEs at the end of the period slightly decreased (-56 FTEs Y/Y).

Number of FTEs – end of the period



¹ Above mentioned figures include ČSOB Group. ČSOB Pojišťovna is not included.

Glossary - ratios

Available MREL as a % of LRE (MREL leverage ratio)	$(\text{Total regulatory capital} + \text{Eligible liabilities}) / (\text{On-balance} + \text{Off-balance sheet items} + \text{Counterparty exposure for Derivatives and SFT} + \text{Add-ons})$ (according to CRR)
Available MREL as a % of RWA (MREL ratio)	$(\text{Total regulatory capital} + \text{Eligible liabilities}) / \text{Total RWA}$ (according to CRR)
Common Equity Tier 1 (CET1) ratio	$\text{Tier 1 capital (CET1)} / \text{Total RWA}$ (according to CRR)
C/I (cost/income ratio)	$\text{Operating expenses} / \text{operating income, Ytd.}$
CCR (credit-cost ratio)	$\text{Total credit costs} / \text{average Credit risk: loan portfolio in the year (simple average of previous year end and reported period end balances)}$; Ytd.
Leverage ratio	$\text{Tier 1 capital} / (\text{On-balance} + \text{Off-balance sheet items} + \text{Counterparty exposure for Derivatives and SFT} + \text{Add-ons})$ (according to CRR)
Liquidity coverage ratio	High quality liquid assets (unencumbered and convertible into cash) to liquidity needs (outflow – inflow) for a 30 calendar days time horizon under specified significant stress scenario (according to CRR)
Loan to deposit ratio	IFRS 9: Financial assets at amortised cost - loans to other than credit institutions (net) / Deposits received from other than credit institutions at amortised cost minus repo operations with non-banking financial institutions
Net stable funding ratio (NSFR)	$\text{Available amount of stable funding} / \text{required amount of stable funding}$ (according to CRR)
NIM (net interest margin)	$\text{Net interest income excl. volatile short-term assets used for liquidity management} / \text{average interest earnings assets excl. volatile short-term assets used for liquidity management}$; Qtd./Ytd., annualized
Non-life combined ratio	$(\text{Technical insurance charges, incl. the internal cost of settling claims} / \text{earned insurance premiums}) + (\text{operating expenses} / \text{written insurance premiums})$ (after reinsurance in each case, according to KBC group methodology)
NPL (non-performing loans) ratio	$\text{Outstanding amount of non-performing loans (incl. off-balance sheet items)} / \text{Credit risk: loan portfolio}$
NPL coverage ratio	$\text{Specific allowances for loans and leases (incl. off-balance sheet items)} / \text{non-performing loans (incl. off-balance sheet items)}$
ROA (return on assets)	$\text{Net profit for the year} / \text{average of total assets}$; Ytd., annualized
ROAC, BU Czech Republic (return on allocated capital)	$\text{Result after tax (including minority interests) of the ČSOB group, adjusted to take account of allocated capital instead of actual capital} / \text{average allocated capital of the ČSOB group}$ (KBC group methodology)
ROE (return on equity)	$\text{Net profit for the year} / \text{average of total shareholders' equity}$; Ytd., annualized
Total capital ratio	$\text{Total regulatory capital} / \text{Total RWA}$ (according to CRR)

Glossary – other definitions

Active clients	Include clients with current account and active income.
Assets under management	Including pension funds, mutual funds (assets under management in structured/capital protected funds and other mutual funds), other asset management and assets under management products and assets under management of Slovak local funds managed in the Czech Republic.
Banking taxes	Including contribution to the Resolution Fund, Deposit insurance premium and Securities Traders Guarantee Fund.
Building savings deposits	All ČSOBS financial liabilities at amortized cost minus deposits received from credit institutions.
Building savings loans	All customer lending granted by ČSOBS in book values. Gross.
Consumer finance	Loan portfolio granted by ČSOB's retail network (ČSOB and PSB brand) in book values. Gross.
Corporate loans	Loan portfolio granted by ČSOB's corporate banking network in book values, including credit-replacing bonds. Gross.
Credit risk: loan portfolio	Including all payment credit, guarantee credit, standby credit and credit derivatives, granted by ČSOB to private persons, companies, governments and banks. Bonds held in the investment portfolio are included if they are corporate- or bank-issued, hence government bonds and trading book exposure are not included.
Group deposits	Item Deposits received from other than credit institutions from the consolidated balance sheet (incl. ČSOBS/building savings deposits).
Leverage ratio exposure (LRE)	On-balance + Off-balance sheet items + Counterparty exposure for Derivatives and SFT + Add-ons (denominator of leverage ratio; according to CRR)
Loan portfolio	Loans and receivables to other than credit institutions (incl. ČSOBS/building savings loans) plus loans and receivables to credit institutions minus exposure to banks from inter-bank transactions plus credit replacing bonds (in FVOCI portfolio).
Mortgages	All loans booked in ČSOB Hypoteční banka, including home equity loans and mortgage loans to legal entities, excluding intra-group loans. Gross.
MREL	Minimum requirement for own funds and eligible liabilities.
Other investment products	Including bonds and investment certificates issued by ČSOB or ČSOB Hypoteční banka held by clients of Retail and Private banking which are reported either as Financial liabilities at fair value through P/L or as Financial liabilities at amortised cost - Debt securities in issue.
Other operating income	Net realized gains from financial instruments at fair value through other comprehensive income (OCI) + dividend income + income and expense from operating lease + other net income
SME loans	Loan portfolio granted by ČSOB's SME network in book values. Gross.
Total risk weighted assets (RWA)	Credit risk RWA + Market risk RWA + Operational risk RWA (according to CRR)
Trading and fair value income	Net gains from financial instruments at fair value through profit and loss.

Contacts

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ČSOB group Czech Republic

Member of the KBC Group





ČSOB

*jdeme vám
naproti*